

Naval Facilities Engineering Command

“Design and Construction Acquisition Strategies”

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Acquisition Strategies Overview



- **Goal: Comprehensive Corporate Acquisition Toolbox To Meet NAVFAC Atlantic Requirements**

- **Requirements Based on:**
 - Historical data
 - Projected Workload
 - Program Growth (i.e., ARRA, OCO, Grow the Force for the Marine Corps)
 - Gap Analysis
 - Emerging Innovative Methodologies and Practices in the Industry
 - Regulations

- **Considerations for Acquisition Tool:**
 - Program Requirements
 - Existing contract vehicles
 - New contract vehicles required
 - Contract Capacity
 - Small Business Programs
 - Political Concerns
 - Market Research
 - Agility
 - Efficiency

- **Information for Advanced Planning - Web Site**

- MILCON Solicitation and Award Forecast**

- NAVFAC Atlantic - Our Services - Capital Improvements - MILCON Solicitation and Award Forecast**

- https://portal.navfac.navy.mil/portal/page/portal/NAVFAC/NAVFAC_WW_PP/NAVFAC_NAVFACLANT_PP/LANT_BL/LANT_CI/

- **Consistency**

- Component to Component**

- Working on Process Standardization**

- Striving to eliminate differences across the organization

- Design Build Templates**

- **Construction:**

- **Contracts**

- Sealed Bid
 - Stand Alone Best Value Source Selection
 - Stand Alone Lowest Price Technically Acceptable
 - MAC Best Value Source Selection
 - MAC Lowest Price Technically Acceptable

- **Design Build/Design Bid Build**

- “Target” 75%/25% (MCON/MCNR)
 - FY09 82%/18% FY10 61%/39% FY11 62%/38%

- **Early Contractor Involvement (ECI) – “CM @ Risk”**

- Two Pilot Projects (FY10 & FY11)

- **A/E**

- **Stand Alone**

- **IDIQ**

- **MAC**

- **What's New in Facility Design Requirements**
- **Turnkey Procurement of Furnishings, Fixtures and Equipment**
- **Safety Evaluation Factor**
- **Sustainable Design and LEED**
- **Low Impact Development (LID)**
- **Small Business Source Selection Factors**
- **Construction Contracting – Post Award Expectations**

Our Current Initiatives



- **Implementing a more formalized corporate approach to CI Acquisition Strategy and Acquisition Planning**
- **Establishing a win-win approach for past performance questionnaires serving both NAVFAC and Industry's needs**
- **Determining the Corporate way ahead and NAVFAC process for ECI**
- **Implementing a new Safety Evaluation Factor in the source selection process, with heavier emphasis on subcontractors**
- **Emphasis on Total Ownership Costs – May become new evaluation factor for BVSS**

Your Perspective



- **What do you view as challenges from your perspective?**
- **What could we do better?**
- **How could we do better?**
- **What works well?**
- **How is DB working as an approach for NAVFAC work?**
 - **Effort required for Design Build Proposals**
- **What other acquisition strategies are evolving in the industry that we should be considering?**