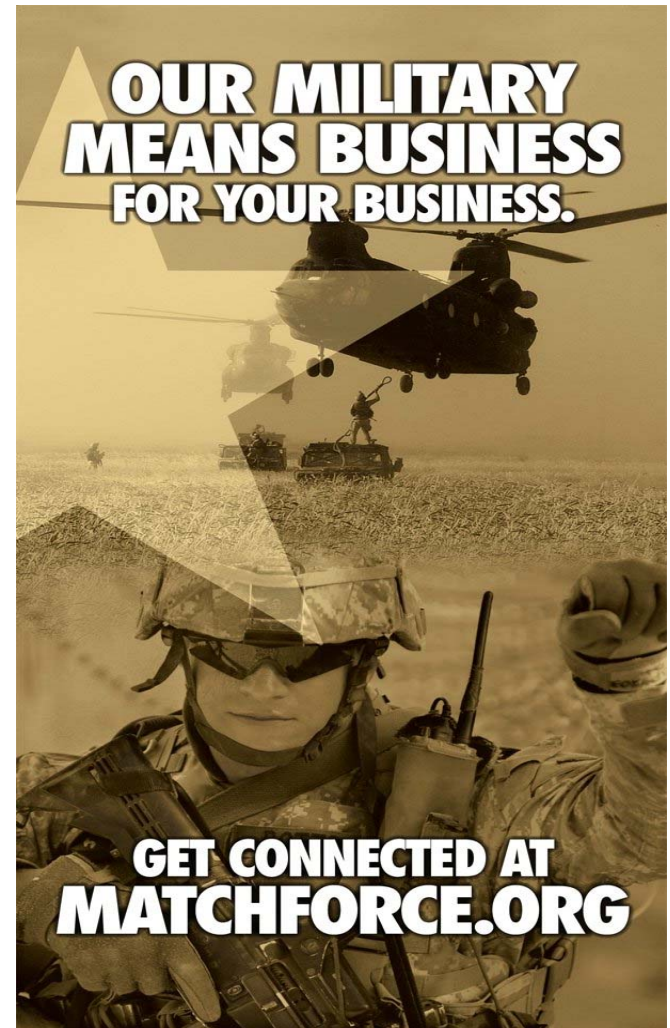




CONNECTING BUSINESS AND MILITARY

# Connecting with Federal Primes and Subcontracting Opportunities

23 March 2010



A COMPONENT OF THE NORTH CAROLINA COMMUNITY COLLEGE SYSTEM

# MatchForce

- Matches businesses to military opportunities
- Matches military buyers to NC suppliers
- Matches primes to NC sub-contractors
- Matches businesses to NC job seekers



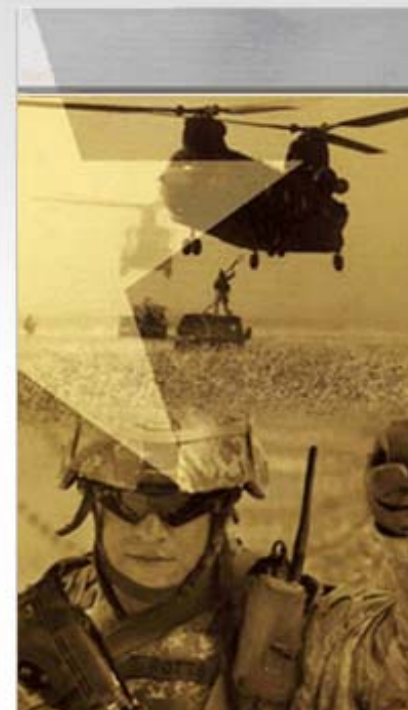
### Currently on MatchForce.org

Current Contracts	Current Jobs	Businesses	Individuals
8,714	27,477	15,222	32,116

MatchForce matches North Carolina businesses to government contracts, government purchasers to NC suppliers, and job seekers to NC jobs. Businesses, contracting officers, cardholders and job seekers can register, post, search and receive opportunities - and get results - TODAY!

Not already a member? You can **Sign Up Now!**

Businesses	Government	Individuals
<p><b>[Register]</b> Create your business profile, access government contracts &amp; purchasing opportunities, and find employees!</p>	<p><b>[Register]</b> Create your profile, post solicitations and purchase card requirements, and match local businesses.</p>	<p><b>[Register]</b> Create your personal profile, post your skills, or search area jobs just for you!</p>



### What's new?

Are you a staffing company? Do you need the services of a staffing company? Check out our new Staffing Services Matrix. It is on [www.NCMBc.us](http://www.NCMBc.us) under our Resources for NC Business.

**[More]**





Home

Login

Register

Contact

Username

••••••••

Login

March 22, 2010, 02:24 PM

# Business Registration

## Login Information

Are you a

BUSINESS

ASSOCIATE BUSINESS

NC Businesses

Businesses located outside of NC

Save and Continue

# Federal Business Opportunities

- Solicitations (over \$25K) posted at [www.FedBizOpps.gov](http://www.FedBizOpps.gov)
- Interested Vendor tab
  - Sign up as Interested Vendor
  - Look for Primes who are registered
  - Promote yourself for subcontracting opportunities



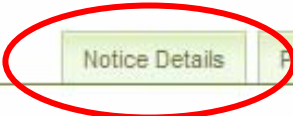
- Home
- Getting Started
- General Info
- Opportunities**
- Agencies
- Privacy

Buyers: [Login](#) | [Register](#) Vendors: [Login](#) | [Register](#) Accessibility



## RECOVERY--Y--PROJECT NUMBER 38298, Repair/Replace Failed and Failing Mechanical Piping/Equipment DFAC, Bldg. M-4234, FORT BRAGG, NC

**RECOVERY**  
Solicitation Number: W9124710B0009  
Agency: Department of the Army  
Office: Army Contracting Command, MICC  
Location: Fort Bragg Contracting Center



- Notice Details
- Packages
- Interested Vendors List**



Keywords:

Items 1-20 of 32

Showing  per page Jump  | [Next >](#)

Last Name ▼	First Name ▼	Contractor ▼	Business Types	NAICS Codes
-------------	--------------	--------------	----------------	-------------



# FBO

Notice Details

Packages

Interested Vendors List

Keywords:

Search

Items 1-20 of 32

Showing 20 per page Jump 1 | [Next >](#)

Last Name ▼	First Name ▼	Contractor ▼	Business Types	NAICS Codes
Arch	Don	<b>ENGINEERED LINING SYSTEMS INC</b> 1234 ORTON ST JACKSONVILLE FL 322056322 USA Email: <a href="mailto:Don@EngineeredLining.com">Don@EngineeredLining.com</a> Phone: 9043780900	Construction Firm, Contracts and Grants, For-Profit Organization, S Corporation	236210, 326122, 236220, 237990, 221310, 221320, 221330, 238220, 541350, 238910, 238990, 541690
Arone	Ralph	<b>BRYANT-DURHAM ELECTRIC COMPANY, INC.</b> 5102 NEAL RD DURHAM NC 277052363 USA Email: <a href="mailto:Ralph.Arone@bryantdurham.com">Ralph.Arone@bryantdurham.com</a> Phone: 9193832526	Construction Firm, Contracts, For-Profit Organization	238210
Bolton	Will	<b>W E BOLTON CONSTRUCTION &amp; SERVIC</b> 912 TRYON HILL DR RALEIGH NC 276031516 USA Email: <a href="mailto:willbolton@webolton.com">willbolton@webolton.com</a> Phone: 919-834-7933	Construction Firm, Contracts, Limited Liability Company	237110, 238220
Burns	Henry	<b>DIVERSIFIED MECHANICAL LIMITED</b> 206 BROADWAY ST DURHAM NC 277012404 USA Email: <a href="mailto:hburns@divmec.com">hburns@divmec.com</a> Phone: 9197300818	Construction Firm, Contracts, For-Profit Organization, SBA Certified Hub Zone Firm, SBA Certified Small Disadvantaged Business, Self- Certified Small Disadvantaged Business, Woman- Owned Business	237110, 238110, 236116, 237120, 238120, 561210, 236118, 236210, 236220, 562910, 238210, 238220, 238290, 238990, 561720, 561730, 561990



- Federal Construction
- The American Recovery and Reinvestment Act
- Major Contract & Future Opportunities Subcontracting
- Aerospace Alliance

[www.NCMBC.us](http://www.NCMBC.us) (cont)

- Staffing Services Matrix
- Packaging, Labeling and Shipping Matrix
- NC Environmental Contracting Matrix



# Federal Construction



MATCH  
FORCE

- New! Pursuing a GSA/FSS
- NCMBC News click here
- Transitioning Military Personnel

- HOME :: ABOUT US :: LOCATIONS :: CONTACT US :: SPEAKER REQUEST :: FEEDBACK :: DOWNLOADS
- RESOURCES FOR NC BUSINESSES :: NC CONTRACTS :: NC JOBS :: WORKFORCE :: I HIRE MILITARY
- GET STARTED :: INDUSTRIES :: COMMUNITY COLLEGES :: NEWSLETTER :: IN THE NEWS :: LINKS

## STRATEGIC PROGRAMS

[Federal Construction](#)

[The American Recovery and Reinvestment Act](#)

[Major Contracts & Future Opportunities](#)

[Subcontracting](#)

[Service Contracts](#)

[Economic Development](#)

## FEDERAL CONSTRUCTION INITIATIVE

**Updated:** The NAVFAC Program of Work. NAVFAC Atlantic conducted it's Industry Forum on June 10, 2009 in Virginia Beach, VA. The presentations included the NAVFAC FY10 Program of Work and functional presentations important to businesses working with NAVFAC, to view presentations, [click here](#).

**General.** DoD will spend \$5 - \$7 billion in construction on military bases in NC between 2006 and 2011. NCMBC has partnered with construction, engineering and architectural firms, the Carolinas Associated Contractors, the Associated Builders and Contractors (Carolinas Chapter,) the American Council of Engineering Companies/NC, and other State agencies to help NC firms win more military construction projects.

**Past Events & Presentations.** The following information results from previous programs and presentations relevant to the current MILCON market.

<b>Project / Solicitation Number</b>	<b>Competition Type</b>	<b>Status</b>	<b>Magnitude</b>	<b>NCMBC Point of Contact</b>
<a href="#">RECOVERY--Y--PROJECT NUMBER 38298, Repair/Replace Failed and Failing Mechanical</a> W9124710B0009	Small Business	Presolicitation <b>Issue by ~ 24 March 2010</b> Response date by ~23 April 2010		<a href="#">Linn Owen</a> 910-728-5122
<a href="#">RECOVERY--Z--PROJECT NUMBER 38606, Renovate Fire Station No. 1 Building: 6-9572</a> W9124710B0008	Small Business	Presolicitation <b>Issue date ~March 24, 2010</b> Response date ~April 23, 2010		<a href="#">Linn Owen</a> 910-728-5122
<a href="#">Z--Emergency Temporary Roof Repair Services in 19 CONUS states</a> W9128F10R0027	8(a)	Presolicitation <b>to issue 22 March 2010</b> Response on or about April 21, 2010	\$50 million maximum	<a href="#">Carolyn Bunting</a> 910-938-6829
<a href="#">Maintain Paint Basewide</a> Seymour Johnson AFB, Dare County Bomb Range, and Ft Fisher NC. Goldsboro, North Carolina FA480910R0003	8(a)	Presolicitation <b>to issue solicitation by 8 Mar 2010</b> 8(a) certified firms serviced in the State of North Carolina	\$1M to \$5M	<a href="#">Pam Poque</a> 919-735-5151 ext. 306
<a href="#">Blue Ridge Parkway, PRA-BLRI 2S18</a> (Buncombe County, NC) DTFH71-10-B-00021	see FBO notice for list of eligible firms	there may be subcontracting opportunities <b>to issue solicitation ~2/12/10</b> site visit 2/9/10	\$2 - \$5 M	<a href="#">Linn Owen</a> 910-728-5122
<a href="#">RECOVERY Y--Renovate Ward 9B</a>		Presolicitation		



## NORTH CAROLINA MILITARY BUSINESS CENTER



# MATCH FORCE

New! Pursuing a GSA/FSS C

NCMBC News click her

Transitioning Military Person

- ▶ HOME :: ABOUT US :: LOCATIONS :: CONTACT US :: SPEAKER REQUEST :: FEEDBACK :: DOWNLOADS
- ▶ RESOURCES FOR NC BUSINESSES :: NC CONTRACTS :: NC JOBS :: WORKFORCE :: I HIRE MILITARY
- ▶ GET STARTED :: INDUSTRIES :: COMMUNITY COLLEGES :: NEWSLETTER :: IN THE NEWS :: LINKS

### STRATEGIC PROGRAMS

[Federal Construction](#)

[The American Recovery and Reinvestment Act](#)

[Major Contracts & Future Opportunities](#)

[Subcontracting](#)

## THE AMERICAN RECOVERY AND REINVESTMENT ACT

The American Recovery and Reinvestment Act, signed into law on February 17, 2009, to stimulate the economy will offer prime contracting and subcontracting opportunities for businesses in North Carolina. Some of the funds will be expended by federal agencies, resulting in new federal prime contracts and task orders under existing contracts. Some of the funds will flow to state and local governments for expenditure.

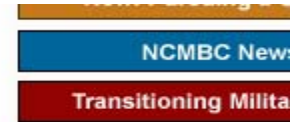
You can learn more about the Act and these opportunities by monitoring the federal government's web site [www.recovery.gov](http://www.recovery.gov). In addition, Governor Perdue has launched [www.NCRecovery.gov](http://www.NCRecovery.gov), a guide to serve the newly created Office of Economic Recovery & Investment. This website will let visitors track federal recovery projects in North Carolina, as well as learn about local contract and grant opportunities. For NCMBC presentational ARRAs projects, [click here](#).



You may sort the solicitations in the table by number by clicking on the column heading  
**"Project / Solicitation Number"**

Project / Solicitation Number	Competition Type	Status	Magnitude	NCMBC Point of Contact
<a href="#">RECOVERY--Y--PROJECT NUMBER 38298, Repair/Replace Failed and Failing Mechanical</a> W9124710B0009	Small Business	Presolicitation <b>Issue by ~ 24 March 2010</b> Response date by ~23 April 2010		<a href="#">Linn Owen</a> 910-728-5122
<a href="#">RECOVERY--Z--PROJECT NUMBER 38606, Renovate Fire Station No. 1 Building: 6-9572</a> W9124710B0008	Small Business	Presolicitation <b>Issue date ~March 24, 2010</b> Response date ~April 23, 2010		<a href="#">Linn Owen</a> 910-728-5122
<a href="#">*RECOVERY* Black Mtn Campground Trail Bridge - Pisgah NF, NC</a> AG-4419-S-10-0445	Unknown at this time	Presolicitation	Unknown	<a href="#">Fran Perez-Wilhite</a> 704-806-6858
<a href="#">RECOVERY - Flow Cytometry System</a> NIHES2010088MG	Unrestricted	Solicitation <b>Response Mar 05, 2010</b>	Unknown	<a href="#">Bert Linkonis</a> 252-444-2171
<a href="#">*Recovery* Dickey Belle Trail Bridge, Uwharrie National Forest, NC</a> AG-4419-S-10-0446	Unknown at this time	Presolicitation	Unknown at this time	<a href="#">Fran Perez-Wilhite</a> 704-806-6858
<a href="#">*RECOVERY" Davis Creek Road Improvement, Nantahala National Forest, North Caroli</a> *RECOVERY" Davis Creek Road Improvement, Nantahala	Unknown	Presolicitation	Unknown at this time	<a href="#">Fran Perez-Wilhite</a> 704-806-6858
<a href="#">*RECOVERY* Upper Tellico Road Const., Nantahala National Forest, North Carolina</a>	Unknown	Presolicitation <b>Unknown at this time</b>	Unknown	<a href="#">Fran Perez-Wilhite</a> 704-806-6858

# Major Contracts & Future Opportunities



- > HOME :: ABOUT US :: LOCATIONS :: CONTACT US :: SPEAKER REQUEST :: FEEDBACK :: DOWNLOADS
- > RESOURCES FOR NC BUSINESSES :: NC CONTRACTS :: NC JOBS :: WORKFORCE :: I HIRE MILITARY
- > GET STARTED :: INDUSTRIES :: COMMUNITY COLLEGES :: NEWSLETTER :: IN THE NEWS :: LINKS

## STRATEGIC PROGRAMS

[Federal Construction](#)

[The American Recovery and Reinvestment Act](#)

[Major Contracts & Future Opportunities](#)

[Subcontracting](#)

[Service Contracts](#)

[Economic Development](#)

[Aerospace Alliance](#)

## NC BASE LINKS

## MAJOR CONTRACTS & FUTURE OPPORTUNITIES

**General.** The NCMBC uses this section of the website to provide information to North Carolina major Indefinite Delivery Indefinite Quantity (IDIQ) contracts used by DoD, and to provide "major future opportunities to compete as prime and subcontractors on these contracts.

**Purpose.** The purpose is to allow businesses critical information and ample time to be responsive to build strategic and tactical business development plans that fit their business strategies for opportunity pipelines.

**Structure.** The NCMBC tracks and posts IDIQ and future opportunities within key industry sectors (see below). Each sector includes sub-sections on current major IDIQs, IDIQs soon to be competed, currently being competed or offering subcontracting opportunities. The NCMBC selected these based on cluster analysis studies conducted by the NCMBC, NC Military Foundation and BRAC and 2009.

Please note that many opportunities will cross over boundaries between these industry sectors (see below). Businesses should examine opportunities within all industry sectors to identify both prime and subcontracting opportunities. For example, a "Logistics" opportunity may include an IT component. These IDIQ contracts are normally large and involve work within North Carolina. However, many of the IDIQs offer excellent opportunities to team with the largest federal prime contractors.

### Industry Sectors.





## NORTH CAROLINA MILITARY BUSINESS CENTER



MATCH  
FORCE

New! Pursuing a GSA/FSS Contract

NCMBC News [click here](#)

Transitioning Military Personnel Data

- > [HOME](#) :: [ABOUT US](#) :: [LOCATIONS](#) :: [CONTACT US](#) :: [SPEAKER REQUEST](#) :: [FEEDBACK](#) :: [DOWNLOADS](#)
- > [RESOURCES FOR NC BUSINESSES](#) :: [NC CONTRACTS](#) :: [NC JOBS](#) :: [WORKFORCE](#) :: [I HIRE MILITARY](#)
- > [GET STARTED](#) :: [INDUSTRIES](#) :: [COMMUNITY COLLEGES](#) :: [NEWSLETTER](#) :: [IN THE NEWS](#) :: [LINKS](#)

### STRATEGIC PROGRAMS

[Federal Construction](#)

[The American Recovery and Reinvestment Act](#)

[Major Contracts & Future Opportunities](#)

[Subcontracting](#)

[Service Contracts](#)

[Economic Development](#)

[Aerospace Alliance](#)

### NC BASE LINKS

[Fort Bragg](#)

## NORTH CAROLINA AEROSPACE ALLIANCE AND MACHINING PROGRAMS

**General.** The NCMBC is an active participant in the North Carolina Aerospace Alliance and associated programs.

**NC-AA.** The NC-AA is a Golden Leaf-funded association of industry, university, community college and non-profit organizations in North Carolina committed to growing jobs in the state through the production of repair parts for Department of Defense (DoD) aircraft and other systems. This initiative has several components, outlined below. The NC-AA conducts public meetings roughly quarterly across the state. For the NC-AA website, [click here](#).

**\*\*New\*\*** [NC Aerospace Supplier Conference & Quarterly Meeting - July 14, 2009](#)

**Reverse Engineering Initiative.** The reverse engineering (RE) initiative leverages the RE capacity at North Carolina State University, the business development capacity of the NCMBC and the production capacity of North Carolina businesses to produce repair parts for aging DoD aircraft. Businesses and other entities wishing to engage in this initiative should contact [Bill Greuling](#) with the NCMBC. Currently coordinated by the NCMBC, the RE initiative will grow during 2008-2009, and the NCMBC is soliciting for program management capacity to administer this initiative.

**Defense Machining Initiative.** The Defense Machining Initiative (DMI) connects North Carolina machining companies to repair parts requirements of the Defense Logistics Agency (DLA) and other clients. The NCMBC contracted with Source Horizon to provide engineering capacity to review and select technically viable and lucrative DLA opportunities and to re-post them to the Initiative's matching portal, [www.SourceNC.com](http://www.SourceNC.com). The NCMBC provides contracting assistance to help NC vendors evaluate, bid on and win machining contracts. For more information, visit [SourceNC](#) or email [Rick Gilmore](#) with the NCMBC.

Defense  
Machining  
Initiative -

**are you a north carolina machine shop?**

**grow your business with the  
Department of Defense!**

[Register now](#)



SourceNC.com

**Explore**

**Evaluate**

**Engage**

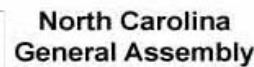
**Login**

**What you will find at SourceNC.com:**

- Resources to help you register and better position your company to do business with DoD
- Prescreened RFQs and RFPs (Solicitations) that match your business strengths and goals
- Tools to help you collaborate with other manufacturers
- Assistance in creating and submitting your quote or proposal to DoD

[Register now. Its free!](#)

**Sponsored by**



# Staffing Matrix and Packaging



## NORTH CAROLINA MILITARY BUSINESS CENTER



MATCH  
FORCE

New! Pursuing a GSA/FSS Contract

NCMBC News click here

Transitioning Military Personnel Data

- ▶ HOME :: ABOUT US :: LOCATIONS :: CONTACT US :: SPEAKER REQUEST :: FEEDBACK :: DOWNLOADS
- ▶ RESOURCES FOR NC BUSINESSES :: NC CONTRACTS :: NC JOBS :: WORKFORCE :: I HIRE MILITARY
- ▶ GET STARTED :: INDUSTRIES :: COMMUNITY COLLEGES :: NEWSLETTER :: IN THE NEWS :: LINKS

### STRATEGIC PROGRAMS

[Federal Construction](#)

[The American Recovery  
and Reinvestment Act](#)

[Major Contracts & Future  
Opportunities](#)

[Subcontracting](#)

[Service Contracts](#)

[Economic Development](#)

[Aerospace Alliance](#)

### RESOURCES FOR NORTH CAROLINA BUSINESSES

**Proposal Development** provides resources for North Carolina firms seeking information and assistance related to the submission of proposals in response to solicitations issued for federal government contracts. For more information on Proposal Development and to view and/or register for the Matrix of Commercial Firms Offering Proposal Assistance, [click here](#).

**Financing Resources** provides resources for North Carolina firms seeking information about financing, specifically to support their engagement in government contracting. For more information about Financing Resources and to view and/or register for commercial and/or "non-traditional" sources of financing, [click here](#).

**Packaging, Labeling and Shipping** provides North Carolina manufacturers and other businesses with a matrix of companies capable of providing these services on a contract basis to meet military specifications. For more information, and to view self-registered companies providing these services, [click here](#).

**Staffing Services Matrix** provides North Carolina firms seeking assistance with human resource needs with a matrix of companies capable of providing these services on a contract basis. For more information, and to view self-registered companies providing these services, [click here](#).

## NORTH CAROLINA MILITARY BUSINESS CENTER



New! Pursuing a GSA/FSS Contract

NCMBC News click here

Transitioning Military Personnel Data

- > HOME :: ABOUT US :: LOCATIONS :: CONTACT US :: SPEAKER REQUEST :: FEEDBACK :: DOWNLOADS
- > RESOURCES FOR NC BUSINESSES :: NC CONTRACTS :: NC JOBS :: WORKFORCE :: I HIRE MILITARY
- > GET STARTED :: **INDUSTRIES** :: COMMUNITY COLLEGES :: NEWSLETTER :: IN THE NEWS :: LINKS

### PROGRAMS

[Construction](#)

[American Recovery and Reinvestment Act](#)

[Contracts & Future Opportunities](#)

[Contracting](#)

[Contracts](#)

[Development](#)

[Partnership Alliance](#)

### LINKS

[Log In](#)

## ENVIRONMENTAL CONTRACTING

**General.** Federal government agencies are major consumers of environmental products and services. Executive Order 13423, signed by President Bush in January 2007, mandates "green purchasing" requirements for federal agencies. This page is a resource to North Carolina firms seeking information about expanding government contracting opportunities for environmental products and services.

**NC Environmental Contracting Matrix.** This matrix contains information about (and provided by) North Carolina businesses that offer environmental products and services. To view the Environmental Products Companies matrix, [click here](#). To view the Environmental Services Companies [click here](#). To register your firm, [click here](#).

**Materials.** Other useful links to government environmental contracting resources:

### Federal Requirements/Guidelines

- [Office of the Federal Environmental Executive](#)
- [Executive Order 13423: "Strengthening Federal Environmental, Energy and Transportation Management"](#)
- [Fact Sheet](#), Executive Order 13423
- ["Green Purchasing" Summary, US Navy](#)
- [Requirements Summary, EO 13423 and Implementing Instructions](#)

### Federal Environmental Procurement Programs

- [US EPA, Environmental Preferable Purchasing Program](#)
- [US EPA, Comprehensive Procurement Guidelines](#) (recycled content)
- [USDA BioPreferred Program](#) (bio-based products)

# QUESTIONS?

[www.NCMBC.us](http://www.NCMBC.us)

*Contact Us* page.

Scott Dorney, Director

910-323-4824

Carolyn Bunting

(MatchForce)

910-938-3829 (Jax)

252-222-6378 (Carteret)

