

Military Business and Resource Gap Analysis

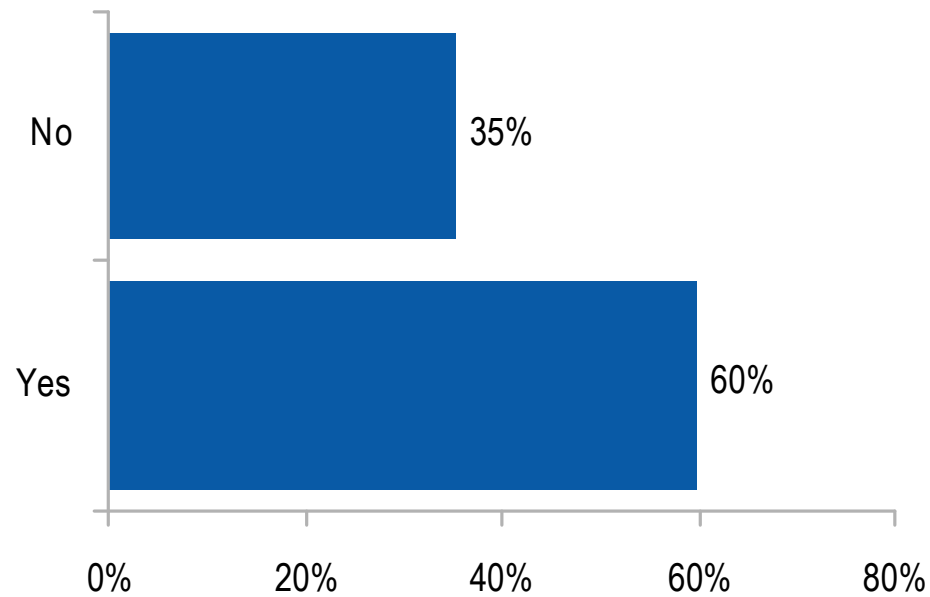


SURVEY RESULTS

Survey Findings

SALES

Have you ever sold to other branches of the government?

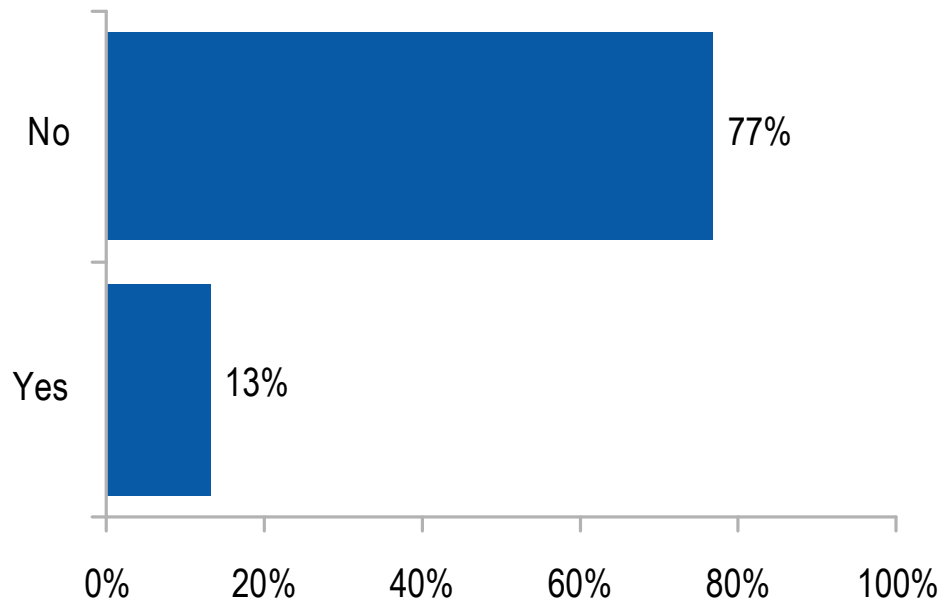


"Unsure" responses make up the difference

Survey Findings

WORKFORCE TRAINING

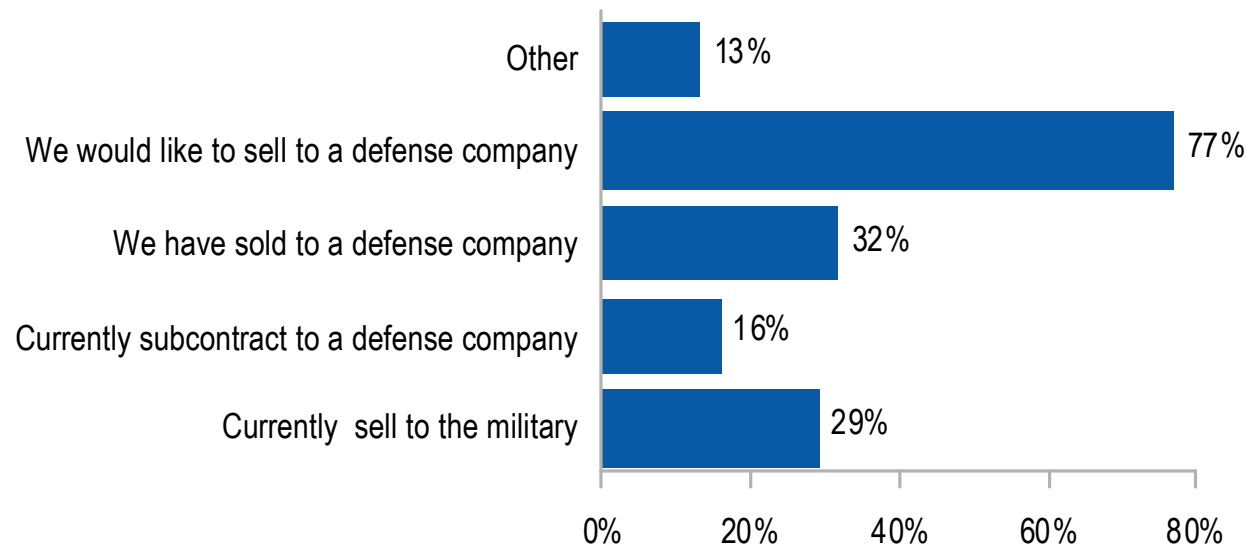
Have you used any local/state Workforce Training programs?



Survey Findings

SELLING TO THE MILITARY

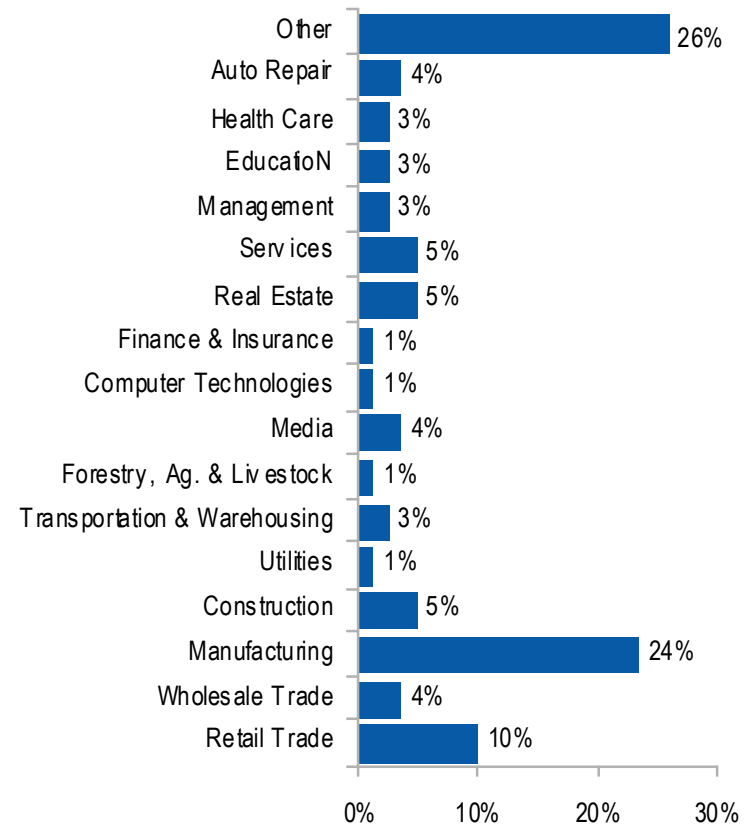
Please describe your interests in selling to the military:



Survey Findings

INDUSTRY

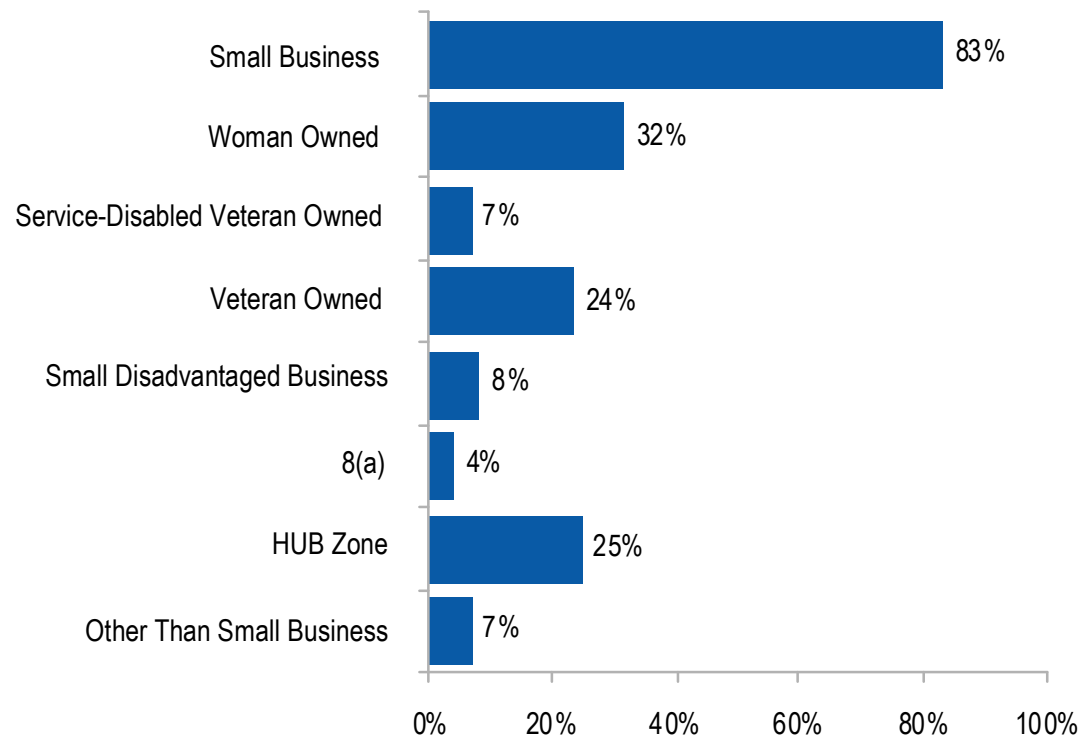
What best describes the industry you work in?



Survey Findings

CERTIFICATION

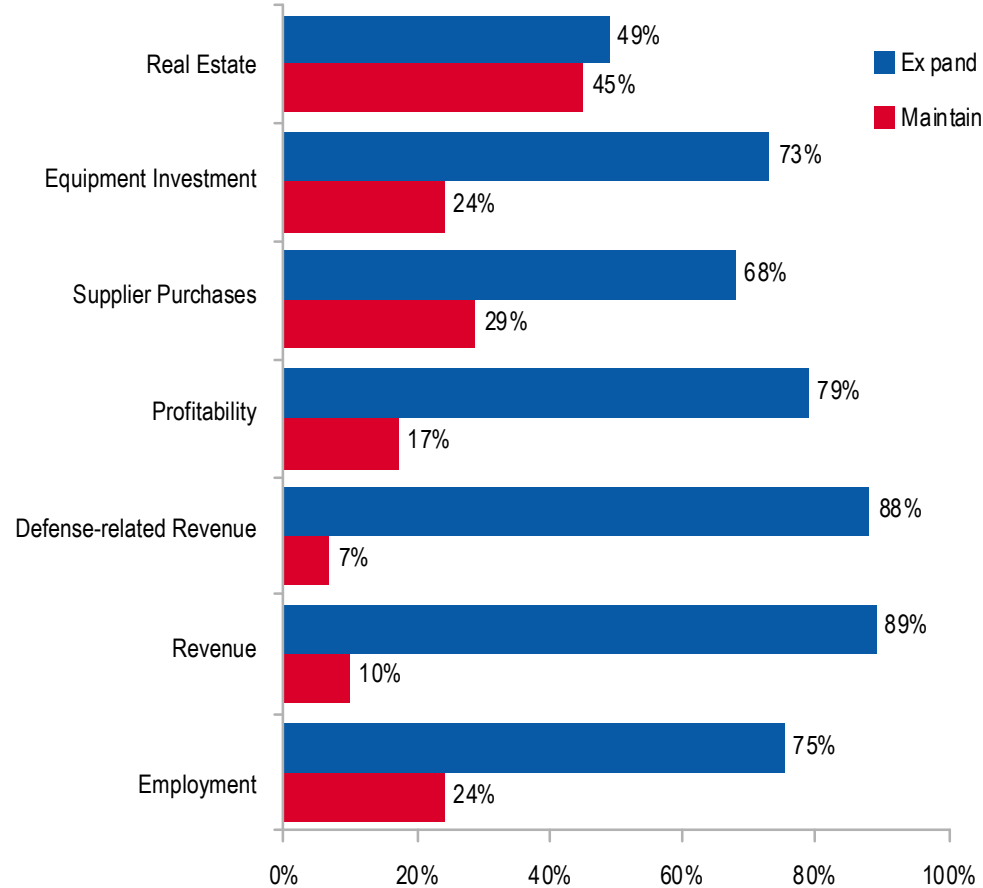
What are you certified as?



Survey Findings

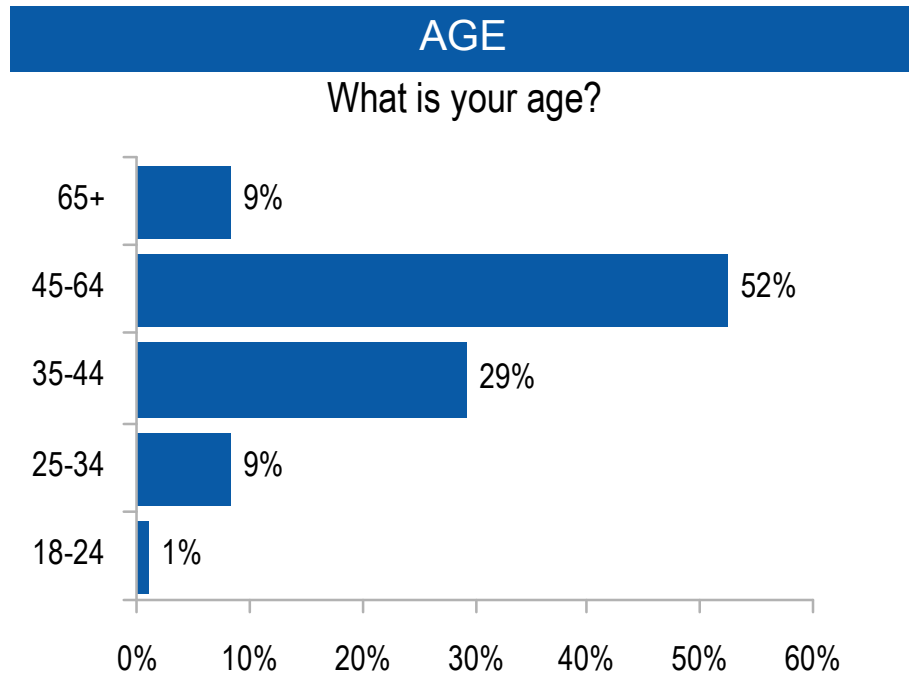
GROWTH EXPECTATIONS

What are your growth expectations in the following areas?



"Decline" responses make up the difference

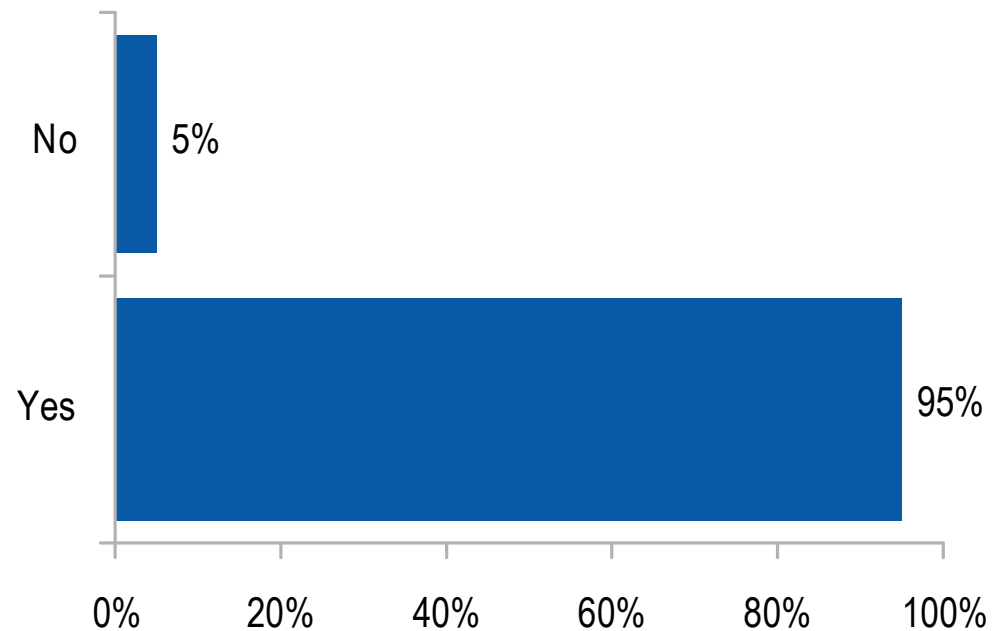
Survey Findings



Survey Findings

HEADQUARTERS

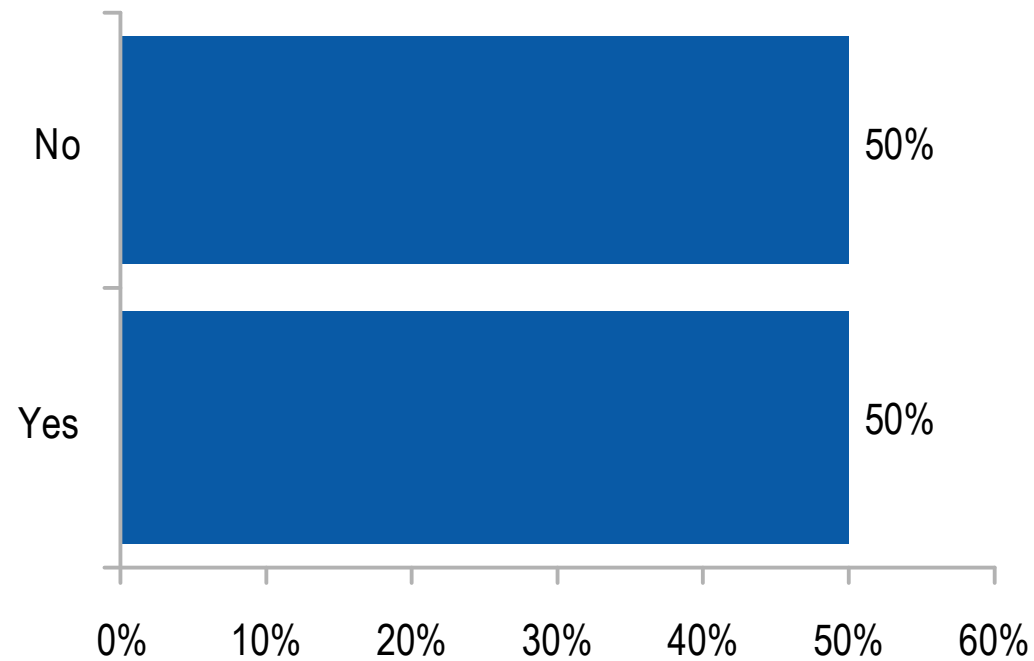
Are your headquarters in North Carolina?



Survey Findings

MANUFACTURING

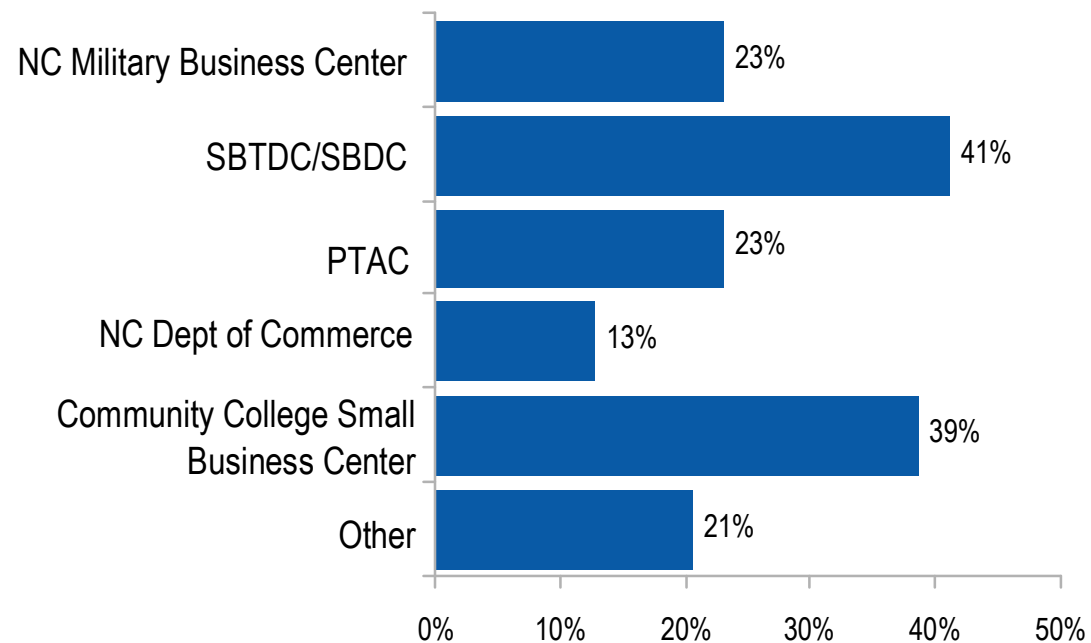
Do you manufacture in North Carolina



Survey Findings

ASSISTANCE

Have you ever received assistance from:



Survey Findings

SERVICES

What services or assistance would benefit your effort to win defense-related revenue?

