



2015

## NCMBC Aerospace Work Plan (Summary)

### **NCMBC Vision (Aerospace)**

North Carolina is home to a vibrant and diverse military, commercial and general aviation aerospace industry, with assembly, manufacturing, engineering, operations and service providers statewide. NCMBC is the go-to organization to support large and small North Carolina businesses with supply chain and contracting opportunities in the federal aerospace market.

### **NCMBC Mission (Aerospace)**

In support of the North Carolina Aerospace Strategic Plan, the NCMBC will *leverage* military and other federal aerospace prime and subcontract opportunities to grow existing businesses and jobs in North Carolina, and will *support* the recruitment of aerospace prime and subcontractors to the state.

### **Goal 1: Identify, connect and assist North Carolina businesses and other assets to acquire military and federal contracts for manned and unmanned aircraft, components, spare parts, maintenance and related services**

- Objective 1.1: Identify, recruit, engage and document North Carolina businesses capable of supporting the military and federal aerospace market, and develop cluster/supply chain resource lists within key aerospace competencies
- Objective 1.2: Engage government aerospace agencies to help them identify short and long term demands and meet their mission requirements and their small business utilization objectives
- Objective 1.3: Engage aerospace prime, first tier and other subcontractors to help them identify short and long term demands and help them meet their mission requirements, reduce costs and improve efficiency
- Objective 1.4: Identify, communicate and conduct meetings with university and business-based aerospace R&D capacity in North Carolina, and engage them in the NCMBC aerospace initiative
- Objective 1.5: Identify aerospace prime, subcontract and R&D opportunities, connect them to North Carolina suppliers and help these suppliers to compete and win government contracts

### **Goal 2: Support the recruitment of aerospace prime and subcontractors to North Carolina**

- Objective 2.1: Assist State, regional and local economic development entities to identify and market a strategic position to attract, retain and grow aerospace companies in North Carolina
- Objective 2.2: Identify Community College, military and other aerospace workforce development resources capable of supporting the needs of aerospace firms relocating to or expanding in North Carolina, and communicate these resource capabilities to economic development entities
- Objective 2.3: Communicate NCMBC business development, supply chain and related capabilities to economic development entities and future aerospace recruitment prospects
- Objective 2.4: Communicate directly with aerospace prospects referred by economic development entities about NCMBC business development, supply chain, government relations, prime contractor relations and related services available for free to businesses located in the state