

10:48:36 From North Carolina Military Business Center : Good morning everyone. If you could please test your chat function and provide your company name, your name, location and email address. We will begin promptly at 1100. Thank you.

10:49:35 From Rox : Good morning, this is Roxanne NCMBC

10:50:03 From Mark Gauley : Good morning - Telepathic Graphics, Mark Gauley, 1131 Atlantic Ave Rocky Mount NC; mark@telepathicgraphics.com

10:51:20 From Mark Mills : Mark Mills mgmills@ncsu.edu www.nc-ptac.org

10:51:45 From Ryan McCann : Second Nature, Ryan McCann, Raleigh NC, rmccann@secondnature.com

10:53:42 From Jeff Holmes : RQ Construction LLC; Jeff Holmes, Small Business Program Manager, San Diego/ Sneads Ferry, NC; jholmes@rqconstruction.com, www.rqconstruction.com/sub/

10:54:19 From BRobinson : Watson Electrical, Wilson - Bill Robinson, brobinson@watsonelec.com

10:55:18 From Joe Tew, NCMBC : Joe Tew, North Carolina Military Business Center Blue Ridge Community College, tewj@ncmbc.us

10:56:06 From Global Staffing : Global Staffing - Uricka Jackson: uricka.jackson@globalstaffusa.com www.globalstaffusa.com

10:56:39 From John Patrick : Ops Tech Alliance LLC

10:57:40 From John Patrick : Ops Tech Alliance LLC - John D Patrick. Marston, NC, patrickj@opstechalliance.com

10:57:43 From kmundt : Kyle Mundt - SylvanSport, Brevard NC kyle@sylvansport.com

10:57:52 From walterkruger : Walt Kruger LEGEND® Compression Wear, LEGEND® Compression Tactical walter@legendcompressionwear.com Denton, NC

10:57:54 From Liat : AIP North America, Inc - Liat Belinson liat.belinson@aipatents.com www.aipatents.com

10:58:03 From Brian Morgan : IDEAMATICS, Brian Morgan, bkmorgan@ideamatics.net

10:58:05 From Todd McCraw : Good Morning everyone, this is Laurie Jones with Lake Norman Fluid Power.

10:58:15 From Cindy Burns-Grey Matter Solutions-cindy.burns@greymattersolns : Cindy Burns-Grey Matter Solutions, Greenville, SC

10:58:28 From Joe Angell - Wiley Wilson : Good morning. Joe JOSEPH A. ANGELL II, PE, F.SAME CDR(SCW) CEC, US NAVY (Retired) Federal Programs Manager

919.746.8356 | direct

919.622.7341 | mobile

jangell@wileywilson.com | email

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5540 Centerview Drive, Suite 405 | Raleigh, NC 27606

10:58:32 From TomPlace : Tom Place, Director of Applied Engineering
AURA Technologies, LLC
Raleigh, NC
puri-vi@aura-tech.us
<http://aura.company/new-covid-response/>

10:58:48 From YMCA : Kathy Foxen; YMCA of the Sandhills, Cumberland and Harnett
Counties; kathy.foxen@ymcaofthesandhills.org

10:58:57 From Mickey : Good Morning. Mickey Ramchandani From OBX Associates, LLC
info@obx-associates.com

10:58:59 From Younouss ADJIBI : Younouss ADJIBI
contact@asinitiativellc.com
<https://www.asinitiativellc.com>
Raleigh, NC

10:59:05 From keannehoeg : KeAnne Hoeg, NC State Industry Expansion Solutions (IES)
and NC Manufacturing Extension Partnership (NCMEP). ekhoeg@ncsu.edu

10:59:12 From tclarkenew : Tom Clarke. Columbia SC

10:59:34 From pracer : Pamela Racer, NC PTAC@ Western Carolina University;

10:59:52 From Medstaff : Mark Stinnett - Medstaff National Medical Staffing -
mstinnett@medstafflt.com

11:00:13 From David Boags : David Boags

11:00:22 From Thomas (Tom) Miller : Thomas (Tom) Miller

11:00:31 From Alice : Alice Rouse, Modular Solutions, Inc. Kinston NC

11:00:50 From Thomas (Tom) Miller : Tom Miller, Defense Acquisition & Contracting
Solutions LLC, Southport, NC

11:00:51 From Jack : .

11:00:55 From Todd McCraw : Laurie Jones and Todd McCraw from Lake Norman Fluid
Power, Lakenfluidpower@gmail.com

11:00:57 From derekdemby : Derek Demby from Integeres LLC, College Park, Maryland

11:00:59 From Jule Baxter - UNX Industries : Jule Baxter, UNX Industries, Greenville, NC
jule.baxter@unxinc.com

11:01:00 From Jacquie Spearman : Jacquie Spearman, NC PTAC - UNCC

11:01:09 From mike : Mike Stevens, President Defense Acquisition Solutions Group.
Southport, NC

11:01:13 From David Boags : David Boags - NuPrana LLC, nuprana@live.com, Charlotte,
NC

11:01:52 From Jack : Jack Bachman, Piedmont Medical Solutions,
jbachman@piedmontmedicalsolutions.com

11:02:07 From derekdemby : Derek Demby Derek.demby@integrestech.com

11:02:09 From iPhone : Jerrie Gallos - Guaranteed Supply

11:02:10 From Bud Martin : Bud Martin, CASA NC West, Winston Salem, NC

11:02:23 From King Bell : RAJJ Investment Properties, Inc., Jerome Bell, Fayetteville, NC,
rajjservices@yahoo.com

11:02:26 From Kendrick Faison : Kendrick Faison, SpatialGIS, Geospatial and Drone,
Kendrick@Spatialgisservices.com

11:02:34 From Tony Troy : Tony Troy, VP Administration Visionary Technology Consultants, Fulton, MD. ttroy@vtccorp.com

11:02:53 From David Hayden : David Hayden, Smith Anderson Law Firm, Raleigh, NC

11:02:59 From Katie Smith : Katie Smith, PHC Restoration, Lillington, NC

11:03:41 From Dennis Powers : Hello My name is Dennis Powers And we have developed a cap with a manufactory that can be produced in larger orders im trying to get the speaker to work now.

11:04:05 From susan : Susan Jabbusch, Carolina Advanced Digital, Cary, NC susan@cadinc.com

11:04:06 From North Carolina Military Business Center : If you plan to join any of the federal agency sessions, you must pre-register on the NCMBC website to receive the zoom login information.

11:04:22 From Robin Kaiser : SoftDev Incorporated - Robin Kaiser, Raleigh, NC and Baltimore, MD, robin.kaiser@softdevconsulting.com

11:04:37 From North Carolina Military Business Center : Dennis, please email me courtney@ncmbc.us and I will connect you with some resources that may be able to assist.

11:05:15 From Dennis Powers : ok thank you

11:05:25 From CHARRINGTON : We have designed a cloth barrier mask that we can make available. Will it need to be Berry Amendment compliant? Who might be a good connection?

11:05:35 From William Simons : William Simons, NCMBC, Goldsboro NC. simonsw@ncmbc.us

11:05:54 From Jeff Jones : Jeff Jones Amnav Global jeffjones@amnavglobal.com sourcing PPE and emergency beds and mattresses

11:06:08 From Ebonne Love : Ebonne Love, CEO

11:06:15 From Jim Shannon : Jim Shannon, V.P., Program Development SR&R Environmental, Inc., 910-777-9446, jshannon@srrenviro.com, www.srrenviro.com Historically known for environmental cleanup and heavy industrial cleaning, but now applying expertise to Coronavirus disinfection and decontamination needs.

11:06:17 From hhaas : Henry Haas Edwards-Pitman Environmental

11:06:23 From Dennis Powers : my back ground is we trained everyone who went over seas for kbr and other companies for logcap

11:06:33 From North Carolina Military Business Center : CHarrington, we will address that question at the end of the session. If you can also email me courtney@ncmbc.us, we will connect you with additional resources.

11:06:40 From Dennis Powers : in NBC CBRNe

11:06:57 From Burn Charlotte : Global Furniture Group - Brett Chrisley bchrisley@globalfurnituregroup.com

11:07:05 From Ebonne Love : Ebonne Love, CEO - Velstand, LLC. Trucking Co out of Zebulon, NC

11:07:09 From Sarah Wood : Sarah Wood - co-founder www.supplyconnector.org - where manufacturers, suppliers, and businesses across the nation directly connect for finished goods, raw materials, and services around COVID-19 relief efforts and wholesale marketplace to help bolster US manufacturing post COVID-19. connect@supplyconnector.org, Brevard, NC.

11:07:44 From Thomas (Tom) Miller : My company, Defense Acquisition & Contracting Solutions is available to consult and advise on federal contracting opportunities. I am a retired DoD contracting officer and Program Manager. My email is millerth3@gmail.com. Cheers,, Tom Miller

11:08:12 From Ebonne Love : My email is elove@velstandllc.com

11:08:27 From Jule Baxter - UNX Industries : Jule Baxter, UNX Industries - Manufacturer of commercial cleaning products to include EPA registered products to fight COVID-19. jule.baxter@unxinc.com, 252-355-8416

11:08:32 From Martin Gallan : Is there a company out there that assists filling out and assisting with processing the GSA application that is reputable and fairly reasonable on the price?

11:08:52 From Fran Eskew : Fran Eskew, Richmond Dental and Medical, Charlotte, NC; fran.eskew@richmond dental.net

11:09:11 From Jackie Santisteban : I know of one Martin. please contact me at jackie@jbsconsult.com I can connect you with a good one

11:09:23 From Robert Jordan : I am still unable to access www.matchforce.org. It says "Forbidden".

11:09:51 From Martin Gallan : great, thank you.

11:10:57 From Tim Malone : Robert, if you are receiving a Forbidden error it means that you home or work network doesn't allow any sites that are not secured. Try to access match force from your phone on the cellular network and it should work with no issues. Feel free to email me if you need any other assistance. malonet@ncmbc.us

11:11:48 From Emage : Audio in and out. Cannot hear on phone

11:12:10 From Antwaun Clemmons : There appears to be a bad connection...

11:12:13 From JS : The audio is very intermittent

11:12:18 From Jackie Santisteban : I cannot see slides (only see the intro slide)

11:12:18 From Antwaun Clemmons : Audio is in and out

11:12:27 From North Carolina Military Business Center : Jackie, there are no slides, just the agenda slides.

11:12:30 From Thomas (Tom) Miller : Audio is fine here. Probably bad connection. I can see the slides as well.

11:12:42 From Sarah Wood : My audio and video is working well.

11:13:04 From John Groom : Are they using multiple slides? My screen is still on agenda

11:13:14 From North Carolina Military Business Center : Just agenda slide, no slides for GSA

11:13:25 From Scott Dorney, NCMBC : GSA has decided to not use slides, but you can request them from Dale later.

11:13:39 From senanu : is there a presentation?

11:14:05 From Antwaun Clemmons : If multiple people are having the same issue with audio going in and out, there's likely a bigger problem

11:14:17 From North Carolina Military Business Center : GSA has decided to not use slides. If you have any questions following, you can email me at courtney@ncmbc.us and I can provide assistance

11:14:55 From John Groom : Question: I tried to get on the MOBIS Schedule twice several years ago and was unsuccessful., one of the times, I paid a consultant for help to no avail. Are the requirements as stringent now as in the past?

11:15:30 From Antwaun Clemmons : I switched from wifi on my computer to my phone (cellular) and still audio is inconsistent

11:16:52 From Tim Malone : Currently, the Agenda slide should be on your screen and you should be able to hear Dale clearly. If neither of those things is occurring, please disconnect and rejoin the meeting.

11:16:55 From Nisha Brailsford (Wright Paint, LLC) : Audio is in and out

11:17:03 From derekdemby : What was Marcia's name again

11:17:20 From CHARRINGTON : My connection is clean

11:19:18 From David : who can I contact in NC to connect my cleaning business with GSA

11:19:54 From Scott Dorney, NCMBC : PTAC can assist small businesses in getting on GSA schedule

11:19:55 From North Carolina Military Business Center : David, please email me at courtney@ncmbc.us and one of our business development professionals can provide assistance. Please let me know where you are located in NC so I can ensure the proper person is connected.

11:20:01 From John Cash : Who can I contact regarding GSA sign-up?

11:21:22 From Scott Dorney, NCMBC : NC PTAC is an excellent first stop to getting on GSA schedules

11:21:46 From Sarah Wood :
https://www.gsaadvantage.gov/advantage/main/start_page.do

11:22:07 From Thomas (Tom) Miller : The PTAC and the NCMBC are great resources, particularly for small businesses. However, if you need something more complex, such as understanding a federal request for proposal or how to prepare a proposal, contact me at 540-842-8172. Cheers, Tom Miller

11:22:43 From walterkruger : We are on several GSA with several other companies. Should we also boded on GSA directly

11:22:48 From pracer : The North Carolina PTAC advisors educate business associates on how to obtain contracts by providing comprehensive assistance in selling products and services to local, state and federal government agencies. We provide procurement technical assistance by offering no-fee and confidential advisement on selling your products and/or services to the appropriate local, state or federal government agency. <http://www.nc-ptac.org/>

11:24:49 From Melanie's iPhone : what is Dale Terry's POC? Thanks! - Melanie Garcia/ Don Industrial Group LLC

11:25:01 From North Carolina Military Business Center : Dale.terry@gsa.gov

11:25:17 From Robert Jordan : Tim, that worked. Thank you.

11:25:52 From walterkruger : Please advise Dales contact information and information on his GSA set up assistance team!

11:25:53 From North Carolina Military Business Center : The GSA COVID information to date is on the NCMBC COVID webpage.

11:26:04 From North Carolina Military Business Center : Dale Terry's email is dale.terry@gsa.gov

11:26:08 From Jackie Santisteban : is GSA buying N95 masks for the government to buy

11:26:23 From PowersTraining DennisPowers : what if we have a ppe ready to go now one for civilians and first responders that could make a deference and a PowerPoint training class in decon and maintaining of the ppe.

11:30:32 From PowersTraining DennisPowers : David could you email me fortpowers@gmail.com we provide nbc and cnbre training

11:31:14 From PowersTraining DennisPowers : Sarrah could you contact me

11:32:07 From mike : Defense Acquisition Solutions Group looking for a Senior Instructional System Designer. Must have Masters in ISD. Contact mike@defenseacq.com

11:32:09 From derekdemby : What if we have Anti-microbial and Anti-bactirial reusable non surgical mask. Is there an emergency section to go to to meet the need of the government?

11:32:53 From Liat : can we get the list of links?

11:33:32 From Robert Burton : NCMBC COVID OPPORTUNITIES:
<http://www.ncmbc.us/covid-opportunities/>

11:33:54 From Robert Burton : General Services Administration Needs:
<http://www.ncmbc.us/covid-opportunities/>

11:34:18 From Liat : thank you!

11:35:34 From Thomas (Tom) Miller : I agree - please publish a summary of contacts & links.

11:35:35 From Robert Burton : NCMBC Personal Protective Equipment (PPE): Business that produce, stock and/or distribute PPE complete this short registration:
<http://ncmbc.us/Machform/machform/view.php?id=128119>

11:35:41 From R. Muze : Can you put up the link for COVID-19 VA Resources and information??

11:36:15 From North Carolina Military Business Center : R. Muze consolidated information is available online at www.ncmbc.us/covid-opportunities

11:36:30 From North Carolina Military Business Center : Would also recommend reaching out to Fran Perez-Wilhite at perezf@ncmbc.us on our NCMBC team.

11:36:37 From Emage Lauren : Do you have a list of all of these websites? I can't write that fast.

11:36:46 From R. Muze : I need face masks for my Home Care caregivers, how can I access such resources??

11:37:20 From North Carolina Military Business Center : R. Muze, Bob Burton (burtonr@ncmbc.us) knows several companies in the state with face masks, please reach out to him.

11:37:44 From Thomas (Tom) Miller : Question regarding NAICS codes in SAM profile: Can a company that is working with other manufacturers list their NAICS codes in their profile as the prime?

11:39:32 From Robert Burton : burtonr@ncmbc.us
I am Bob Burton. burtonr@ncmbc.us I serve as the Senior Manager, North Carolina Defense Technology (DEFTECH) Transition Office. DEFTECH is a component of the North Carolina Military Business Center (NCMBC). DEFTECH works to connect the North Carolina innovation ecosystem (business, university, community college, public/private partnerships, investors, and North Carolina military bases) with emerging and urgent technology requirements across the

DoD and Homeland Security to provide optimum solutions for DoD warfighters, DHS, and first responder personnel.

I also serve as the lead for the NCMBC COVID-19 collaboration and outreach. We have seen a willingness of NC companies to pivot and retool manufacturing to support the medical community, Department of Defense and our military personnel, and other federal agencies.

Thank you! I am standing by to help. Bob

11:40:27 From Hosch Enterprises LLC : Thina Huskey-Hosch Enterprises LLC, cvinceh@yahoo.com

11:41:26 From mike : We have bulk Pharmaceutical Grade, CDC Formula Hand Sanitizer and Cleaning Solution. Need to be directed to agencies currently in need. Defense Acquisition Solutions Group, mike@defenseacq.com (540) 446-4666.

11:41:45 From Melanie's iPhone : Melanie Garcia/ Business Development/Don Industrial Group LLC/melanie@donindustrialgroup.com

11:41:50 From Jackie Santisteban : if you need hand sanitizer or N95 masks please contact me at jackie@jbsconsult.com or call me at 703-995-5460

11:43:01 From Antwaun Clemmons : Any specific contractual opportunities for trucking companies (semi trucks)? If so, who would be a good contact?

11:43:22 From Robert Burton : Jackie, I encourage you to get on GSA Schedule. And please register at the following link: NCMBC Personal Protective Equipment (PPE): Business that produce, stock and/or distribute PPE complete this short registration:

<http://ncmbc.us/Machform/machform/view.php?id=128119>

11:43:44 From Joe Valasquez : We applied for SBA EIDL loan the week it came out in mid March. SBA notified us to complete the grant application which we did. We have not heard anything further. How do we know if we will receive the loan or grant?

11:44:57 From derekdemby : If you have a need for face mask. We are offering reusable face mask with antimicrobial treated fabric. We have the capability of manufacturing between 500,000 and 1,000,000 per week depending on the demand.

11:44:58 From Jackie Santisteban : Thank you Bob

11:45:38 From Kim : Kim@HBRops.com -- We offer EHR_Telehealth solution platform

11:45:50 From Jule Baxter - UNX Industries : @Dale Terry, who can I contact regarding specific questions on new MAS schedule offer requirements?

11:46:06 From Thomas (Tom) Miller : Thanks to everyone here for their service to the country! Makes me proud that industry always steps up when the country needs them.

11:47:02 From North Carolina Military Business Center : Great questions in the queue. If for some reason we do not get to your question once we start the Q&A, please feel free to email your question to me at courtney@ncmbc.us and I will help connect you to the information you are looking for. Thanks!

11:48:50 From Robert Burton : @derekdemby have you registered your business with NCMBC PPE registry? I send out detailed information to companies that register with NCMBC and share your information with other NC State PPE capacity efforts. Also, please register with GSA Schedule and SAM.gov. We are here to help. Bob

11:49:10 From susan : We are in process on our 2nd 20 year GSA contract and are a NASA SEWP V Prime. If we can offer assistance, especially for IT, please reach out.

11:51:37 From North Carolina Military Business Center : Donna, please email Courtney and I will get it on the website and will also connect you with the person to asked the question.

11:52:21 From John Groom :

We have gowns, masks, face shields, N95 (NIOSH approved), and gloves in large quantity for immediate delivery. We can be reached at 888-610-8784 or JGroom@staffordact-dr.com.

Thanks to everyone for supporting the nation.

11:52:34 From Kendrick : We would like to provide remote geospatial work but seem to have a hard time getting connected. We are specializing on the COVID19 GIS Dashboard.

11:52:38 From user : Bill Greaves, COO, Integres, LLC.

11:53:14 From North Carolina Military Business Center : Kendrick, please reach out to Donna Warren on our team, she may have some suggestions for you. Warrend@ncmbc.us

11:53:57 From Thomas (Tom) Miller : Berry Amendment doesn't apply to COTS items sold in substantial quantities in the commercial market place, and offered to the government without modification.

11:55:18 From Robert Burton : Who is responsible for determining the applicability of the Berry Amendment to specific procurement actions?

The application of the Berry Amendment is determined for any procurement on a case-by-case basis by the contracting officer.

https://www.acq.osd.mil/dpap/cpic/ic/berry_amendment_10_usc_2533a.html

11:56:42 From pracer : NC PTAC will hold a FREE Webinar Wednesday (tomorrow) at 2pm: Working with FEMA and Disaster Recovery Operations. Go to www.NC-PTAC.org, look on the Events tab, and register for the class. Direct link to register is

<https://appstate.zoom.us/meeting/register/tZMpc--urDMvNGXUDSHPk7OWOIL6QCNxgg>.

12:00:49 From Robert Burton : COVID-19 Joint Acquisition Task Force, in partnership with the Department of the Air Force industry portal: <https://www.afwerx.af.mil/coronavirus.html>

12:02:20 From Robert Burton : NCMBC: COVID OPPORTUNITIES:

<http://www.ncmbc.us/covid-opportunities/>

12:03:59 From TomPlace : <https://supplyconnector.org/> - another good resource for connecting manufacturers to specific needs

12:06:10 From keannehoeg : <http://www.NCMEP.org>

12:08:51 From Todd McCraw : any opportunities for hydraulic and pneumatic components services and systems? Lakenfluidpower@gmail.com

12:09:28 From Robert Burton : Joint Acquisition Task Force (JATF) COVID-19 - Request for Industry / Academia / Non-Government Information:

<https://docs.google.com/forms/d/e/1FAIpQLSdat2IJnf6olj9yoPsauXI7Ua21LsiZpJCQPuHEIX0wWG2GqA/viewform>

12:10:03 From Pamela : Opportunities for Lodging needs?

12:10:18 From Hosch Enterprises LLC : Hosch Enterprises LLC, NC- cvinceh@yahoo.com

12:10:55 From Andy Durban : Andy Durban

BMA

andy@bmamfg.com

12:11:30 From North Carolina Military Business Center : If we did not get to any other questions, please email courtney@ncmbc.us and I can source those for you to the right individual.

12:12:06 From Pamela : Thank you!

12:13:07 From pracer : Pam Racer-NC PTAC@ Western Carolina University.
pracer@email.wcu.edu

12:14:13 From North Carolina Military Business Center : For the federal agency specific web conferences, you must be registered in advance to receive the Zoom information. For Thursday's call, same zoom information as today.

12:14:18 From Hosch Enterprises LLC : what is Bob information

12:14:23 From North Carolina Military Business Center : burtonr@ncmbc.us

12:15:18 From user : bill.greaves@integrestech.com

12:15:21 From Fran P-W : On FPDS.gov type in COVID-19 2020 to find info.

12:15:21 From Sarah Wood : Thank you all! Thank you so much GSA, NCMEP and NCMBC!
Honored to be working with you all!

12:15:36 From keannehoeg : Thank you, Sarah! You as well!

12:15:37 From Jule Baxter - UNX Industries : Thank you everyone! Great information!