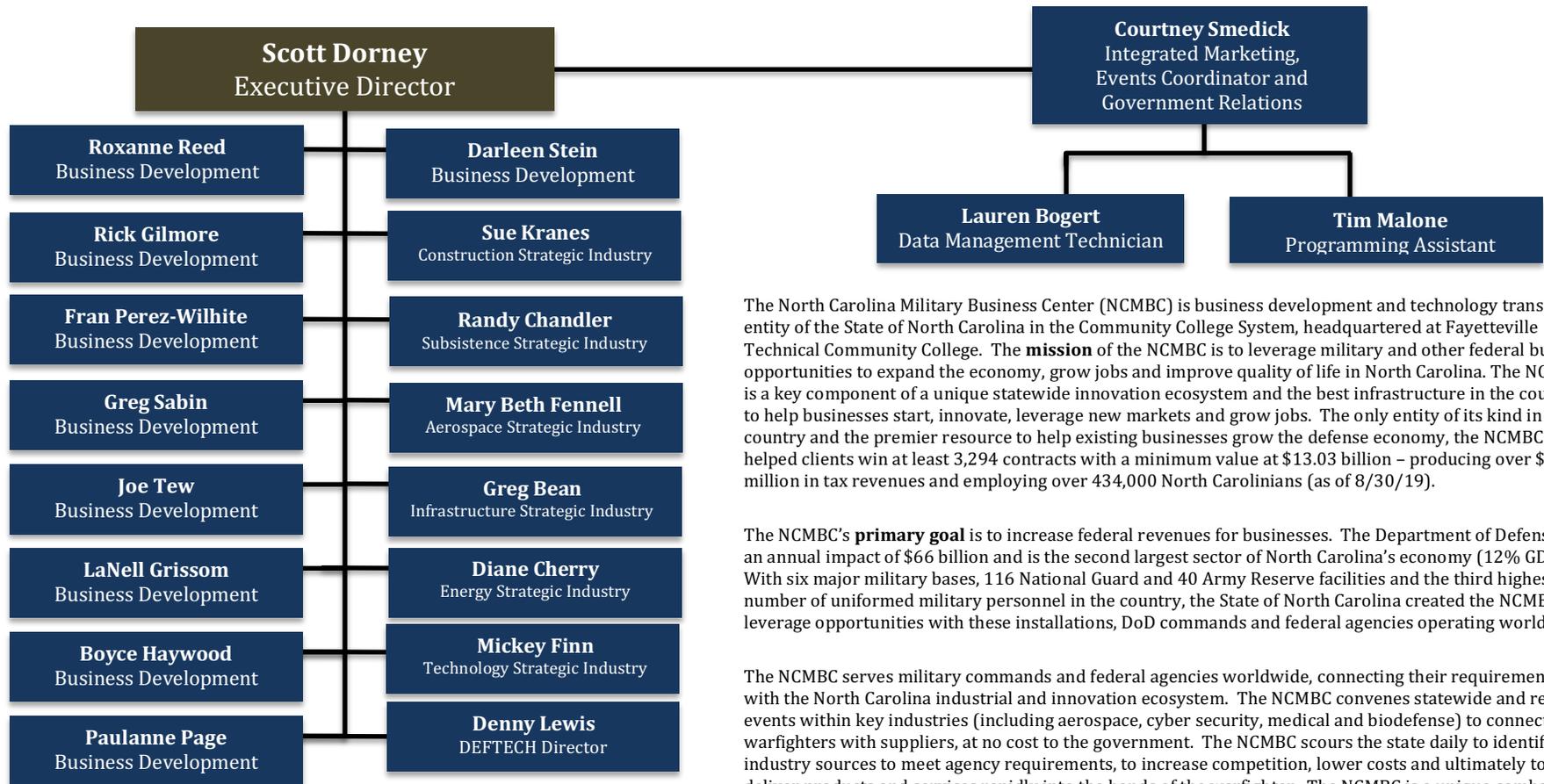




NORTH CAROLINA MILITARY BUSINESS CENTER ORGANIZATIONAL CHART



For more information, including contact information, visit www.ncmbc.us.

www.MatchForce.org www.DEFTECH.nc.gov

The North Carolina Military Business Center (NCMBC) is business development and technology transition entity of the State of North Carolina in the Community College System, headquartered at Fayetteville Technical Community College. The **mission** of the NCMBC is to leverage military and other federal business opportunities to expand the economy, grow jobs and improve quality of life in North Carolina. The NCMBC is a key component of a unique statewide innovation ecosystem and the best infrastructure in the country to help businesses start, innovate, leverage new markets and grow jobs. The only entity of its kind in the country and the premier resource to help existing businesses grow the defense economy, the NCMBC has helped clients win at least 3,294 contracts with a minimum value at \$13.03 billion – producing over \$540 million in tax revenues and employing over 434,000 North Carolinians (as of 8/30/19).

The NCMBC’s **primary goal** is to increase federal revenues for businesses. The Department of Defense has an annual impact of \$66 billion and is the second largest sector of North Carolina’s economy (12% GDP). With six major military bases, 116 National Guard and 40 Army Reserve facilities and the third highest number of uniformed military personnel in the country, the State of North Carolina created the NCMBC to leverage opportunities with these installations, DoD commands and federal agencies operating worldwide.

The NCMBC serves military commands and federal agencies worldwide, connecting their requirements with the North Carolina industrial and innovation ecosystem. The NCMBC convenes statewide and regional events within key industries (including aerospace, cyber security, medical and biodefense) to connect warfighters with suppliers, at no cost to the government. The NCMBC scours the state daily to identify industry sources to meet agency requirements, to increase competition, lower costs and ultimately to deliver products and services rapidly into the hands of the warfighter. The NCMBC is a unique combat multiplier that leverages industrial capacity statewide and drives private sector innovation, research and development directly to DoD, federal agencies and major military commands worldwide.

The NCMBC created the North Carolina Defense Technology Transition Office (DEFTECH) in the RTP to scout for and transition innovative technologies with military application from the commercial sector and academia to DoD. DEFTECH conducts Advanced Technology Quarterly meetings to connect innovators with science and technology teams from DoD installations and major commands, and canvases the state to identify technologies needed by DIUx, Rapid Capabilities Offices and warfighting commands. DEFTECH is a unique element of the DoD-focused innovation ecosystem in North Carolina that is unmatched elsewhere in the United States.