



NCMBC 2020 - 2021 Comprehensive Aerospace Work Plan

NCMBC Vision (Aerospace)

North Carolina is home to a vibrant and diverse military, commercial and general aviation aerospace industry, with assembly, manufacturing, engineering, operations and service providers statewide. NCMBC is the go-to organization to support large and small North Carolina businesses with supply chain and contracting opportunities in the federal aerospace market.

NCMBC Mission (Aerospace)

In support of the North Carolina Aerospace Strategic Plan (TBP), the NCMBC will *leverage* military and other federal aerospace prime and subcontract opportunities to grow existing businesses and jobs in North Carolina, and will *support* the recruitment of aerospace prime and subcontractors to the state.

Goal 1: Identify, connect and assist North Carolina businesses and other assets to acquire military and federal contracts for manned and unmanned aircraft, components, spare parts, maintenance and related services.

- Objective 1.1: Engage government aerospace agencies to help them identify short and long term demands, meet their mission requirements and exceed their small business utilization goals
- Objective 1.2: Identify, recruit, engage and document North Carolina businesses capable of supporting the military and federal aerospace market, and develop cluster/supply chain resource lists within key aerospace competencies.
- Objective 1.3: Engage aerospace prime, first tier and other subcontractors to assist them identify short and long term demands and assist them meet their mission requirements, reduce costs and improve efficiency
- Objective 1.4: Engage university and business-based aerospace research and development (R&D) capacity in North Carolina, and engage them in the NCMBC aerospace initiative
- Objective 1.5: Identify aerospace prime, subcontract and R&D opportunities, connect them to North Carolina suppliers and help these suppliers to compete and win

Goal 2

To support the recruitment of aerospace prime and subcontractors to North Carolina

- Objective 2.1: Assist State, regional and local economic development entities to identify and market a strategic position to attract, retain and grow aerospace companies in North Carolina
- Objective 2.2: Identify Community College, military and other aerospace workforce development resources capable of supporting the needs of aerospace firms relocation to or expanding in North Carolina, and communicate these resource capabilities to economic development entities
- Objective 2.3: Communicate NCMBC business development, supply chain and related capabilities to economic development entities and future aerospace recruitment prospects



- Objective 2.4: Communicate directly with aerospace prospects referred by economic development entities about NCMBC business development, supply chain, government relations, prime contractor relations and related services available for free to businesses located in the state

GOAL 3: Develop an Aerospace Strategic Plan for the State of North Carolina in conjunction with all impacted State Agencies.

- Objective 3.1: Coordinate with the all interested entities across the state involved with the Aerospace Industry.