

NORTH CAROLINA MILITARY BUSINESS CENTER

2023 STATEWIDE EVENTS

Southeast Region Federal Construction, Infrastructure and Environmental Summit (April 12-13, Wilmington, NC).

The "Summit" brings together over 700 representatives of the military installations and federal agencies, general and specialty contractors, designers and construction suppliers from throughout the Southeast of the United States. The Summit provides training on federal construction bidding, project execution and building mentor-protégé and other teaming alliances to compete for federal projects. The Summit also connects NC constructors, designers, suppliers and service providers with federal infrastructure buyers from all military services and agencies and with major prime contractors competing for and executing federal construction projects worldwide.

Federal and Defense Textile (FEDTEX) Summit (May 23-24, Raleigh, NC) – Southeast Region Federal and Defense Textile Summit. This Summit connects US Department of Defense and federal agency clothing and individual equipment buyers and requirements officials with textile manufacturers, supply chain and research, development, testing and academic resources from across the Southeast U.S. All manufacturers of textile-based military, medical and related soldier systems - and their supply chain partners and R&D resources – should attend this Summit.

Medical, Biomedical and Biodefense: Support to the Warfighter Symposium (June 13-14, Chapel Hill, NC). This Symposium will help businesses leverage current and future opportunities in traditional medical, expeditionary medical, biomedical and biodefense sectors. It will connect businesses in North Carolina with military and other federal agencies that require or purchase medical supplies, equipment, devices, pharmaceuticals, medical information technology and medical services. Representatives from the Departments of Defense, Veterans Affairs and Health and Human Services, their prime vendors and major contractors – from national commands and from bases, commands and facilities in North Carolina – will highlight current technology or resource gaps and needs, future requirements and procurement processes to supply military and federal medical facilities and agencies.

Warfighter Innovation Symposium (July 25, Fayetteville, NC). The Warfighter Innovation Symposium (WIS) highlights the advanced technology needs of the Department of Defense and the correlating capabilities of the innovation ecosystem in North Carolina and the southeast. The WIS will establish a dialogue and partnership between industry, academia and government to address the future technology needs of America's warfighters.

Defense Contractor Academy (TBD). The Defense Contractor Academy will offer an intermediate-level of instruction to existing, small business defense contractors to provide the tools needed to grow the federal portion of their business portfolios. Topics include: government contract opportunities/contractor responses; leveraging non-competitive and limited competition acquisitions and sources of supply; critical data and technology/resource tools; cybersecurity certification and contractor requirements; presenting your business to the government, military & prime vendors; cost estimating & developing pricing proposals; financing government contracts; cost account standards & contract administration; debriefings, protests & contract administration issues; human resource considerations and labor laws related to executing federal contracts; and teaming arrangements, joint ventures, mentor-protégé programs and limitations on subcontracting.

Defense Subsistence Summit (TBD). The Defense Subsistence Summit is a statewide, business development opportunity that will connect growers in the Southeast and food producers with military buyers, and educate producers on Department of Defense food acquisition processes. The event is intended to promote business connections between food producers and the military procurement system for both troop feeding and retail food sales.

Southeast Opportunities in Aerospace Regional Summit (SOARS) (December, TBD). The North Carolina Military Business Center, the North Carolina Department of Transportation and the offices of North Carolina US Senators will co-host the SOARS Summit. SOARS will connect aerospace manufacturers and service providers in the Southeast with defense and other federal aerospace commands and acquisition offices nationwide. SOARS sessions will focus on federal business opportunities and advanced technology requirements for aerospace suppliers, service providers and the diverse innovation ecosystem in our region, as well as aerospace economic development opportunities and workforce challenges and resources within this industry. SOARS may also include live and webcasted technology demonstrations of unmanned aerial systems.



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