

10:16:43 From M. Jenkins : Hello...is there any sound?
10:16:59 From M. Jenkins : Okay!
10:17:17 From Joe Tew, NCMBC : Joe Tew, North Carolina Military Business Center (NCMBC) Blue Ridge Community College and Western North Carolina Office, tewj@ncmbc.us
10:17:54 From RickV : Archaius LLC, Rick Vosburgh, Durham NC rick@archaius.net
10:18:41 From M. Jenkins : Maurice Jenkins, Qualdata Software Solutions, Raleigh, NC - maurice@qualdata.co
10:18:54 From D Lewis : program will begin at 1030hrs. Pls go on mute, no camera, and sign in.
10:20:21 From Scott Dorney, NCMBC : Scott Dorney, NCMBC, scott@ncmbc.us, 910-678-0190
10:21:14 From D Lewis : Denny Lewis, lewisd@ncmbc.us, 703-217-3127 NC Defense Technology Transition Office (DEFTECH)
10:21:26 From STEVE A : BioMojo, LLC, Stephen Alexander, Ft Myers, FL, steve@biomojo.com
10:21:57 From David : Lincoln Advanced Technologies David Freriks Illinois dfreriks@lincolnadvanced.net
10:22:04 From Robert Burton : Bob Burton
DEFTECH Senior Manager
Tel: 910.824.9609
burtonr@ncmbc.us
10:23:18 From Eric Lamont Smalls : Eric Smalls President of Choice Technical Services, Inc. email elsmalls@choicetechnicalinc.com Website www.choicetechnicalinc.com
10:24:54 From Owner : AFR Safety Resources LLC Annie Richardson afaye@comporium.net
10:27:36 From raffa : Good morning, this is Raffa
10:28:06 From raffa : Brave One Contract Agency, Salisbury, NC, raffagibbard@braveone.net
10:28:57 From Kevin Dovel : Proforma Promographix, Kevin Dovel, Carolina Beach, NC, kevin.dovel@proforma.com
10:29:10 From Phil Williams : The Defense Alliance of North Carolina (DANC) <https://defensealliancenc.org/>
<https://defensealliancenc.org/forums/science-technology/>
Co-Chairs, DANC S&T
Phil Williams & Dr. Brandon Conover
Phil: 336-312-6478
phil.williams@LinkToPhil.com

Contact info:

Defense Alliance of North Carolina (DANC)
DANC, Science & Technology Committee and Forums
DANC S&T Contact: phil.williams@LinkToPhil.com
Phil Williams LLC

10:29:31 From Karl : Good day Karl Augustus Ten Fold of the Americas
10:29:41 From pdryan : Peter Ryan
10:29:45 From WesleyField : Bennett Aerospace Inc., Wesley Field, Raleigh, NC,
wfield@bennettaerospace.com
10:30:28 From MBritner : LBA Group, Inc., Mike Britner, Greenville NC,
mike.britner@lbagroup.com
10:30:40 From Jeff Krukin : Jeff Krukin
<https://www.linkedin.com/in/jeffkrukin>
Earth-Space Commerce Advisors, LLC
Market research, business development, and partner development services for companies
seeking to do business in the satellite and launch vehicle markets.
919-338-0936 | jkrukin@esca.global | Chapel Hill, NC
10:30:56 From richard smith : Richard Smith; DeWitt & Associates, LLC; Durham, NC;
rdewittsmith1@verizon.net
10:31:12 From Robert Helms : Robert Helms, Integrated Training Solutions, Sanford NC;
helmsrfh@itsnc.net
10:31:15 From Tim Wyatt : Tim Wyatt, Conner Gwyn Schenck law firm,
Raleigh/Greensboro NC, twyatt@cgspllc.com, 336-691-9222
10:31:25 From pdryan : Peter Ryan, Fulcrum Technology Group,
peter.ryan@fulcrumboat.com
10:31:31 From Roberta Hill : Roberta Hill, Grace Federal Solutions, Raleigh, NC.
roberta@gracefederalsolutions.com Good morning!
10:31:36 From Art : Art Trevino with Optoniks Corp, Charlotte, NC
10:31:56 From keannehoeg : KeAnne Hoeg, NC State Industry Expansion Solutions/NC
Manufacturing Extension Partnership, Raleigh, NC; ekhoeg@ncsu.edu
10:32:00 From Elizabeth : Elizabeth R Castaldini
10:32:01 From Angela Lewis : Angela Lewis, A Doorway 4 You, LLC, Fayetteville, NC,
Angela@adoorway4you.com
10:32:02 From Mike : good morning, will we be able to print the presentation?
10:32:03 From skyler.courtney : Skyler Courtney, Kord technologies.
10:32:09 From ASI - Russ, RobM, Tom : Andromeda Systems Inc.
Orange Park, FL
10:32:12 From ASI - Russ, RobM, Tom : RObert MCCutcheon
10:32:14 From Art : a.trevino@optotoniks.com
10:32:16 From Elizabeth : Elizabeth R Castaldini, Interpreter
10:32:19 From Brandon Conover : Brandon Conover, Practical Scientific Solutions,
Fuquay-Varina, NC
10:32:43 From Kevin Pearsall : Wilson Collision Centers
10:32:55 From pdryan : Fulcrum Technology Group, Raleigh NC.
10:33:01 From wpage : Good morning all!
10:33:03 From Jury Brown : Good morning! Jury Brown with Zapata Incorporated. We
are a full service A/E Design firm. jybrown@zapatainc.com
10:33:17 From Ron Thompson : Ron Thompson
Thompson Consulting and Analytics

We specialize in economic consulting and predictive analytics.

rthompson@tcaanalytics.com

10:33:21 From Ken Paulus : Ken Paulus, founder and CEO, REACT Innovations

10:33:30 From Kevin Pearsall : Kevin Pearsall, Gastonia, NC,

Kevin@WilsonCollisioncenters.com

10:33:31 From wpage : Walter Page

10:33:46 From Justin - Charlotte : Justin Dues, founder of Prohuman Tech, hey Ken.

10:33:48 From Jason Jerald : Jason Jerald, NextGen Interactions. Raleigh, NC

jason@nextgeninteractions.com

10:34:03 From Phil Williams : Contact info:

Defense Alliance of North Carolina (DANC)

DANC, Science & Technology Committee and Forums

DANC S&T Contact: phil.williams@LinkToPhil.com

S&T Environment:

Fostering Trust, Teaming, Collaboration, Mentoring, Education

Promoting Innovative Dual Use Technology for Commercial and Defense

- Advanced manufacturing
- Autonomous Systems
- AI-powered health care
- 5G & Mobile Wireless Tech (Millimeter Wave)
- Analytics - Machine Driven Analytics and Data Sets
- Bio-Medical
- CMMC (Cybersecurity Maturity Model Certification)
- Detection, Tracking, Identification
- Electronic Warfare
- Human Performance
- Machine Driven Analytics and Data Sets
- Materials
- Power
- Robotics
- Signature Management
- Situational Awareness and Perception systems
- Software – Novel solutions: Cybersecurity, Robotics, Algorithms
- Other

10:34:04 From rickadams135 : Richard Adams, Additive America, Kinston NC

10:34:14 From kentc : Kent Colling, BluEyeQ LLC, Charlotte, NC, kcolling@blueyeq.com

10:34:19 From dhayden : David Hayden, Smith Anderson Law Firm, Raleigh, NC

10:34:36 From Dennis McGurk : RTI International, Dennis McGurk, Ph.D., COL (Ret.) US Army, dmcgurk@rti.org

10:34:56 From Srinivasan (Mali) Vanamali : Srini Vanamali, Olympus infotech. LLC
cybersecurity

10:34:57 From Srinivasan (Mali) Vanamali : <https://www.olympus-infotech.com/>

10:34:57 From Jackson Moore : Jackson Moore, Smith Anderson Law Firm, Raleigh, NC
www.smithlaw.com - jmoore@smithlaw.com

10:35:45 From wpage : Walter Page-Omega Training Solutions, Inc. 8(a) and WOSB
Certified. Walt@OTS-NC.Com and Lisa@OTS-NC.Com www.omegatrainingolutions.com

10:36:09 From Fran Eskew : Fran Eskew, Richmond Dental and Medical, Charlotte, NC

10:37:02 From Mike Savino : Mike Savino, Integrated Technical Services, Durham, NC.

10:37:21 From Jamie Roseborough : Jamie Roseborough, Laboratory for Analytic Sciences
at NCSU, jvrosebo@ncsu.edu

10:37:28 From ASI - Russ, RobM, Tom : Robert McCutcheon
Andromeda Systems Incorporated (ASI)
Orange Park, Florida
robert.mccutcheon@androsysinc.com
www.androsysinc.com

10:37:46 From Susan Jabbusch - CAD : Susan Jabbusch, Carolina Advanced Digital, Inc. IT
solutions and services. HUBZone & SDVOSB certified. SEWP V Prime and GSA Contract Holder.

10:37:56 From dmabe : Good morning everyone! I help contractors prepare compliant
proposals. I also provide contract management support.

10:38:07 From Zeydy Ortiz : Zeydy Ortiz, DataCrunch Lab, www.datacrunchlab.com

10:39:09 From Chad H : Lucid Drone Technologies; Charlotte, NC; Design & Manufacture
Unmanned Aerial Systems that deploy compounds to sanitize / disinfect / protect (persistence
of 28 days) for Biodefense / COVID-19. Lucid Drone Technologies develops & manufactures in-
house, so all components are American.
I can be contacted at: choldsclaw@luciddronetech.com
704-775-3868

10:39:10 From Robert Burton : Please post questions in the chat box which will be
addressed at the end of the brief

10:41:28 From STEVE ALEXANDER : Hello Mike from a BGO at the USNA in addition to my
day job.

10:41:39 From RickV : Will DIU only consider proposals addressing the open solicitation or
will it consider other disruptive innovations that meet identified capabilities gaps with
disruptive technology

10:43:42 From Kevin Pearsall : We are an independent Body shop in Gastonia, NC. We
have partnered with GSA and do some repair work for some state vehicles. We want to find a
larger niche in working with government entities. We see where other business, even smaller
ones, are able to participate. - I am trying to learn.

10:44:14 From BTC Electronics : BTC Electronic Components is a franchised/authorized,
stocking, and value-added assembly supplier of connectors, backshells, and interconnect
accessories based in Wake Forest, NC. (AS9100:2016) <https://www.btcelectronics.com/> -
bdooley@btcelectronics.com - (800) 526-2828

10:49:02 From Jeff Krukin : Will the DIU document that we're seeing be made available to
us?

10:49:44 From Art : Second the question!

10:50:02 From D Lewis : No. DIU will not distribute its slides

10:50:09 From Justin - Charlotte : Are CSO's distributed automatically by email or does it require a manual search?

10:50:46 From D Lewis : 2 ways: check the DEFTECH Website or sign up for DEFTECH and we will distribute to you.

10:51:11 From D Lewis : Meant check the DIU.MIL website

10:52:13 From Justin - Charlotte : Okay, signed up for DEFTECH.

10:52:50 From Scott Dorney, NCMBC : Jeff and Art, DIU did not provide the slides to NCMBC/DEFTECH, but is managing slides personally. We will ask again, but cannot guarantee we will be able to post slides, as viewed or redacted..

10:53:08 From Rick : How many Small Businesses does DIU work with on a regular basis?

10:54:02 From M. Jenkins : I worked in SEA region/China — you are right. We got to speed up to keep up

10:56:34 From Graham Crispin : Does DUI have an Integrated strategic operational concept Iterated with a technology development roadmap?

10:57:05 From Robert Burton : DEFTECH is always looking to connect companies, DoD, and the NC Innovation Ecosystem. If you are a company that wants to enter the federal marketplace based upon your technology, products, and services, we want to help.

For technology companies, please sign up to be a member of the North Carolina Defense Technology (DEFTECH) Transition Office Network. DEFTECH will assist with writing whitepapers and submissions to government solicitations for emerging technology requirements. DEFTECH will keep you informed on emerging requirements and Broad Agency Announcements (BAA) from across DoD and the DHS.

DEFTECH Website: Track ongoing and historical federal technology opportunities.
<https://deftech.nc.gov/>

DEFTECH SUBSCRIBE: Receive technology related federal opportunities in your email.
<http://ncmbc.us/Machform/machform/view.php?id=87051>

10:58:14 From Phil Williams : For those interested , search the DIU for White paper: "Preparing The United States for the SuperPower Marathon with China"Take note of China's BRI and Lead on a number of technologies...

10:58:28 From Joe Tew, NCMBC : SKYNET lol

11:00:11 From Jeff Krukin : Here's the link for the report that Phil mentioned:
<https://www.brookings.edu/research/preparing-the-united-states-for-the-superpower-marathon-with-china/>

11:01:04 From M. Jenkins : 👍👍

11:01:17 From M. Jenkins : thxs

11:02:29 From suresh sreeni : Where does IT/Data services fall under?

11:03:38 From ASI - Russ, RobM, Tom : Andromeda Systems Inc
Artificial Intelligence Prognostic Steering™ (AIPS)
F-35 Forecast Failure and Optimized Solutions

11:10:30 From raffa : A normal solicitation takes a relatively long time to formulate and post a bid, OTAs may be faster, but don't they have funding restrictions that prevent them being used?

11:10:36 From STEVE ALEXANDER : Are there any upcoming healthcare AR/VR/MR/XR opportunities on the planning calendar?

11:12:35 From Sree : You mentioned ShieldAI as a small company when they first started working with DIU. What is your minimum threshold for qualifying/selected companies in terms of employee size, revenues etc.?

11:13:29 From M. Jenkins : What's steps are in the pipeline to speed up the process from bid notification to bid award?

11:15:00 From Jim Gentry : Does DIU handle the \$50-\$100 million the production contracts? When does a DIU project get transitioned to the regular DOD, after prototype phase or after production phase?

11:16:16 From lande : Hi, this Leroy . Is there a go-to-site listing DOD's requirements/solicitations?

11:16:47 From North Carolina Military Business Center : Hey Leroy, where are you located? I can get you in touch with the right person on the NCMBC team.

11:16:54 From Mike : Mike Rogers, Carolina Unmanned Vehicles, merogers@carolinaunmanned.com

11:17:31 From lande : Oxford, NC. My apology for adding that.

11:17:53 From North Carolina Military Business Center : Granville County?

11:18:00 From lande : Yes.

11:18:21 From North Carolina Military Business Center : Laura Rodgers handles that region for us. rodgersl@ncmbc.us, I don't have her phone number in front of me at the moment.

11:20:15 From lande : Thanks, I am further along with a POC.

11:21:26 From Sree : Can you talk more about the criteria for successful transition?

11:22:14 From Robert Burton : Team, DEFTECH will keep you informed on emerging requirements and Broad Agency Announcements (BAA) from across DoD and the DHS. DEFTECH Website: Track ongoing and historical federal technology opportunities. <https://deftech.nc.gov/>

DEFTECH SUBSCRIBE: Receive technology related federal opportunities in your email. <http://ncmbc.us/Machform/machform/view.php?id=87051>

11:26:39 From Scott Dorney, NCMBC : Will DIU provide debriefings to unsuccessful submissions?

11:27:03 From Robert Burton : For additional information and assistance with federal technology opportunities, please contact Bob Burton of the NC DEFTECH at burtonr@ncmbc.us

11:29:18 From Robert Burton : Thank you everyone for attending today's webinar. For further information, please reach out to DEFTECH and SUBSCRIBE: Receive technology related federal opportunities in your email. <http://ncmbc.us/Machform/machform/view.php?id=87051>

11:30:29 From Will Best : Will Best Dept of Commerce