



Innovation and Technology Quarterly Industry Forum

By: *Bob Burton and TJ Gilroy*

Industry Focus: *Defense Innovation, Research and Development (R&D)*

Date: *Feb 26th, 2026*

Agenda

- ***Welcome & Overview***
- Highlights of upcoming opportunities
- Featured Presentation: Capability Program Executive for CBRN Defense (CPE CBRND).
 - Speaker: Josh Israel
- Business Spotlight: Zota Group, LLC
 - Speaker: James G. Spivey, SOF Program Manager
- Questions & Answers (Q&A)
- Closing & Next Steps



Disclaimer

The opinions expressed by participants in this meeting do not necessarily represent the official views or positions of the NC Military Business Center, the North Carolina Community College System, or the State of North Carolina. This meeting and its contents are provided for **informational purposes only** and do not constitute legal advice. The NC Military Business Center, the North Carolina Community College System, and the State of North Carolina assume no responsibility for any actions taken based on the information provided during this meeting.



Who We are

The NCMBC is a statewide business development and technology transition entity of the State of North Carolina, embedded in the state's community colleges and headquartered at Fayetteville Technical Community College. It is the only statewide, military-focused economic development organization in the U.S. and the only North Carolina entity solely dedicated to growing the defense economy through existing industry.

How NCMBC Can Help

- One-on-one business counseling
- Opportunity sourcing and daily email notifications via Matchforce.org
- Proposal development and solicitation interpretation
- Pre-award capture assistance and teaming support
- Federal agency market intelligence and acquisition forecasts
- Training events, webinars, and contraction workshops



Mission, Goals, and Outcomes

Mission: To leverage military and federal business opportunities to expand the economy, grow jobs, and improve quality of life

Goals and Operations:

1. Increase federal revenues for businesses
2. **Support technology transition to federal agencies**
3. Support integration of military into workforce
4. Support defense-related business recruitment



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Opportunity 1:

Broad Agency Announcement: Joint All Domain Persistent Adaptive Collaborative Technologies II (JADPACT II)

DOW - Air Force Research Lab

- *Solicitation #:* FA238426SB004
- *Contract Type:* Solicitation
- *Set-Aside:* None
- *NAICS:* 541715
- *Response Due:* Feb 18, 2029 5:00 PM EST
- <https://sam.gov/workspace/contract/opp/d47fe005062f4ffbb72cb2ee4fb550db/view>

NCMBC Guidance:

- The Joint All Domain Persistent Adaptive Collaborative Technologies Project is exploring command and control (C2) concepts that enable use of AI/autonomy.
- C2 Decision Advantage Events provide support for C2 associated decisions and an opportunity to learn about and explore many different AI/ML/automation approaches for C2
- Each event will have a Closed Call issued with details.
- As part of “understanding of the decision function”, include an unclassified military use case (short vignette) that demonstrates the company’s/party’s understanding the decision function.



Opportunity 2: Resilient Analytic Platforms for Intelligence Delivery (RAPID)

DOW – Air Force Research Lab

- *Solicitation #:* FA8750-26-S-7001
- *Contract Type:* Presolicitation
- *Set-Aside:* None
- *NAICS:* 541715
- *Response Due:* Feb 11, 2031
- <https://sam.gov/workspace/contract/opp/d2cf687bffa040c6889c80007683fa25/view>

NCMBC Guidance:

- This announcement is for an Open, 2 Step ARA which is open and effective until 6 FEB 2031.
- Only white papers will be accepted as initial submissions; formal proposals will be accepted by invitation only.
- White papers will be considered if received prior to 3PM Eastern Standard Time (EST) on 6 FEB 2031



Opportunity 3:

RFI CBRN TEO Seeking Technologies for TECFT 2026

DOW, Army Proving Grounds, Aberdeen

- **Solicitation #:** W911SR-CBRN-TEO-TECFT2026
 - **Contract Type:** *Special Notice*
 - **Set-Aside:** *none*
 - **NAICS:** *541715*
- **Response Due:** Mar 06, 2026 5:00 PM EST
 - <https://sam.gov/workspace/contract/opp/444de05fc2df43d6b0aaf5924aa56743/view>

NCMBC Guidance:

- The Chemical, Biological, Radiological, and Nuclear (CBRN) Test and Evaluation Office (TEO) will host the Technology Experimentation and Characterization Field Trials (TECFT) event from November 2-13, 2026, at the Savannah River National Laboratory in Aiken, SC.
- Please follow the steps below to submit your technology for consideration:
 1. Visit the JETT homepage and select the option to “respond to an RFI.”
 2. Complete the contact form, ensuring you enter "TECFT 2026" in the "RFI#" field to properly associate your submission with this opportunity.
 3. Verify your email address to access the submission portal.
 4. Complete any relevant parts of the questionnaire and upload a copy of your TECFT 2026 Technology Submission Quad.



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Agency Spotlight



As the ***Assistant Capability Program Executive for Technology, Engineering, and Capability Integration (TECI)***, Mr. Israel supports the CPE CBRND Joint Project Managers (JPMs) and Joint Project Leads (JPLs) on technical acquisition approaches, technology transitions, and industry engagements. The ACPE TECI builds coalition across the entire acquisition spectrum from Science & Technology through Advanced Development and Sustainment, oversees supply chain risk management activities, and builds partnerships across industry, academia, and government. Mr. Israel is the government lead for the Joint Enterprise Technology Tool (JETT), a web-based interface for industry members to share their business ideas and innovations with the CPE CBRND. JETT is the front door for potential partners to connect with the right JPMs, JPLs, program managers, and technologists for future conversations.





◆ UNCOMPROMISING INTEGRITY ◆ RESPECT FOR ALL ◆ COMMITTED TO EXCELLENCE ◆ ALWAYS READY ◆

CPE CBRND



NCMBC INNOVATION AND TECHNOLOGY QUARTERLY INDUSTRY FORUM

26 February 2026

Mr. Josh Israel
Assistant Capability Program Executive for
Technology, Engineering, and Capability Integration (TECI)



PROGRAMS EXECUTED ON BEHALF OF THE CHEMICAL AND BIOLOGICAL DEFENSE PROGRAM

P.A.I.D. U.P.

PEOPLE
first

ADAPT
to the Joint Force's needs

INTEGRATE
layered, incremental, and innovative capability

DELIVER
on our commitments through risk-informed decisions

UNITY
of command/effort

PIVOT
to Capability Portfolio Management



WHO WE ARE AND WHAT WE DO



CPE CBRND

MISSION: Provide integrated layered Chemical, Biological, Radiological, and Nuclear Defense capabilities to the Joint Force across warfighting functions and Combined Joint All-Domain Operations.

VISION: A resilient Joint Force enabled to fight and win unencumbered by a chemical, biological, radiological, or nuclear environment; championed by innovative, agile, results-oriented acquisition professionals.

UNDERSTAND

PROTECT

MITIGATE

ENABLE



CBDP

MISSION: Anticipate and deter future threats by developing and delivering timely chemical and biological (CB) defense capabilities that enable a resilient Joint Force to prevail in CB-contested environments and protect the nation.

VISION: An agile, warfighter focused Enterprise that generates decisive chemical and biological defense advantages to maximize deterrence and defend the nation.

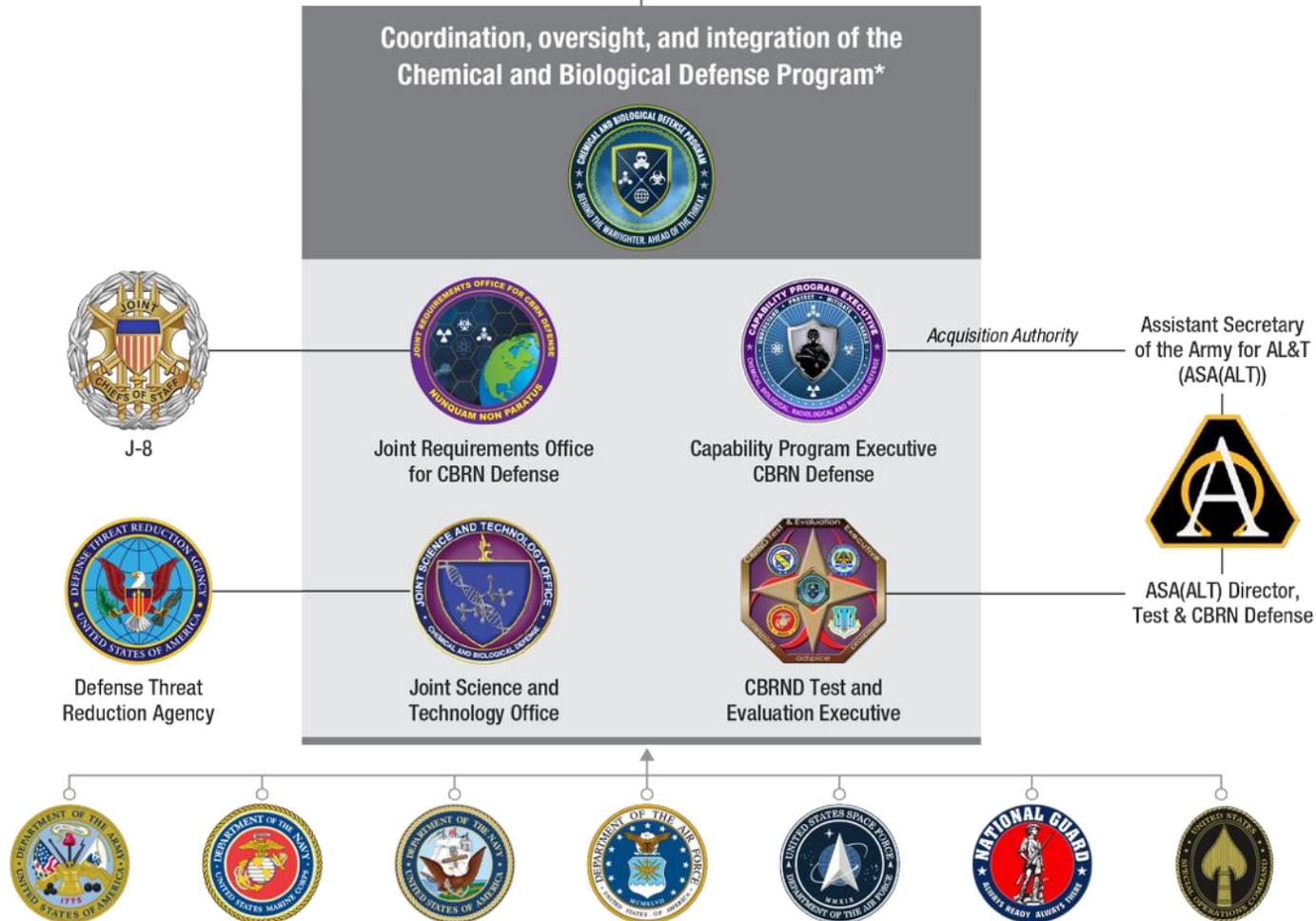
Support CBRN Integrated Layered Defense/Deterrence by denying our adversaries any advantage to using CBRN weapons

WHERE WE FIT

UNCLASSIFIED



Deputy Assistant Secretary of War for CBRN Defense Programs



*The Joint CBRN Defense Program Analysis and Integration Office (PAIO) supports the CBPD by providing analysis and advice to inform senior leader decision-making.





CPE CBRND ORGANIZATION LEADERSHIP

UNCLASSIFIED



Capability Program Executive
Ms. Nicole Kilgore
 Executive Assistant
 Ms. Carol Keyes



Interim Deputy CPE
Mr. Wyatt Ulrich



Chief of Staff
Mr. Gordon Graham



Director of Acquisition & Systems Management
Ms. Jen Dabisch

Joint Project Managers (JPM)



CBRN Protection
Mr. Steven Batts

Deputy
 Ms. Stacey Shepherd
 Executive Assistant
 Ms. Brenda Lopez-Price



Stafford, VA



CBRN Medical
COL John Nuckols

Deputy
 Mr. Jeff Zerhusen
 Executive Assistant
 Ms. Haly Randles



Fort Detrick, MD



CBRN Sensors
Mr. Timothy Tharp

Deputy
 Mr. L. Clay Williamson
 Executive Assistant
 Ms. Nicole Harris



Aberdeen Proving Ground, MD



CBRN Special Operations Forces
Ms. Deborah Olson

Deputy
 Mr. Robert Alderberg
 Executive Assistant
 Ms. Sasha Martinez



Aberdeen Proving Ground, MD

Joint Project Leads (JPL)



CBRN Integration
Mr. Paul Gietka

Deputy
 TBA
 Executive Assistant
 Ms. Jeanette Benton



Aberdeen Proving Ground, MD



CBRN Enabling Technologies
Mr. Bruce Goodwin

Deputy
 Ms. Nicky Dorsey
 Executive Assistant
 Ms. Nehemirah Maxwell



Fort Detrick, MD



CPE CBRND PORTFOLIO OVERVIEW



86 Acquisition Efforts • FY26 CDBP Proposed Budget: \$1.036B (\$615M RDTE; \$421M PROC)

FY26 Army Proposed Budget: \$116.6M (\$26.9M RDT&E and \$89.7M Proc)

JPM CBRN PROTECTION

► COLLECTIVE



► INDIVIDUAL



► DECONTAMINATION



JPM CBRN MEDICAL

► PROPHYLAXIS



► DIAGNOSTICS



► THERAPEUTICS



JPM CBRN SENSORS

► POINT/STANDOFF DETECTION



► RECONNAISSANCE



► AUTONOMOUS

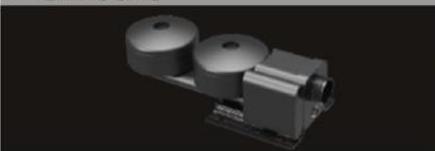


JPM CBRN SPECIAL OPERATIONS FORCES

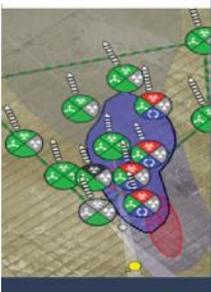
► PROTECTION



► SENSORS



JPL
CBRN
INTEGRATION



JPL
CBRND
EB



Jan 2026



CBDP CAPSTONE CAPABILITIES

Matching Capabilities To Threats, Ensuring Warfighter Lethality

STRATEGIC PRIORITY

Deliver **threat-informed, operationally relevant** chemical and biological defense capabilities at **speed and scale**.

INTEGRATED LAYERED DEFENSE

Employing CB defense capabilities across portfolios, time, and space so the **Joint Force can deter or defeat** advanced chemical and biological weapons during competition, crisis, and conflict.

INTEGRATED EARLY WARNING

- A collection of capabilities that provide the Warfighter **with battlespace awareness** and **decision advantage**.
- *Example capabilities:* Sensor integration, identification and characterization tools, CJADC2.

INDIVIDUAL PROTECTION

- Protective ensembles that enable the Warfighter to **fight through** and **limit operational impact** of CBW use.
- *Example capabilities:* Rapid prototyping of novel textiles, suits, and masks

MEDICAL RAPID RESPONSE SYSTEM

- Medical countermeasures and platforms that enable the Warfighter to **fight through** and **rapidly recover** from CB weapons.
- *Example capabilities:* Broad-spectrum MCMs, diagnostics, repurposed therapeutics, novel prophylactics

CONTAMINATION MITIGATION

- Innovative decontaminants that have potential to **increase the speed and decrease the scale** necessary to perform decontamination activities.
- *Example capabilities:* Light-weight, tactically flexible applicators and decontaminants, autonomous decontamination

ENABLERS: High Performance Computing, Experimentation, Rapid Prototyping, AI/ML



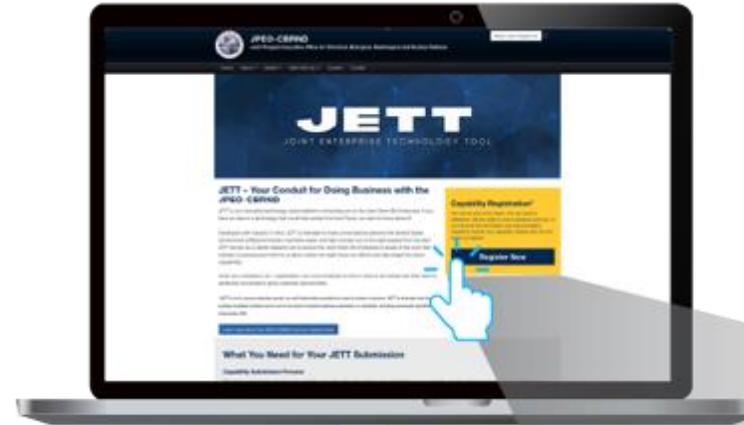
JOINT ENTERPRISE TECHNOLOGY TOOL (JETT)



Connect Directly with the CPE CBRND

- » Web-based industry engagement tool
- » Connects companies to appropriate points of contact based on answers to a short questionnaire
- » Cross-enterprise access facilitates collaboration among and with government organizations

JETT - YOUR CONDUIT FOR DOING BUSINESS WITH THE CPE CBRND



Since JETT Launched in July 2022

QUICK STATS

Average response time:



- **2-4 days:** Initial assignment notification
- **4-6 weeks:** Conduct meeting

1,100+

Vendor Submissions

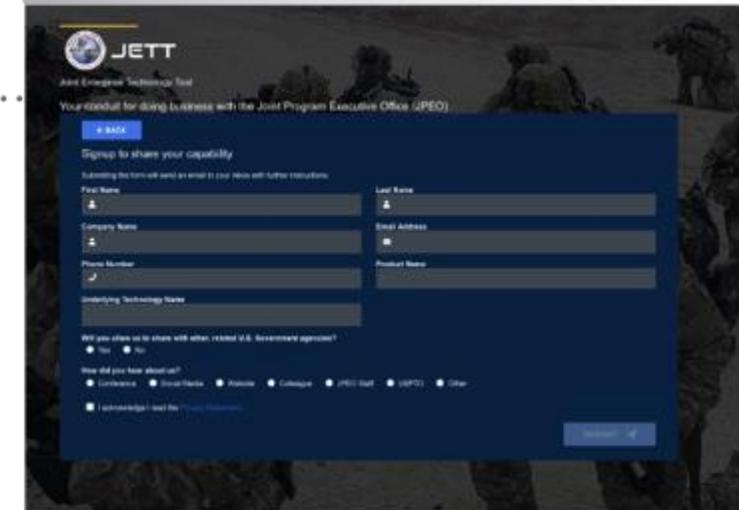
Shared access



Interagency partners



WORK WITH US



OVERVIEW OF PARTNERING VEHICLES



Awards outside of MA IDIQs and OTAs

- FAR-based awards of legacy components
- Small Business Innovative Research (SBIRs)

Professional Support Services through OASIS+

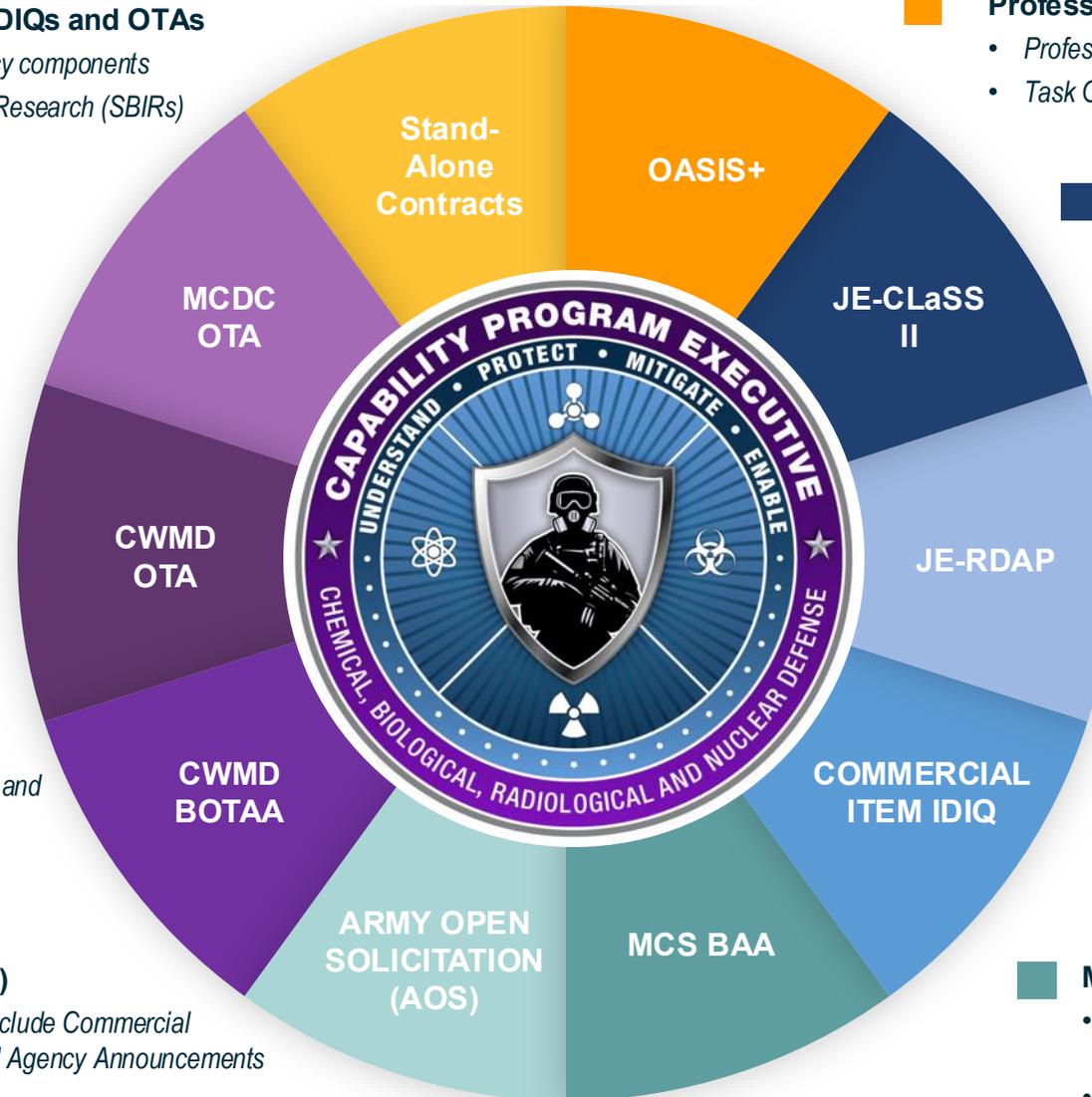
- Professional Support across 6 business areas
- Task Order PoPs vary (base + options)

MCDC & CWMD OTAs:

- Inspires technical innovation and expedited awards
- Expands industrial base to "Non-Traditional" Defense contractors
- MCDC PoP through 2036
 - \$16.7B ceiling
- CWMD through 2027
 - \$10B ceiling

Logistics and sustainment MA IDIQ

- Contractor Logistics Support (CLS) & performance-based logistics, training, sustainment, acquisition logistics
- PoP through 2030; \$907M ceiling



Research, Development, & Production MA IDIQ

- Research, development, production, procurement, fielding, and initial sustainment
- PoP through 2027; \$8.27B ceiling

CWMD BOTAA

- Broad Other Transaction Authority Announcement (BOTAA) for prototype and follow-on production projects
- Announcement open through 2029

Commercial Item IDIQ

- CBRN-defense commercial items, equipment, and ancillary training
- PoP through 2030; \$500M ceiling

Army Open Solicitation (AOS)

- Multiple solicitation authorities to include Commercial Solutions Openings (CSOs), Broad Agency Announcements

Medical Countermeasures BAA

- Flexible Broad Agency Announcement (BAA) leading to contracts, grants, cooperative agreements, OTAs, and TIAs
- Announcement open through 2027

The content of this briefing is for informational purposes only and is subject to change. It does not represent a pre-solicitation synopsis, does not constitute an invitation for bid or request for proposal and is not a commitment by the government to purchase products or services.



@CPECBRND

CONTACT

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WORK WITH US

WWW.JPEOCBRND.OSD.MIL/WORK-WITH-US



WORK WITH US



GOVERNMENT AND INDUSTRY ENGAGEMENTS

Industry Days

Conferences

Joint Enterprise
Technology Tool (JETT)

CONTACT: Public Affairs Office

usarmy.apg.mbx.cpe-cbrnd-public-affairs@army.mil

TECHNOLOGY AND INNOVATIONS

Early Discoveries
Accelerator for
Innovative Minds

Cooperative Research
and Development
Agreement

JPM CBRN Medical
TechWatch

CONTACT: Josh Israel

joshua.d.israel.4.civ@army.mil

443-655-3513

OTHER TRANSACTION AUTHORITY (OTA)

Medical CBRN Defense
Consortium (MCDC) OTA

Combating Weapons of Mass
Destruction (CWMD) OTA

CONTACT:

MCDC OTA POC: Lee Hess

lee.a.hess.civ@army.mil

240-344-0462

www.medcbrn.org

CWMD OTA POC: Keith Batchelor

roger.k.batchelor2.civ@army.mil

FEDERAL ACQUISITION REGULATION (FAR) CONTRACTS

JE-CLASS – Logistics, Sustainment,
and Training

OASIS+ - Professional Support Services

JE-RDAP – Research, Development,
and Production

Stand Alone Contracts

Broad Agency Announcements
and Open Solicitation Authorities

CONTACT: Jenny Buchness

jennifer.m.buchness.civ@army.mil

667-201-3447



WORK WITH US
CPE CBRND WEBSITE



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Business Spotlight



Zota Group SOF Program Manager

LTC (Ret) James Spivey – SOF Program Manager

James Spivey brings over 24 years of leadership experience supporting mission-critical defense organizations, including the past decade in corporate roles within medium and small-business with a focus on military and defense requirements. He has led organizations of up to 900 personnel and managed corporate teams of 160 employees, driving disciplined execution, scalability, and contract performance in highly regulated settings.

His experience includes aligning operations with federal acquisition requirements, enhancing production efficiency & marketability, and building repeatable processes that support growth and manufacturing.





ZOTA GROUP

ZOTA GROUP LLC





Background

Zota Group is a U.S.-based, woman-owned business headquartered in Florida. Founded to address a unique market gap, Zota Group leverages deep industry experience to support small start-up companies seeking to successfully enter and expand within the North American market—an often challenging landscape despite strong willingness and capability. The company is a registered U.S. Department of Defense (DoD) supplier and holds SBA certification, underscoring its commitment to compliance, quality, and trusted partnership in the defense sector..

Our Team

LTC (Res) Razi Atuar - CEO

LTC (Res) Razi Atuar has advanced training and experience in both military and civilian roles. He has served in and commanded an elite IDF Special Mission Unit, and worked as a Special Agent of the Israeli Secret Service on complex missions in foreign countries. His private sector experience includes co-founding Duke Airborne Systems LTD, serving as CEO of Duke Robotics, Inc, and consultancy at IMI.

Razi@zotagroup.com

LTC (Ret) Tomer Boim – Aviation BDM

Tomer is former IAF TRADOC Branch Director. For the last 23 years, Mr. Boim served in the IAF in various assignment as an F-16 pilot, squadron commander and as a flight instructor. In his last assignment at the TRADOC Branch, Mr. Boim was responsible for all profession's training and doctrine (from maintenance personal to AF Special Forces, air defense and pilot's training till operational stage), he was responsible for over 15,000 soldiers learning and training.

Mr. Boim is an active senior F-16I pilot. Tomer is an ACSC graduate from the Air University at Montgomery, Alabama

LCDR. (Ret.) Ido Kessler – BDM Maritime and Special Programs, Israel site

Ido Kessler brings over 20 years of leadership experience in Israel's Special Operations community. A former Head of the SOF Section at the Depth and Special Operations Command (JESOC), he led force employment programs, long-term capability development, and international exercises with allied forces. Ido began his career in the elite Israeli Naval Commando unit, Flotilla 13 (S/13), serving in key operational and R&D leadership roles, including Commander of the RDT&E Squadron and Head of R&D and Warfare Planning at Israel Navy Headquarters.

He holds an MBA from Peres Academic Center and is a recipient of the Israeli Navy Admiral's Award for Creative Thinking.

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US Military Services

Army



AF



Navy



Marines



**Coast
Guard**





USSOCOM Elements



ZOTA GROUP

USASOC



AFSOC



MARSOC



NSW



JSOC



Federal LE

DOJ



FBI



DEA



ATF



US Marshals



Federal LE

DHS



CBP



**Secret
Service**



Coast Guard



OUR SERVICES



Personalized service

Tailoring service according to client's need. After joint discussions with the client we are matching together the best solution to fit it needs. Either full representation, FSR services, writing business and marketing plan, etc.



US representation

*We offer full range of representation.
Having a US address for your office
Helping setting up US entity
Registration as DoD vendor
Acting as the US entity and submit bids
FSR Services*



Leading a G2G projects

Working with US DoD and its counterparts, running a campaign for a capability and approving it as a joint R&D project. Or working direct with US DoD on a project either via Zota Group or Via client's US entity.



USSOCOM CRADA

Zota Group LLC holds a signed CRADA agreement with USSOCOM and a designated WP can be signed according to end users need, desire and final product capabilities.



Business development

*dedicated team with a vast experience building a marketing plan, approving it and executing it.
Performing demos, T&E, preparing , submitting papers and participates in events.*



Program Management

*Plan strategy
Manage risks
Task progress and coordination
Generate progress reviews and reports
Mentor project's team*

Our process

Phase 1 Capability review

- *Capability brief 1-2 meeting*
- *Internal team review*
- *Quick Market fit research*
- *Capability brief # 3*
- *Go/no Go decision*

Phase 2 SOW and Offer

- *Defining company needs*
- *Defining SOW*
- *Contract Offer*
- *Contact signing*

Phase 3 Kick Off

- *Market research*
- *Presenting marketing plan*
- *Concluding Marketing plan*
- *Marketing plan execution*

ITI – International Technology Innovation Demo Day

ITI is an international demo day. Once a year Zota Group preforms a field Industry Demo day with live demos of various technologies.

ITI is in proximity to the SOFIC trade show (the biggest special operations forces industry conference).

ITI had been approved by USSOCOM legal department and Zota Group has an agreement with Tamp PD and Tampa municipality to hold the event at the TAMPA PD training facility.

It is a great opportunity to meet government representatives and stakeholders from different countries like USA, Australia, UK, Holland, Romania, Germany, Canada, Israel. All level of end users, PMs, technical evaluators from wide range of units and services.



Case Use for SpectralX





Case Use for SpectralX



Contact us



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ZOTA GROUP



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Questions:

*Use the Q&A function or
raise your hand to ask questions.*



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Upcoming Forums and Other Events 1 of 2

- [TechConnect World 2026](#) will take place March 10-12, 2026, Raleigh, NC, Raleigh Convention Center
- March 18-19, 2026 - Chapel Hill, NC: [Defense Industrial Sustainment for Combat Systems Summit](#)
- [Southeast Region Federal Construction, Infrastructure and Environmental Summit](#) (April 14-16, Wilmington)
- May 19-20, 2026- Raleigh, NC [Federal and Defense Textile and Tactical Equipment Summit](#) Exhibit Space and limited Sponsorships still available

Visit [NCMBC.US](https://ncmbc.us) for more information
Stay connected via LinkedIn and the NCMBC Newsletter



Upcoming Forums and Other Events 2 of 2

- [SOF Week 2026](#) | 18-21 May 2026 | Tampa, Florida
- **Federal Technology Symposium** (August 4-5, Fayetteville)
- Save the date for the 2026 Innovation and Technology Quarterly Forums:
 - May 14, 2026
 - November 12, 2026

Visit [NCMBC.US](https://ncmbc.us) for more information
Stay connected via LinkedIn and the NCMBC Newsletter



Contact the NC Military Business Center



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