

PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS



Marine Corps Contracts Industry Day

Controlled by: PAE MC / HQMC I&L
Category: **DISTRIBUTION STATEMENT A**
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POC: Contracts Competency



- ▲ Welcome
 - Ms. Katy Hurd, Contracts Execution Manager, PAE MC

- ▲ Leadership Introduction
 - SES Mr. Stephen J. Bowdren, Executive Director PAE MC
 - Mr. Frederick A. Puthoff, Deputy Director of Contracts, HQMC, ADC, I&L
 - SES Ms. Maria Bauer, Director of Contracts, PAE MS
 - PAE MC Capability Portfolio Managers (CPMs):
 - Col Thomas B. McGee (Command and Control & Information) &
 - Col Eric P. Tee (Intelligence)

- ▲ Marine Corps Opportunities Briefs
 - PAE MC
 - HQMC I&L
 - PAE MS (Marine Corps Opportunities)

- ▲ Closing Remarks
 - Ms. Katy Hurd, Contracts Execution Manager, PAE MC

- ▲ Breakout Session

PORTFOLIO **A**CCQUISITION **E**XECUTIVE **M**MARINE **C**CORPS



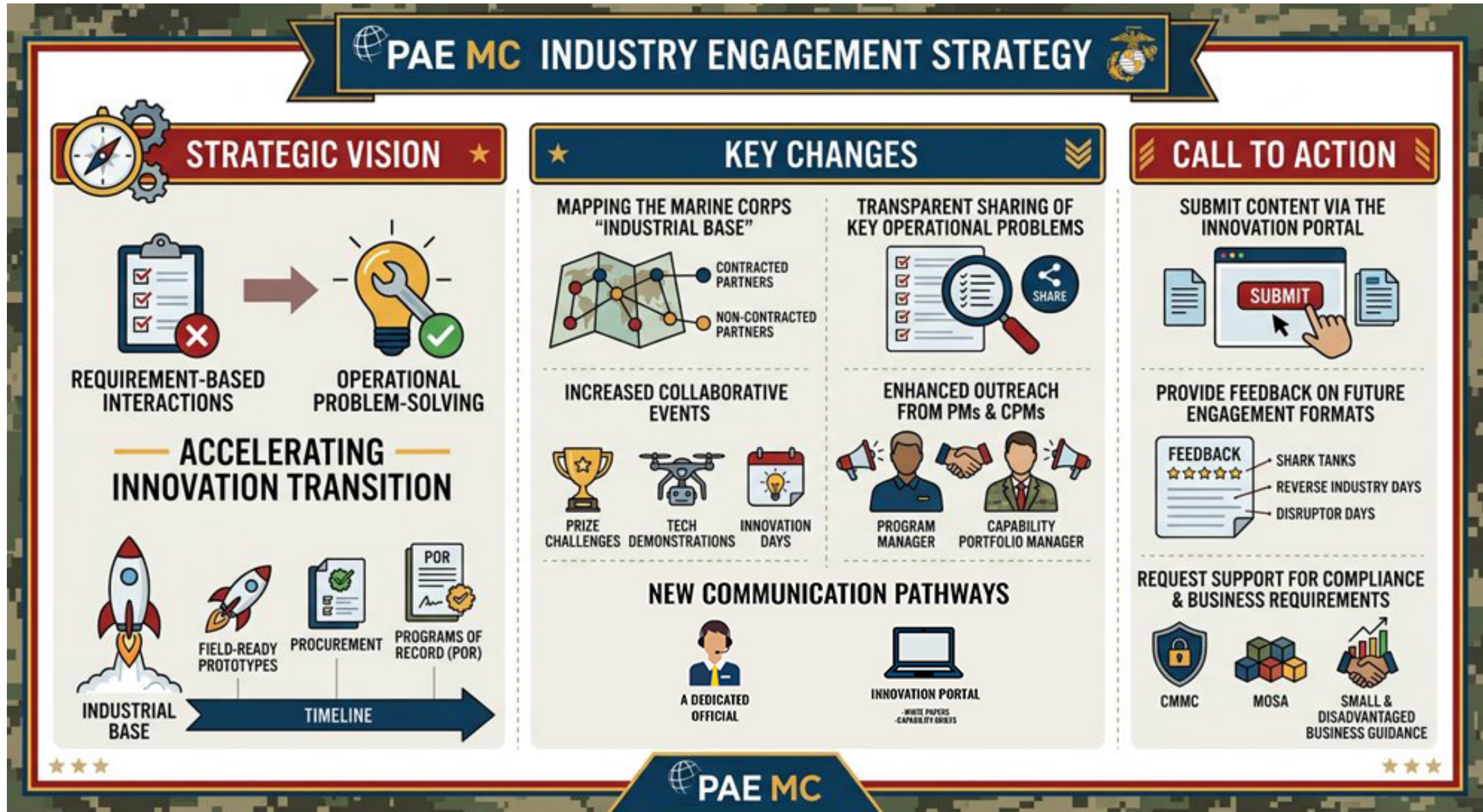
PAE MC **Overview**

SES Mr. Stephen J. Bowdren

Executive Director, PAE MC

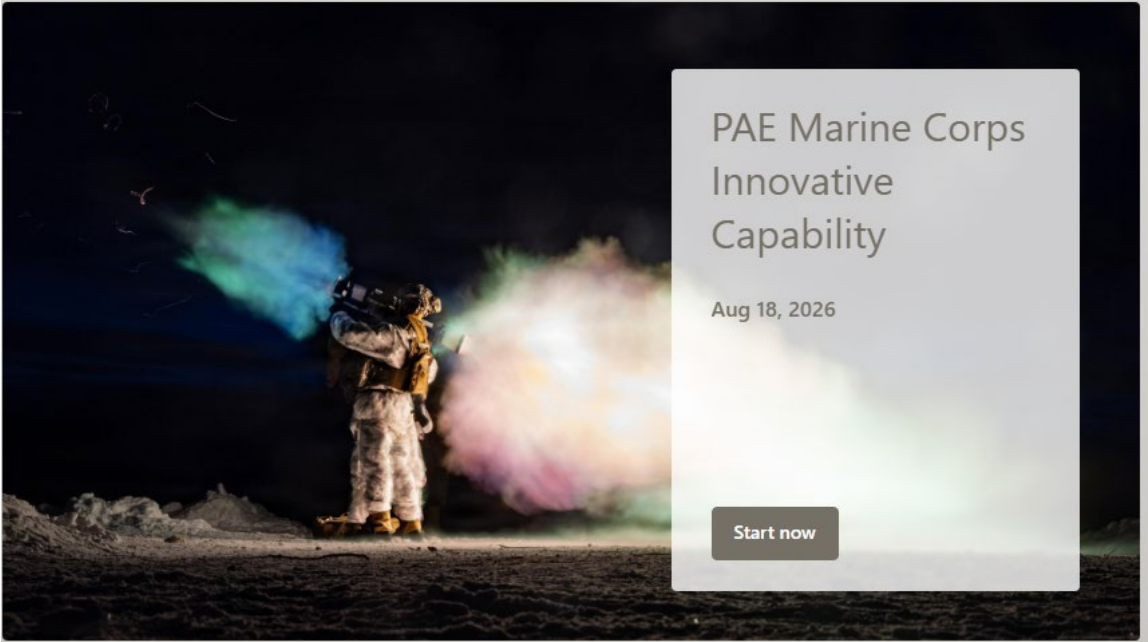
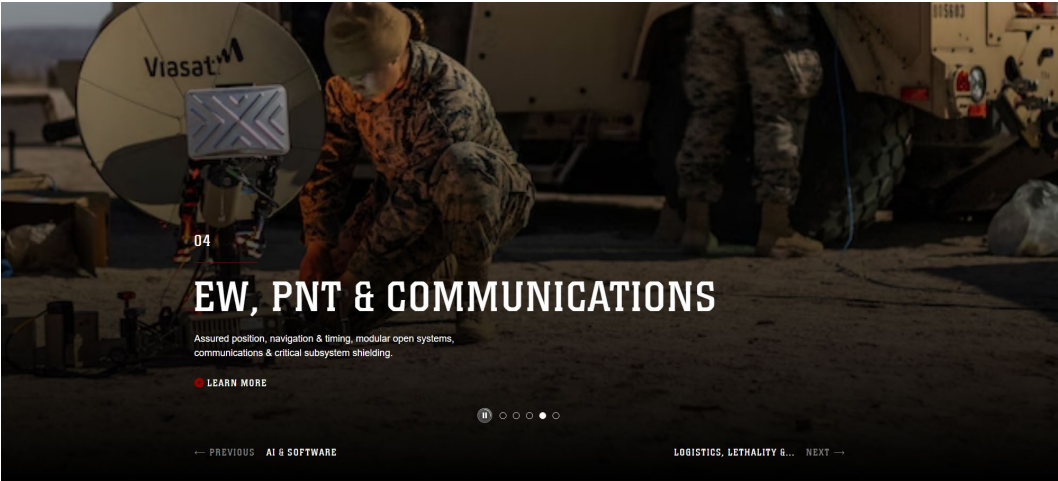


REIMAGINING OUR DEFENSE INNOVATION PARTNERSHIP





INNOVATION PORTAL

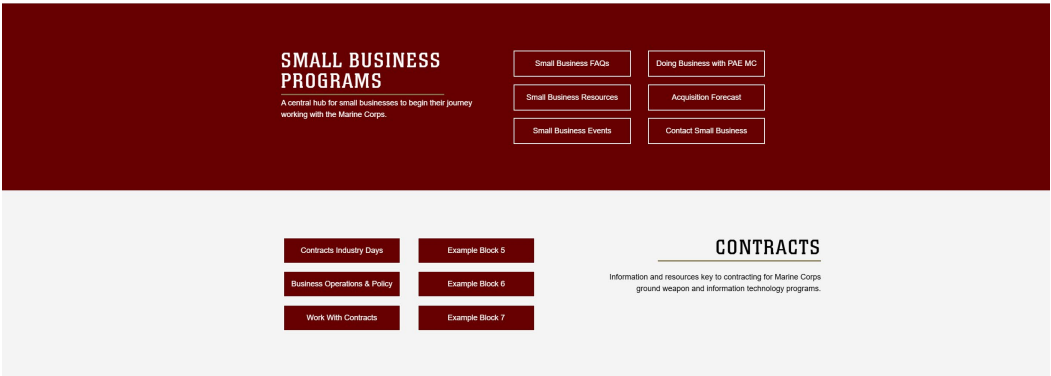


INDUSTRY PORTAL

Welcome to the Portfolio Acquisition Executive Marine Corps (PAE MC) **Industry Portal!** PAE MC offers a multitude of pathways for industry and innovators to engage with the Marine Corps on ideas, assets, and collaborative opportunities that enhance warfighter capabilities and achieve desired strategic outcomes.

Each section below is designed to guide you to the appropriate PAE MC point of contact and ensure your information is reviewed in the correct context.

Whether you are proposing an innovative solution, engaging with our Office of Small Business, or seeking future industry engagement opportunities, this portal provides the resources and information needed to begin working with the Corps.







▲ CMMC

- A shift from voluntary cybersecurity initiative to an enforceable contractual requirement
- Now part of contract performance and should be treated as an ongoing cybersecurity program, not a one-time certification exercise.
- If you handle FCI and/or CUI, CMMC needs to be part of your day-to-day cybersecurity program — not something you start preparing for when a solicitation hits.

▲ Frontier AI

- Has changed the DoWs expectations for software security and sustainment.
- Traditional timelines for vulnerability remediation and software updates are no longer sufficient.
- The security of the product is ultimately a shared responsibility between the vendor and the government.

▲ DoD CIO Cybersecurity Litmus Test

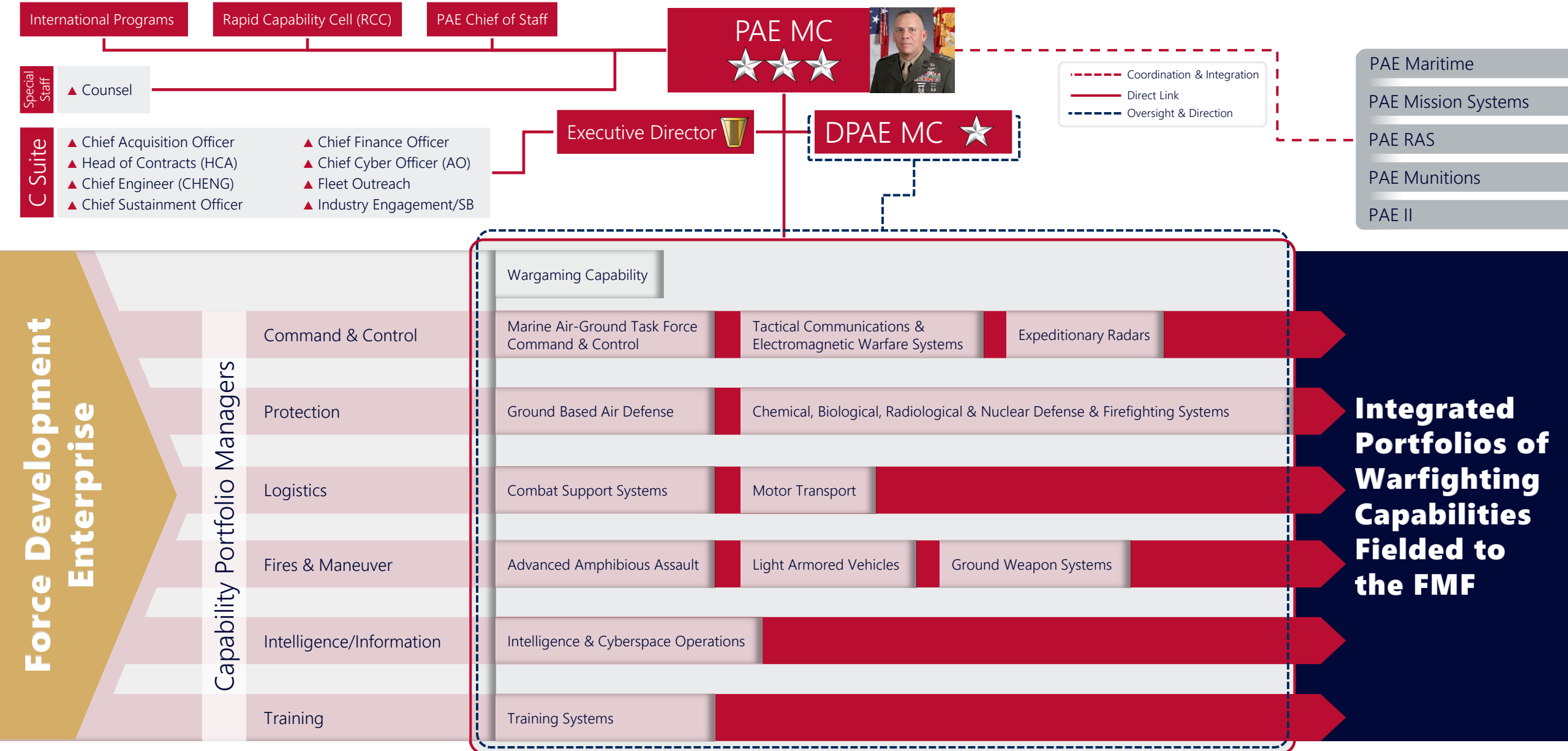
- To maintain active connectivity to the MCEN, systems must continuously satisfy six non-negotiable cybersecurity actions
- Changes the question from 'Did your system pass an assessment?' to 'Can your system continuously prove that it is secure?'

▲ NSAs Cybersecurity Collaboration Center – a service provided to DoW contracts

- Partner with the NSA for no-cost access to exclusive threat intelligence and proactive tools that block malicious cyber activity.
- Leverage confidential NSA-led services like attack surface management and penetration testing to find and fix vulnerabilities before they are exploited.



PAE MC STRUCTURE ALIGNED BY CPM





PAE MC MISSION & CORE PILLARS

Portfolio Acquisition Executive Marine Corps is *the* acquisition organization of the Marine Corps, overseeing the acquisition and sustainment of Marine Corps ground systems critical to the Fleet Marine Force. Our dedicated team of Marines and Civilian Marines rapidly develop, deliver, and sustain dominant warfighting capabilities for the greatest fighting force in the world, the United States Marine Corps.

Expert-Led Portfolio Management

Make informed, data-driven trade-offs, reallocate resources, and accelerate the fielding of integrated, system-of-systems solutions.



Mission Engineering & Modeling

Apply mission-level analysis, modeling, and simulation to inform capability requirements, portfolio trade decisions, and acquisition strategies.



Data-Driven Enterprise

Implement a data-driven leadership approach to provide a transparent, unified framework for portfolio management and decision-making.



Enterprise Sustainment

Procure solutions that are mature, affordable, and executable.



PROGRAM MANAGERS

TOA \$35.5B
PAE MC TOA
\$27.3B
FY25-29 (PB25)





CURRENT SMALL BUSINESS GOALING

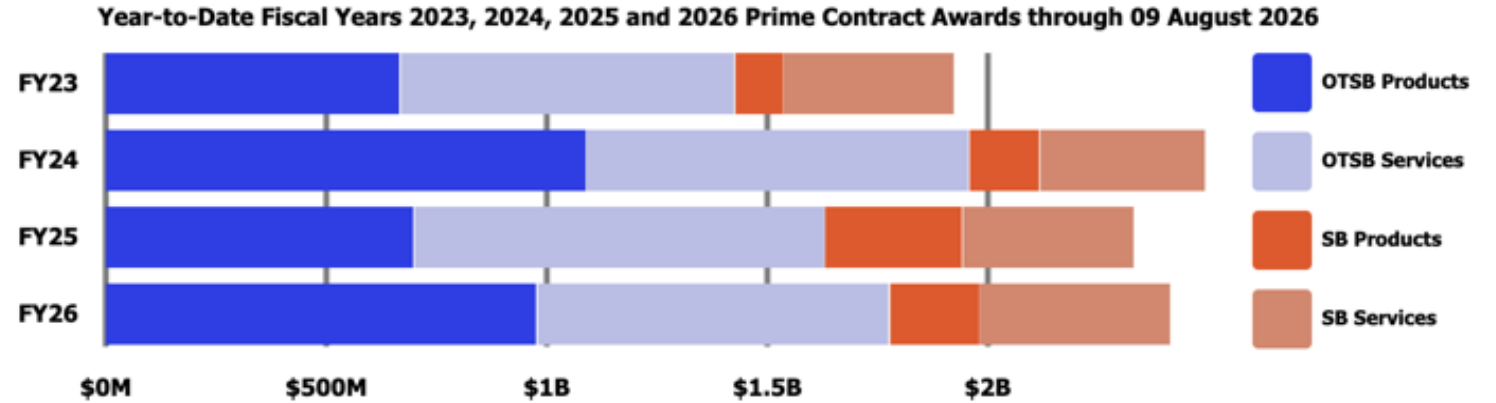
Fiscal Year 2026 FPDS-NG/SAM.gov Data as of 09 August 2026



Total: \$2.415B
\$1.779B Other Than SB
\$644.812M Small Business

Per NDAA 2019 Small Business Local Area Set Aside Awards were "double credited" and accounted for \$8.13M in additional FY26 SB awards.

MCSC has \$31.8M in SBIR/STTR transactions (\$327K from NAVWAR) through 09 August 2026.



\$644,812,203

Small Business

\$337,141,257

Small Disadvantaged

\$140,998,562

Service-Disabled

\$96,849,466

Women Owned

\$42,461,005

HUBZone



CONNECT WITH SMALL BUSINESS

Let's Meet!

Upcoming Matchmaking Opportunity: 2026 GovCon Accelerator Summit (September 1st & 2nd)

Pending Matchmaking: 2026 AUSA Annual Meeting & Exposition (October 12-14)

To Schedule a 1:1 email: **SMB_MCSCOSBP@usmc.mil**



CONNECT WITH PAE MARINE CORPS

Upcoming Industry Day Events:

PROGRAM	NOTICE ID & TITLE	NAICS	RESPONSE DATE
PM TCE	M67854-26-I-2022 PNT Industry Day Q4 FY26	541330	08/31/2026
PM TCE	M67854-26-I-2015 RFI & Industry Day - MARA Hardware Integration & Prototyping	541330	09/04/2026
TRASYS	IITSEC_2026_PMTTRASYS Industry Engagement Opportunity 2026 IITSEC	N/A	11/13/2026



The A&S Public-Private Talent Exchange (PPTE) is a competitive 6-month exchange program embedding DoD and Industry professionals in partner organizations to drive innovation, collaboration, and mission success.



Why Participate

- ▲ Build government-industry partnerships
- ▲ Share best practices and new ideas
- ▲ Strengthen acquisition agility and innovation



Program Features

- ▲ 6-month rotational assignment
- ▲ On-site or virtual opportunities
- ▲ Participants remain employed by home organization



Who Should Apply

- ▲ Mid to Senior Level acquisition professional
- ▲ Government civilians and industry leaders
- ▲ Change agents ready to bring back new ideas

Timeline



email: ppte@waru.edu

QUESTIONS?

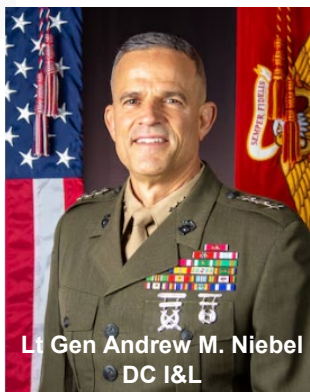




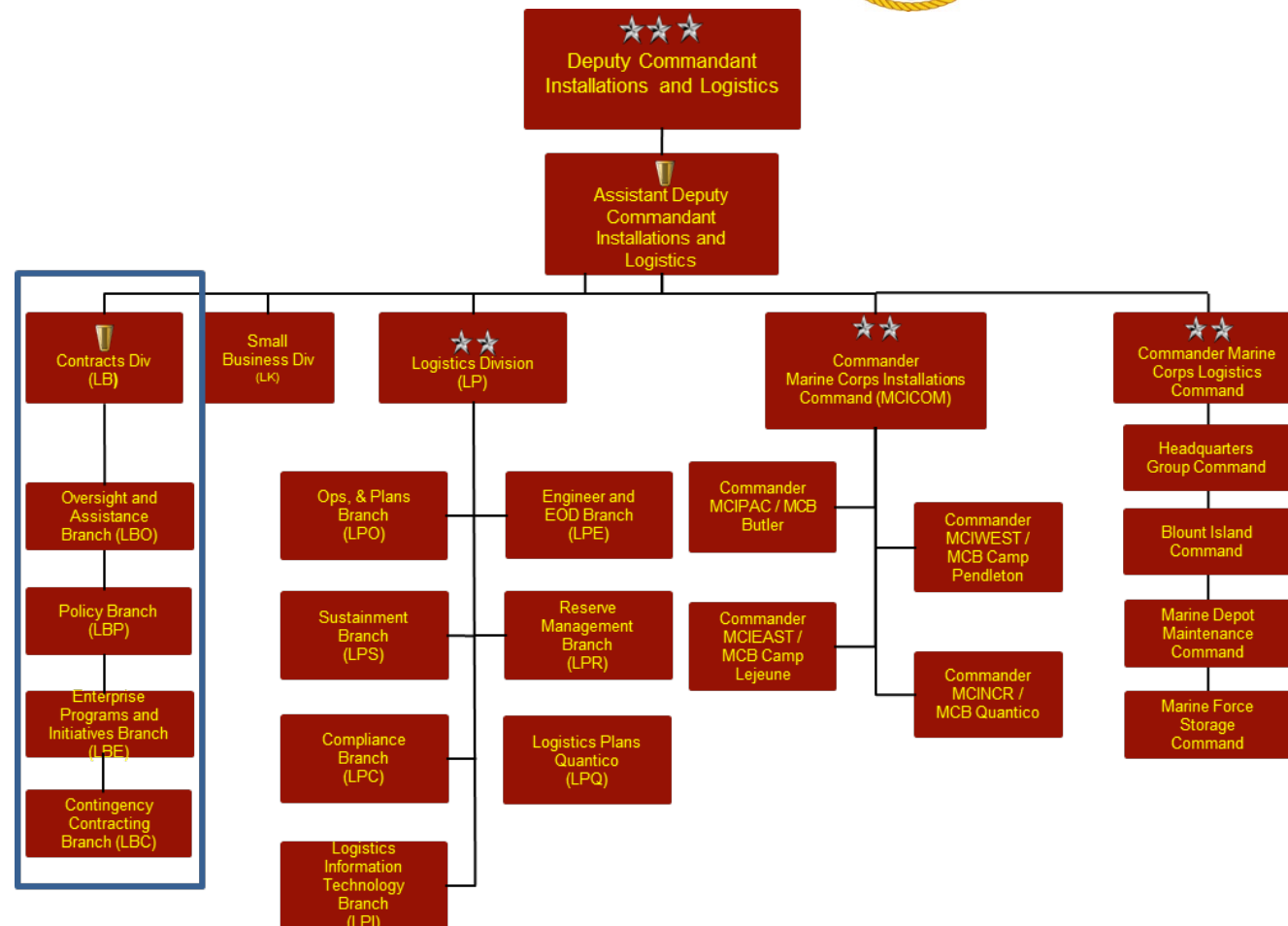
Head Quarters Marine Corps Installations & Logistics (HQMC I&L) Head of Contracting Authority (HCA)

“Who are we and what do we buy?”

Briefer: Mr. Frederick A. Puthoff
Dep Dir. Assistant Deputy Commandant for Installations and Logistics, Contracts
HQMC, ADC, I&L (Contracts)



- Develop, integrate, and coordinate plans, policies, and sustainment resources to manage the total life cycle of ground equipment and facilities;
- Conduct integrated logistics/supply chain and distribution management;
- Execute maintenance and inventory management;
- Serve as the HCA for the Marine Corps Field Contracting System (MCFCS); and
- Manage strategic prepositioning in order to enhance the readiness, lethality, and survivability of Marine Corps Forces.



NMCARS HCA Unique Authority: *HQMC, I&L - responsible for awarding and administration of contracts for supplies and services to support installation and logistics requirements of the Marine Corps Fleet Marine Forces and supporting establishments.*

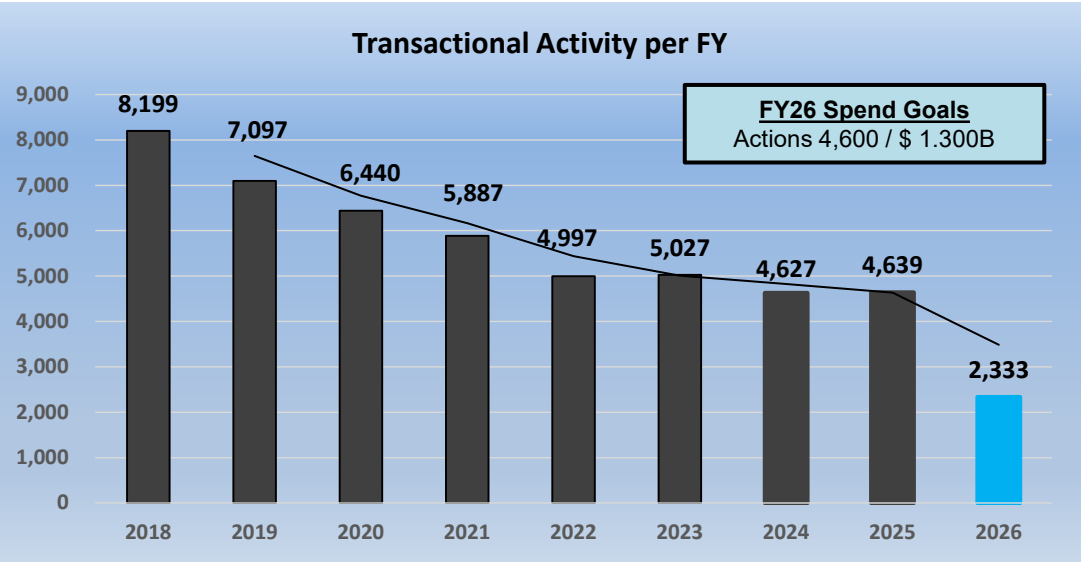




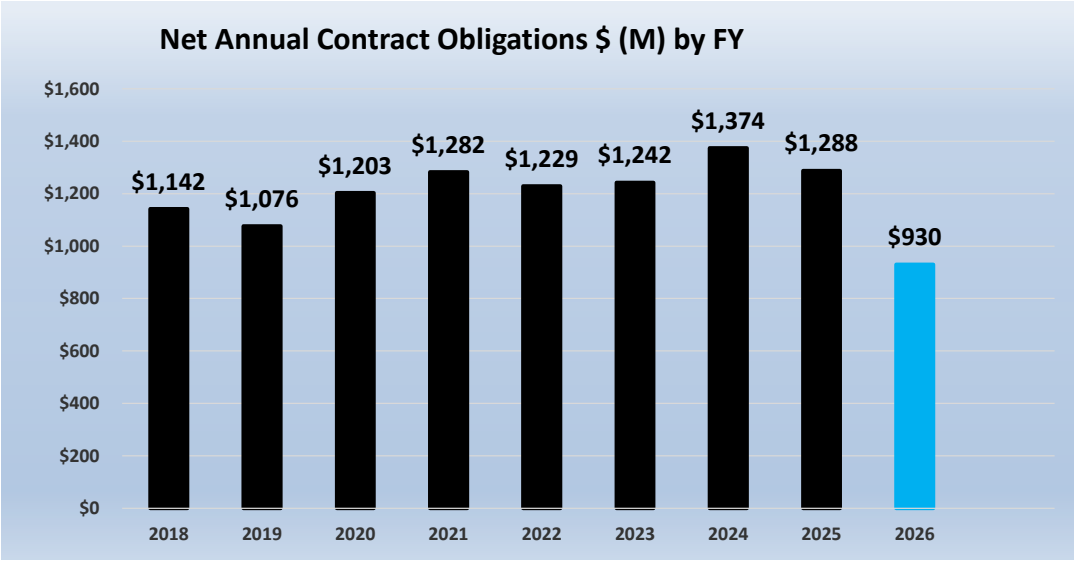
HQMC I&L HCA Metrics (thru Q3 FY26)



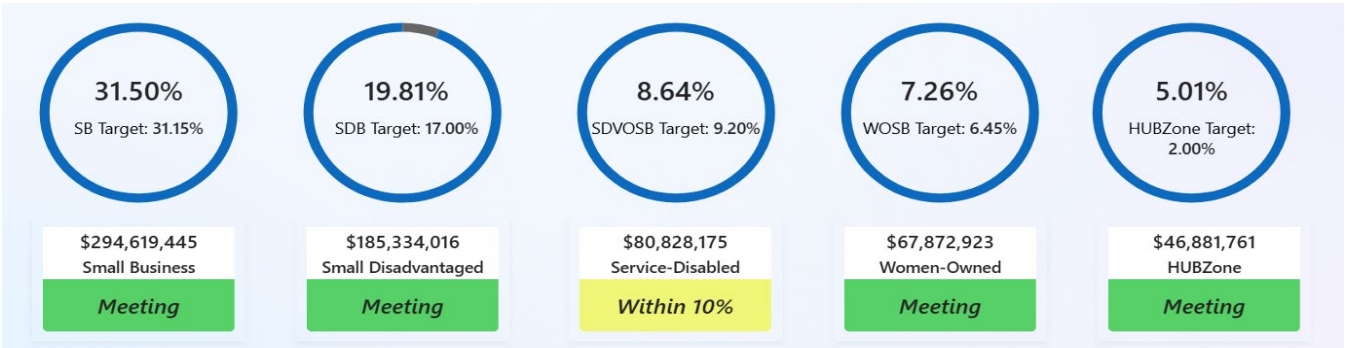
Contract Actions



Contract Obligations



FY26 Small Business Goals and Actuals



FY26 3rd Qtr Cumulative Competition

Overall % Competed Dollars: 81.8%
Overall \$ Competed: \$761M

FY26 GCPC Program

1283 Cardholders
13,439 Transactions
\$24.9M obligations



HQMC I&L MCFCS Contracts Structure (DoDAACs)



17 DoDAACs

Marine Corps Installations Command	
HQ	M95494 - MCICOM HQ
MCINCR	M00264 - RCO MCB Quantico
MCIEAST	M67001 - RCO MCB Camp Lejeune
	M00146 - MCAS Cherry Point
	M60169 - MCAS Beaufort
	M20001 - MARFORCOM Norfolk
MCIPAC	M67400 - MF Camp Butler/MCAS Iwakuni
	M00318 - RCO MCB Hawaii
MCIWEST	M00681 - RCO MCB Camp Pendleton/MCAGCC 29 Palms/MCMWTC Bridgeport
	M62204 - MCLB Barstow
	M67399 - MCAGCC 29 Palms
Other RCO's and Expeditionary Offices	M67004 - LOGCOM Albany
	M00263 - RCO MCRD Parris Island
	M67861 - MARFORRES New Orleans
	M68450 - 1st MLG
	M27100 - 2nd MLG
	M29000 - 3rd MLG



HQMC Small Business Program



Director: Mr. Keith Westry

Program Purpose:

Serve as liaison between industry and the Marine Corps

Structure:

- Director HQMC I&L
- Supported by 4 other Small Business Professionals
1)MCIEAST 2)LOGCOM 3)MCIWEST 4)MCINCR

What We Do:

Connect Industry capabilities with requirement owners and enable early engagement to foster relationships with industry partners with the Government



Advanced Manufacturing: Targeted Growth Area



- **Overview**
 - Priority capability area within the Marine Corps portfolio
 - Focused on increasing speed, flexibility, and resilience
- **Why It Matters**
 - Reduces logistics burden in distributed operations
 - Enables rapid production and on-demand capability
 - Strengthens industrial base resilience
- **Opportunity Areas**
 - Additive manufacturing (3D printing)
 - Digital engineering and automation
 - Component-level production and rapid prototyping
- **Way Ahead**
 - Increase industry engagement
 - Align requirements to scalable solutions
 - Integrate into acquisition planning



Operational Priority and Key Initiatives



- **Priority Overview**
 - UAS threats increasing in scale and complexity
 - Critical capability requirement
- **Focus Areas**
 - Detection and identification
 - Tracking and targeting
 - Defeat mechanisms (kinetic and non-kinetic)
- **Approach**
 - Engage industry for emerging solutions
 - Support capability development and fielding
 - Align with operational requirements
- **Other Key Initiatives**
 - Barracks 2030
 - Installations & Logistics 2030
 - Force Design 2030



How can you get connected?



Our Small Business and Enterprise Branch POC's:

Small Business Director:

Mr. Keith Westry

keith.o.westry.civ@usmc.mil

Enterprise Branch (LBE) POC:

Ms. Ava Epps

ava.Epps@usmc.mil

Additional Resources found at:

Web page:

<https://www.iandl.marines.mil/Divisions/Small-Business-Programs-LK/LK-Doing-Business-with-the-Command/>



PORTFOLIO ACQUISITION EXECUTIVE MISSION SYSTEMS (PAE MS)

Information Technology Contracting Center (ITCC)

Contracts Overview

Ms. Maria Bauer, SES
Director of Contracts

PAE MS Contracts Directorate-South



**Ms. Maria Bauer, SES,
Director of Contracts, PAE MS**

**Ms. Ebony M. Guest
Division Director, PAE MS South
(ITCC)**

EPIC

**Mr. Mohammed Elmi
Branch Chief, PAE MS South**

SMIT

**Ms. Deborah Pickeral
Branch Chief, PAE MS South**

S3DW

**Ms. Morgan Brady
Branch Chief, PAE MS South**

PA2S

**Ms. Wendy Minch
Branch Chief, PAE MS South**

LI2S

**Ms. Renee Stahl
Branch Chief, PAE MS South**

DODAAC



M67854



N61750

Procurement Highway Navigation



Strategic Sourcing, Government-wide Agency Contract
(GWAC) and Multi-Agency Contracts (MACs)

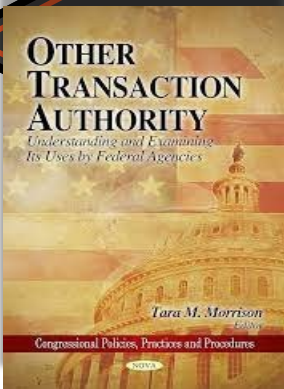
Commercial Solutions



GSA Schedules



Determine
Your
Exit



Other Transaction Authority (OTA)



MARKET RESEARCH
REQUIREMENT



Required Sources
FAR Part 8, DFARS Part 208
NMCARS 5237

There are a variety of
ways to satisfy
requirements





QUARTERLY DATA												
EPIC			LI2S-MC		PA2S		S3DW		SMIT		TOTAL	
FY26												
Q1	4	\$ 3,070,473.76	4	\$ 38,929,283.67	15	\$ 2,389,280.58	8	\$ 65,119.59	3	\$ 40,660,329.11	34	\$ 85,114,486.71
Q2	16	\$ 36,875,832.87	14	\$ 28,539,127.21	18	\$ 6,176,935.62	16	\$ 26,050,092.71	12	\$ 13,480,917.65	76	\$ 111,122,906.06
Q3	35	\$ 50,991,169.66	19	\$ 16,734,184.89	19	\$ 13,037,389.63	35	\$ 191,456,086.75	11	\$ 121,466,176.92	119	\$ 393,685,007.85
	55	\$ 90,937,476.29	37	\$ 84,202,595.77	52	\$ 21,603,605.83	59	\$ 217,571,299.05	26	\$ 175,607,423.68	229	\$ 589,922,400.62
	PM INFRASTRUCTURE SERVICES		PdM TACTICAL LOGISTIC SYSTEMS		PM PLATFORM APPLICATION SERVICES		PM END USER SERVICES		PROCUREMENT CENTER OF EXCELLENCE			
	PM CYBER AND OPERATIONAL SERVICES		PdM GLOBAL COMBAT SUPPORT SYSTEM-MARINE CORPS		PM MANPOWER INFORMATION TECHNOLOGY SYSTEMS MODERNIZATION		PROCUREMENT CENTER OF EXCELLENCE					
	PM PUBLIC SAFETY SYSTEMS		PdM DATA ENVIRONMENT & INTEGRATION									



PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS

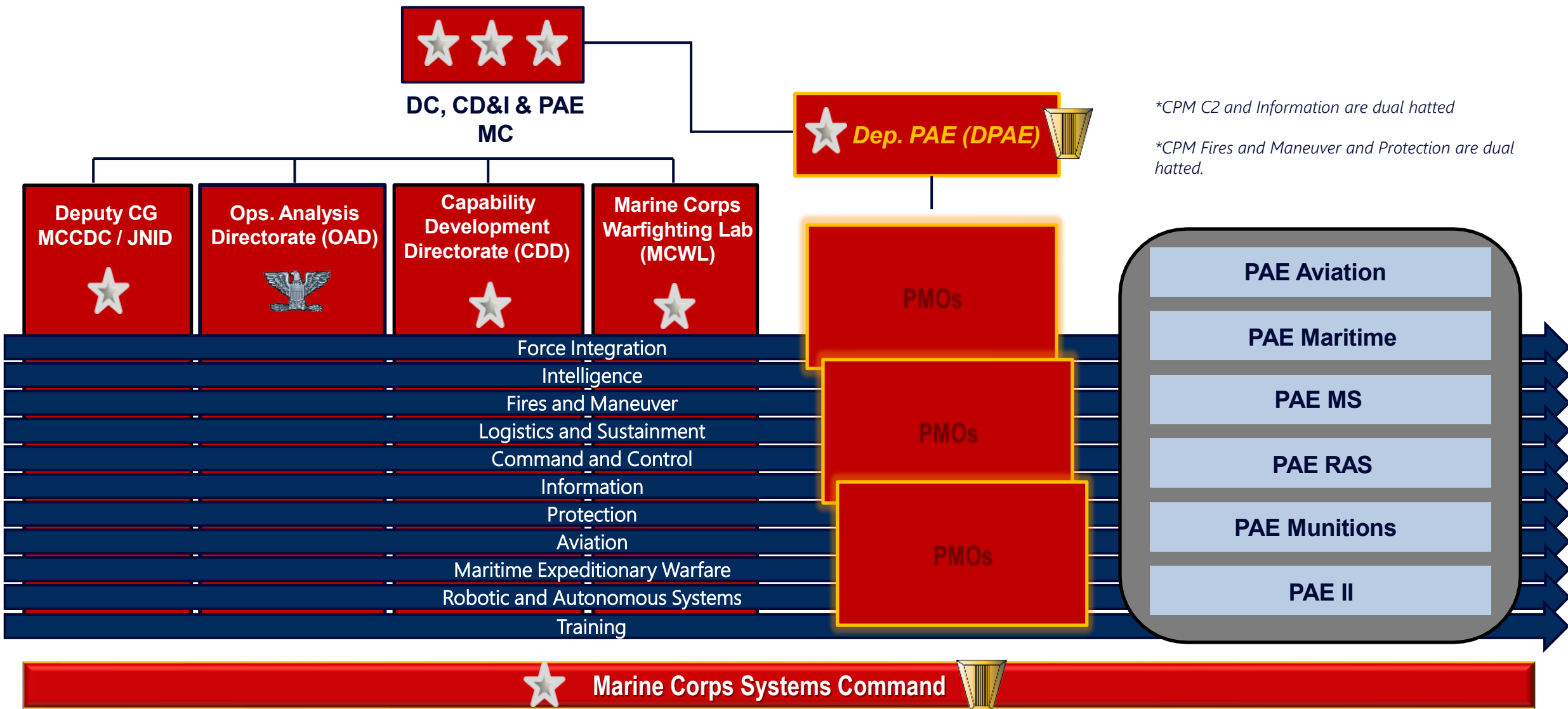


PAE MC Capability Portfolio Managers (CPMs)

Col Thomas B. McGee
Command and Control & Information
& Col Eric P. Tee
Intelligence



CPM INTEGRATION



**CPM C2 and Information are dual hatted*

**CPM Fires and Maneuver and Protection are dual hatted.*

Capability Portfolio Managers serve as the connective tissue across the Force Development Enterprise and the Acquisition Community

PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS



BREAK

PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS



**Tactical Communications &
Electromagnetic Warfare Systems (TCE)**



Description/Summary of Program Requirements

PM TCE, Product Manager Tactical Radios (TR), has a requirement for Modular Open Systems Approach (MOSA) capability. PM TCE seeks to find a solution to replace Multi-Band Radio II (MBR II) and to provide a modular tactical radio to enable multi-waveform communications by leveraging Command, Control, Communications, Computers, Intelligence, Surveillance, & Reconnaissance / Electronic Warfare (C4ISR/EW) Modular Open Suite of Standards (CMOSS) & Sensor Open Systems Architecture (SOSA).

Acquisition Strategy

- RFI#: M67854-26-I-2015 (Responses due 4 Sep 2026)
- RFP#: M67854-26-R-2016 (Not Released)
- Strategy: OTA

Current Contract / Original Developer / OEM (if Recompete)

New Requirement

Milestones

- RFI Release: 10 Aug 2026
- Industry Day: 22 Sep 2026
- Estimated RFP Release: 2nd Qtr FY27
- Proposal Due date: 2nd Qtr FY27
- Estimated award date: 4th Qtr FY27

Period of Performance

TBD

Points of Contact

- CONTRACTING OFFICER:
Leigh Anne Romo; leigh.a.romo.civ@usmc.mil
- CONTRACT SPECIALIST:
Hyung Lee; hyung.lee@usmc.mil

PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS



**Wargaming
Capability
(WGC)**



Description/Summary of Program Requirements

Cloud Integration Support Services for PM WGC. Deploy, manage, and sustain key software applications in Government-provided cloud environments. This effort supports the program's need to leverage cloud-native services and ensure wargaming applications are functional and maintainable in NIPR and SIPR environments.

Acquisition Strategy	- RFI#: eBuy RFQ/RFI Number(s) RFI1818477, RFI1818481, RFI1818482, RFI1818483, RFI1818484, RFI1818485 - RFP#: TBD - Strategy: TBD
Current Contract / Original Developer / OEM (if Recompete)	New requirement
Milestones	- RFI Release: 18 Jun 2026 (Closed 7 July 2026) - Industry Day: N/A - Estimated RFP Release: 1st Qtr FY27 - Proposal Due date: 1st Qtr FY27 - Estimated award date: 2nd Qtr FY27
Period of Performance	TBD
Points of Contact	- CONTRACTING OFFICER: Wanda Harner; wanda.harner@usmc.mil - CONTRACT SPECIALIST: Victoria Downing; victoria.downing@usmc.mil

PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS



Combat Support Systems (CSS)



Description/Summary of Program Requirements

USMC Vibratory Compactors are specialized engineering equipment, featuring diesel-powered, articulated, self-propelled designs. These machines are used to compact soil, gravel and asphalt for construction, roadwork, and airfield repairs. They are essential for increasing density in granular materials.

Acquisition Strategy

- RFI#: N/A
- RFP#: M67854-27-R-5301
- Strategy: Full and Open

Current Contract / Original Developer / OEM (if Re compete)

N/A

Milestones

- RFI Release: N/A
- Industry Day: N/A
- Estimated RFP Release: 1st Qtr FY 27
- Proposal Due date: 2nd Qtr FY27
- Estimated award date: 3rd Qtr FY 27

Period of Performance

Award through 60 months

Points of Contact

- CONTRACTING OFFICER:
Shanna Laging-shanna.laging@usmc.mil
- CONTRACT SPECIALIST:
Jamie Fullinwider Jamie.fulinwider@usmc.mil

**Description/Summary of Program Requirements**

The USMC Extendable Boom Forklift (EBFL/EBFL-M) is a diesel-powered, rough-terrain telehandler required to lift 7,000–11,000 lbs, handling standard ISO containers and 463L pallets.

Key requirements include operating in sand, snow, or mud; 30-foot forward reach; 42-foot lift height; and rapid, tool-less attachment changes (type I/II carriages).

Acquisition Strategy

- RFI#: M67854-25-I-5014
- RFP#: M67854-27-R-5300
- Strategy: Full and Open

Current Contract / Original Developer / OEM (if Recompete)

N/A

Milestones

- RFI Release: N/A
- Industry Day: N/A
- Estimated RFP Release: 1st Qtr FY 27
- Proposal Due date: 2nd Qtr FY27
- Estimated award date: 3rd Qtr FY 27

Period of Performance

Award through 60 months plus 5 Option periods

Points of Contact

- CONTRACTING OFFICER:
Shanna Laging-shanna.laging@usmc.mil
- CONTRACT SPECIALIST:
Stefanie Conway-stefanie.conway@usmc.mil

PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS



Ground Based Air Defense (GBAD)



Description/Summary of Program Requirements

New Equipment Training

The contractor shall analyze, design, develop, implement, evaluate, support, and manage training products, and deliver training for the PM GBAD portfolio of Program of Records (PoR) and Joint Urgent Operational Need System (JUONS).

The contractor shall be responsible for NET on the following systems; Marine Air Defense Integrated System (MADIS) Family of System (FoS), Light-MADIS, Installation Counter Small Unmanned Aircraft Systems and its associated PoR, Medium Range Intercept Capability (MRIC) and potential future weapon systems that would modernize the existing systems within the GBAD portfolio.

Acquisition Strategy

- RFI#: N/A
- RFP#: M67854-26-R-0239
- Strategy: SeaPort-NxG, Small Business Set-Aside

Current Contract / Original Developer / OEM (if Recompete)

Current Contract: M67854-22-F-3007
Incumbent: CommIT Enterprises, Inc.

Milestones

- RFI Release: N/A
- Industry Day: N/A
- Estimated RFP Release: 18 Sep 2026
- Proposal Due date: 2nd Qtr FY27
- Estimated Award Date: 3rd Qtr FY27

Period of Performance

- May 2027 – May 2031

Points of Contact

- CONTRACTING OFFICER: Abby Heider, marieabigail.heider@usmc.mil
- CONTRACT SPECIALIST: Kendall Kiersey, kendall.kiersey.civ@usmc.mil



Description/Summary of Program Requirements

PM GBAD Program Office Support

PM GBAD has a requirement for support services for administrative, business, acquisition, logistics, engineering, program management, and test-related activities. The contractor shall develop acquisition policy and program documentation, and provide program analysis, subject matter expertise, logistics management support, Business and Operations support, as well as engineering and test support.

Acquisition Strategy

- RFI#: N/A
- RFP#: M67854-26-R-0240
- Strategy: SeaPort-NxG, Small Business Set-Aside

Current Contract / Original Developer / OEM (if Recompete)

Current Contract: M67854-24-F-3000
Incumbent: Alexandria Insights, Inc.

Milestones

- RFI Release: N/A
- Industry Day: N/A
- Estimated RFP Release: 26 Sep 2026
- Proposal Due date: 1st Qtr FY27
- Estimated award date: 2nd Qtr FY27

Period of Performance

- February 2027 – February 2031

Points of Contact

- CONTRACTING OFFICER: Abby Heider, marieabigail.heider@usmc.mil
- CONTRACT SPECIALIST: Kendall Kiersey, Kendall.kiersey.civ@usmc.mil

PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS



**Marine Air-Ground Task Force
Command and Control
(MAGTF C2)**



MAGTF C2

Description/Summary of Program Requirements

A requirement exists in PM MAGTF C2 to provide support for all acquisition, program management, operations, admin support, and financial management.

At a minimum, the contractor shall develop acquisition policy and program documentation, provide support in program analysis, administrative services, and financial management tasks. This support will be coordinated at the PM level with direct support to multiple acquisitions teams.

Acquisition Strategy

- RFI#: N/A
- RFP#: M67854-26-R-3007
- Strategy: SeaPort-NxG, Small Business Set-Aside

Current Contract / Original Developer / OEM (if Recompete)

- Alexandria Insights
- Skylla Engineering

Milestones

- RFI Release: N/A
- Industry Day: N/A
- Estimated RFP Release: 26 Aug 2026
- Proposal Due date: 28 Sep 2026
- Estimated award date: 28 Dec 2026

Period of Performance

- Base Year with 4 Option Periods

Points of Contact

- CONTRACTING OFFICER: Alicia Sims, alicia.sims@usmc.mil
- CONTRACT SPECIALIST: Jeff Conger, jeffrey.conger@usmc.mil



MAGTF C2

Description/Summary of Program Requirements

A requirement exists in PM MAGTF C2 to provide support for all engineering, logistics, and test-related activities. At a minimum, the contractor shall develop documentation and provide support in, engineering, test and evaluation, and logistics management to include equipment specialist support in Albany. This support will be coordinated at the PM level with direct support to multiple acquisitions teams.

Acquisition Strategy

- RFI#: N/A
- RFP#: M67854-26-R-3008
- Strategy: SeaPort-NxG, Small Business Set-Aside

Current Contract / Original Developer / OEM (if Recompete)

- Alexandria Insights
- Skylla Engineering

Milestones

- RFI Release: N/A
- Industry Day: N/A
- Estimated RFP Release: 10 Sep 2026
- Proposal Due date: 12 Oct 2026
- Estimated award date: 28 Dec 2026

Period of Performance

- Base Year with 4 Option Periods

Points of Contact

- CONTRACTING OFFICER: Alicia Sims, alicia.sims@usmc.mil
- CONTRACT SPECIALIST: Sarah Kilmer, sarah.kilmer@usmc.mil

PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS



Force Development Enterprise (FDE) Support



FDE SUPPORT

Description/Summary of Program Requirements

Hospital Point Window Screen Replacement

Acquisition Strategy

- RFI#: M67854-26-I-0501
- RFP#: TBD
- Strategy: Small Business Set-aside

Current Contract / Original Developer / OEM (if Recompete)

Milestones

- RFI Release: 11 Dec 2025
- Industry Day: 14 Apr 2026
- Estimated RFP Release: 16 Sep 2026
- Proposal Due date: 15 Oct 2026
- Estimated award date: 18 Nov 2026

Period of Performance

24 Months After Date of Contract Award

Points of Contact

- CONTRACTING OFFICER: Mark Sanderson
Mark.Sanderson@usmc.mil
- CONTRACT SPECIALIST: Christele Gataro
Christele.Gataro.civ@usmc.mil



FDE SUPPORT

Description/Summary of Program Requirements

Training and Development Services for multiple competencies

Acquisition Strategy

- RFI#: M67854-26-I-0506
- RFP#: TBD
- Strategy: Multiple Award Indefinite Delivery, Indefinite Quantity

Current Contract / Original Developer / OEM (if Recompete)

Milestones

- RFI Release: 7 Apr 2026
- Industry Day: N/A
- Estimated RFP Release: 10 Oct 2026
- Proposal Due date: 12 Nov 2026
- Estimated award date: 16 Feb 2027

Period of Performance

60-month ordering period

Points of Contact

- CONTRACTING OFFICER: Mark Sanderson
Mark.Sanderson@usmc.mil
- CONTRACT SPECIALIST: Patricia Peterson
Patricia.Peterson.civ@usmc.mil

PORTFOLIO ACQUISITION EXECUTIVE MARINE CORPS



Training Systems (TRASYS)



Description/Summary of Program Requirements

Product Manager, Range Training Systems has a requirement for a Live Fire Evaluation Tool. (LFET). LFET is a new upgraded capability which captures Marine live fire data through a small mountable high tech sensor suite and sensor target system to produce high-fidelity After-Action Review. The LFET system records GPS positions of individual Marine maneuvers, has sensors to process live fire battlefield engagements, sensors to timestamp/record every shot on target, sensors to track who shot what target, and round counting for most of USMC small arms weapons. The awarded solution is intended to enhance Marine Corps weapons proficiency, lethality, and skill development by providing real-time live-fire shot detection, scoring, and high-fidelity After-Action Review (AAR) capability.

Acquisition Strategy

- RFI#: M67854-26-I-8050
- RFP#: M67854-26-R-8050
- Strategy: Commercial Solutions Opening, Firm-Fixed Price

Current Contract / Original Developer / OEM (if Recompete)

Milestones

- RFI Release: 12 May 2026
- Industry Day: N/A
- Estimated RFP Release: 14 Oct 2026
- Proposal Due date: 29 Dec 2026
- Estimated award date: 18 May 2027

Period of Performance

12 Month Base Period, plus four 12-month ordering period

Points of Contact

- CONTRACTING OFFICER Anthony Genao:
Anthony.Genao@usmc.mil
- CONTRACT SPECIALIST: JoAnn Wesley
JoAnn.O.Wesley@usmc.mil



Description/Summary of Program Requirements

Product Manager, Synthetic Training Systems has a requirement to provide knowledge-based services for Training Analysis and Evaluation Products (TAEP). The scope of this effort is to provide training analysis and evaluation support to PAE MC, PM TRASY and Training and Education Command (TECOM). The contractor shall provide research, data collection, interpretation, reports, plans and briefs as required to support current and emerging training device development and testing.

Acquisition Strategy

- RFI#: M67854-25-I-8039
- RFP#: M67854-26-R-8017
- Strategy: 8(a) Small Business Set-aside, (Hybrid) Firm-Fixed-Price Indefinite Delivery, Indefinite Quantity Contract with Cost Travel CLINs (SAM.gov)

Current Contract / Original Developer / OEM (if Recompete)

M67854-22-D-8001
Solers Research Group, Inc.

Milestones

- RFI Release: 15 Sep 2025
- Industry Day: N/A
- RFP Release: 13 Aug 2026
- Proposal Due date: 14 Sep 2026
- Estimated award date: 10 Nov 2026

Period of Performance

12 Month Base Period, plus four 12-month ordering periods

Points of Contact

- CONTRACTING OFFICER: Karla Logothety
Karla.Logothety@usmc.mil
- CONTRACT SPECIALIST: Anitra Kinsey
Anitra.Kinsey.civ@usmc.mil



MCICOM HQ



Contracting Overview

MCICOM HQ



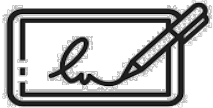
Mission: To provide contracting support to Headquarters Marine Corps and all MC Installation Command (MCICOM) bases and stations in support of the Operating Forces, Tenants, and activities.

100+ Total Contracts Managed / 7 Major Contracts

- Reg. Garr. Food Svc Contract – East & West Coasts
- MC Recruiting Cmd Advertising Services
- CMC Advisory/Support Services
- I&L, LP Professional Services
- MCICOM Professional Services
- I&L, LP – FIAR Audit Support
- MCICOM GF Housing Property Management Services

\$6B Billion Portfolio // Obligated \$604M in FY25

MCICOM, MCRC, MARFORPAC, CMC/ACMC, I&L LP, PP&O, P&R, IC4, DCI, TECOM





MCICOM HQ



Description/Summary of Program Requirements

MCICOM G-5 Directorate is responsible for the integration and synchronization of strategic and operational-level planning for all Marine Corps installations worldwide. MCICOM requires professional support services to provide continuity and an enterprise-wide perspective across its complex planning efforts. Key support services include strategic and operational planning, global force management, exercise planning, Defense Readiness Reporting System (DRRS) analysis, and installation modernization support. These services are required to ensure installation plans and readiness are aligned with Marine Corps-wide strategic objectives and to provide critical decision support for senior leadership.

MCICOM G5 Planning and Support Services

Acquisition Strategy

- RFI#: M95494-26-RFI-0007 (GSA Posting)
- RFP#: M95494-26-R-0007
- Strategy: Small Business SDVOSB Set Aside, GSA OASIS+
- FFP with cost reimbursable elements

Current Contract / Original Developer / OEM (if Recompete)

- N/A

Milestones

- RFI Release: 10 Dec 25
- Industry Day: N/A
- Estimated RFP Release: 31 Aug 2026
- Estimate Proposal Due date: 21 Sep 2026
- Estimated award date: FY27 QTR 1

Period of Performance

- Performance Start: FY27 QTR 1
- Length: Intent to award a one-year base + four one-year options

Points of Contact

- CONTRACTING OFFICER: Charles Knapp, walter.c.knapp.civ@usmc.mil
- CONTRACT SPECIALIST: Lisa Bennett, lisa.bennett@usmc.mil



RCO MCINCR Quantico



Contracting Overview

MCINCR



Mission: Conduct acquisition planning and award contracts on time and within budget; administer contracts; administer a commercial purchase card program; and conduct supporting functions in compliance with applicable rules and regulations in order to meet the non-program of record supply and service contract requirements of Marine Corps organizations in the National Capital Region (NCR); subordinate units of organizations in the NCR; units supported by programs of units in the NCR; and other organizations as directed.

850+ Annual Contract Actions / 20+ Major Contracts over \$5M

- MARCENT Pro Svcs
- MCIA MAGIC Pro Svcs
- TECOM C2TECOE
- MCU Wargaming
- TECOM SMIP
- MCIOC MCIES
- TECOM M-SHARP
- TECOM JNTC
- MCESG OPSS HQMC ARI IT FSS
- TECOM MCRTAMS
- MCIA Access Control
- TECOM PMA/OAS
- HQMC Multi-Record, Info & KM
- MCIA Geospatial Spt Svcs

863 actions // Obligated \$219 M in FY24

TECOM, CD&I, M&RA, EDCOM, MARCENT, Information, Trng Cmd, HQMC, MCB Quantico, MCICOM, MARFORCYBER



RCO MCINCR Quantico



Marine Corps University (MCU) Contract Sppt for Distance Professional Military Education (DPME) Prog

Description/Summary of Program Requirements

The scope of this effort is to provide program management, instructional services, administrative services, subject matter expert (SME)/curriculum development services, editorial services, multimedia expertise, instructional technology, engineering services and student support services for the Marine Corps University (MCU) at Quantico Va, and for the Marine Corps College of Distance Education and Training (CDET) Distance Professional Military Education (DPME) programs.

Acquisition Strategy

- RFI#: Released 5 Mar 2025
- RFP#: M6785426R0013
- Contract Type: Effort will be a hybrid single award IDIQ contract solicited under SAM.GOV. Awaiting market research results for acquisition strategy determination

Current Contract / Original Developer / OEM (if Recompete)

- M67854-18-D-7821 POP ends 31 Jun 2026

Milestones

- RFI Release: 5 Mar 2025
- Industry Day: 25 Mar 2025
- RFP Release: 15 Jun 2026
- Proposal Due date: 26 Aug 2026
- Estimated award date: FY27 QTR 2

Period of Performance

- 60 months ordering period starting FY27 Q2

Points of Contact

- Contracting Officer: Christian Hernandez-Soto
christian.hernandezsoto@usmc.mil



LOGCOM



Contracting Overview

LOGCOM



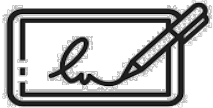
Mission: To provide contracting support to Headquarters Marine Corps Logistics Command and subordinate Commands in support of the Operating Forces.

7 Major Contracts

- Warehouse Management
- Maintenance services
- Business Solutions
- Repair, overhaul, remanufacture
- Distribution Management
- Prepositioning
- Ship Load Planning

573 actions // Obligated \$272M in FY25

LOGCOM, MDMC, MFSC, BIC, MARSOC, I MEF, II MEF, III MEF, TECOM, Navy





LOGCOM



Marine Force Sustainment Command and FMF Logistics Services Support MAC- IDIQ

Description/Summary of Program Requirements

The scope of this requirement focuses on optimizing the logistics support and management of logistics workflows to support a range of strategic, mission-critical goals within the United States Marine Corps. Specifically, requirements involve supporting the Government's full life cycle of logistics operational requirements to include the receipt, store and issuance of combat ready capability sets in order to sustain the expeditionary force in readiness, implementing standardized procedures, deployment, implementation, support, and ongoing process improvement.

Requirements also include the full spectrum of Business Process Management (BPM) for a range of operations, to include project planning; process analysis and data gathering; mapping; design/development; implementation; and monitoring and control.

Acquisition Strategy

- RFI#: M67004-26-R-0003-Sources Sought
- RFP#: TBD
- Strategy: SB Set Aside FFP

Current Contract / Original Developer / OEM (if Recompete)

- New Contract Vehicle

Milestones

- RFI Release: 10 April 2026 - Sources Sought
- Industry Day: TBD (Large and Small Businesses)
- Estimated RFP Release: Mar 2027
- Estimated Proposal Due date: May 2027
- Estimated award date: May 2028

Period of Performance

- Ten-year Base ordering period

Points of Contact

- Contracting Officer: Steven K. Wynne / steven.wynne@usmc.mil
- Contract Specialist: Natalia Sisroe / natalia.sisroe@usmc.mil

PORTFOLIO **A**CQUISITION **E**XECUTIVE **M**ISSION **S**YSTEMS



Information Technology Contracting Center (ITCC)



Description/Summary of Program Requirements

MITSM MCELE Student Support Services IDIQ

This requirement is for non-personal Information Technology Software Support (ITSS) and administrative services to maintain, manage, and modernize the MCELE for the College of Distance Education and Training (CDET), under Education Command (EDCOM). The Contractor shall execute direct operational, student and educational technology support. This includes managing learning technologies (Moodle/LSS, MarineNet Video Services, Adobe Connect, and Questionmark), processing registrar actions, administering the CDET Unit Diary, and executing instructional systems design (ISD) support

Acquisition Strategy

- RFI#: M67854-27-I-4800
- RFP#: TBD
- Competitive 8(a) IDIQ Award

Current Contract / Original Developer / OEM (if Re compete)

- M67854-26-C-4802 (Linchpin Solutions, Inc.)

Milestones

- RFI Release: 4th Qtr FY26
- RFP Release: 2nd Qtr FY27
- Proposal Due date: 2nd Qtr FY27
- Estimated award date: 2nd Qtr FY27

Period of Performance

- 2nd Qtr FY27 – 2nd Qtr FY28 (Base Year)
- Four (4) Twelve (12) month Option Years

Points of Contact

- Contracting Officer: Ms. Thea Maddox; Thea.Maddox@usmc.mil
- Contract Specialist: Ms. Sarah Shelton; Sarah.Shelton.civ@usmc.mil



Description/Summary of Program Requirements

End User Services – Axway Maintenance, Support, and Operating License Renewal.

This requirement is for Axway maintenance, support, and operating licenses supports the MCEDS Image on the MCEN. Axway has been deployed throughout the MCEN since 2005. Axway validates standard digital certificates issued by any Certificate Authority (CA), as well as checks the status of digital certificates in real time using a Certificate Revocation List (CRL) which can greatly enhance the performance and reliability offline through caching and advanced high availability functionality. Axway ensures critical operations such as system and network authentication, sending and receiving secure email, communicating with secure web servers, or authorizing and reading digitally signed documents are not compromised by expired or revoked digital certificates.

Acquisition Strategy

- Brand Name Justification
- Competitive, FFP

Current Contract / Original Developer / OEM (if Re compete)

- Reseller: August Schell Enterprises, Inc.
- OEM: Axway

Milestones

- RFQ Release: 2nd Qtr FY27
- Proposal Due date: 2nd Qtr FY27
- Estimated award date: 2nd Qtr FY27

Period of Performance

- 2nd Qtr FY27 – 2nd Qtr FY28 (Base Year)
- Four (4) Twelve (12) month option years

Points of Contact

- Contracting Officer: Mr. Todd Ingold; Todd.Ingold@usmc.mil
- Contract Specialist: Ms. Francesca Deza; Francesca.Deza@usmc.mil



Description/Summary of Program Requirements

Infoblox Licenses, Maintenance and On-Site Engineering Support Renewal

This requirement is for renewal of Infoblox Licenses, Maintenance and On-site Engineering support of the Domain Name Services (DNS), Dynamic Host Configuration Protocol (DHCP), and Internet Protocol Address Management (IPAM) (DDI) Solution. The DDI solution integrates with the existing internal DNS, DHCP, IPAM, and Active Directory services and will facilitate the automated management, central management, and monitoring of DNS, DHCP, and IPAM on the Marine Corps Enterprise Network (MCEN) and help guard against network conflicts and outages and better tracking of critical assets to ensure a higher level of network security.

Acquisition Strategy

- Brand Name Justification
- DoW ESI via GSA E-Buy
- Competitive, FFP

Current Contract / Original Developer / OEM (if Recompete)

- Reseller: Norseman, Inc.
- OEM: Infoblox

Milestones

- RFQ Release: 2nd Qtr FY27
- Proposal Due date: 2nd Qtr FY27
- Estimated award date: 2nd Qtr FY27

Period of Performance

- 2nd Qtr FY27 – 2nd Qtr FY28

Points of Contact

- Contracting Officer: Mr. Todd Ingold; Todd.Ingold@usmc.mil
- Contract Specialist: Ms. Monet Payne; Monet.Payne@usmc.mil



Description/Summary of Program Requirements

GCSS-MC Modernization and Technical Refresh to LCMS Oracle Fusion Solution

Requirement for a Systems Integrator (SI) partner to implement a comprehensive, configured LCMS Oracle Fusion solution, along with all associated program management, technical, and transition services, required to deliver a modern, cloud-native, and financially auditable logistics and maintenance system for the U.S. Marine Corps (USMC) Logistics Chain Management System (LCMS) program.

The SI will successfully plan and execute delivery of a comprehensive and fully modernized Logistics Chain Management capability replacing Global Combat Support System-Marine Corps (GCSS-MC) as the USMC Accountable Property System of Record (APSR) for ground Military Equipment (ME) and Operating Materials & Supplies (OM&S).

This effort will adopt a 'Configuration over Customization' approach, leveraging the selected SaaS solution's out-of-the-box capabilities to the maximum extent possible. This strategy is to align USMC processes with industry best practices, accelerate capability delivery, and reduce total cost of ownership by avoiding the pitfalls of past over-customized systems.

Acquisition Strategy

- RFI#: M67854-27-Q-4400
- RFP#: M67854-27-R-4400
- Full and Open via GSA Alliant II GWAC
- Hybrid - FFP/Cost for ODCs

Current Contract / Original Developer / OEM (if Recompete)

- M67854-19-D-7614 (CACI, INC. - FEDERAL)

Milestones

- RFI Release: 11 Jun 2026 - 26 Jun 2026
- Industry Day: N/A
- RFP Release: 1st Qtr FY27
- Proposal Due date: 1st Qtr FY27
- Estimated award date: 4th Qtr FY27

Period of Performance

- 4th Qtr FY2027 – 4th Qtr FY2031

Points of Contact

- Contracting Officer: Allison Passanita; allison.passanita@usmc.mil
- Contract Specialist: Hannah Thompson; hannah.thompson@usmc.mil



POINTS OF CONTACT

PAE MC		
Program Office	Assistant Program Manager - Contracts	Program Manager
Tactical Communications & Electromagnetic Warfare Systems (TCE)	Ms. Leigh Anne Romo	John Mithun
Wargaming Capability (WGC)	Ms. Leigh Anne Romo	LtCol Joseph Taylor
Ground Weapons Systems (GWS)	Ms. Leslie Mojica	Col Bradley Sams
Combat Support Systems (CSS)	Mr. Carl Bradshaw	Col Paul Gillikin
Amphibious Assault Vehicles (AAA)	Ms. Kathleen Keys	Mr. Chris Melkonian
Expeditionary Radars (ExR)	Mr. Alex Lyon	Ms. Barbarba Gault
Ground Based Air Defense (GBAD)	Ms. Stasia Baker	Mr. Joe Klocek
Motor Transport (MT)	Mr. Kelvy Donovan	Ms. Jenn Moore
Intelligence & Cyberspace Operations (ICO)	Mr. Jeff Newton	Mr. Jay Proctor
Marine Air Ground Task Force Command & Control (MAGTFC2)	Ms. Alicia Sims	Col Jeffery Van Bourgondien
Force Development Enterprise Support (FDES)	Ms. Patsy Stefan	-
Training Systems (TRASYS)	Ms. Patsy Stefan	Col Wyndee Young
Chief Contracting Office (CCO) Marine Corps Tactical Systems Support Activity (MCTSSA)	Ms. Barbara Hawes	Col Craig Clarkson
HQMC I&L		
RCOs	Representative, Title	
Marine Corps Installations Command (MCICOM)	Ms. Emily Demaree, Director of Contracts	
Marine Corps Installations National Capital Region (MCINCR)	Christian Hernandez, Contracting Officer	
PAE MS (Marine Corps)		
Team	Branch Chief	
EPIC	Mr. Mohammed Elmi	
SMIT	Ms. Deborah Pickeral	
D2Dw	Ms. Morgan Brady	
PA2S	VACANT	
LI2S	Ms. Renee Stahl	



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Industry Day Attendee Survey:



Scan QR code to access the
PAE MC Innovation Portal:



Please join us at the Q&A tables

Thank you for attending.



- ▲ NIST 800-53 SP Rev. 4 → Rev. 5 changes industry should care about
 - ▲ **Focus on Outcomes, Not Just Process:** Controls are now outcome-based, requiring you to provide evidence that security objectives are effectively met, not just that a process was followed.
 - ▲ **Elevated Supply Chain Scrutiny:** The new "Supply Chain Risk Management" family requires you to prove the trustworthiness of your entire development lifecycle, including components, code, and suppliers.
 - ▲ **Security as an Engineering Discipline:** Revision 5 mandates that security is "engineered-in" from the start of the system lifecycle, ending the practice of "bolting it on" merely to pass an assessment for an ATO.