

Getting Started

The first agency is the Defense Logistics Agency (DLA): The Government buys textile products through several agencies. The most important agency you should consider selling to is DLA Troop Support. They use the DLA Internet Bid Board Systems at <https://www.dibbs.bsm.dla.mil> and this is where you will find current bids and past awards for many textile products. You can also locate the names of current contractors and contract history for products that are sold at the base clothing sales stores or issued to the troops during their training.

Mil Specs Data:

To find the military specs for textile products go to <http://quicksearch.dla.mil>

The second agency is General Services Administration (GSA).

“GSA establishes long-term government wide contracts with businesses to provide access to millions of commercial products and services at volume discount pricing. These can be ordered directly from GSA Schedule contractors or through the [GSA Advantage!](#)[®] online shopping and ordering system. You may not need to have a GSA Contract, but you may want to supply products to a business already listed as a GSA Contractor. To find who is selling on GSA do a [GSA Sales Query](#). If you visit www.gsa.gov and look under “Most Requested Links” for e-library you can do a search by products. This search will list the contractors and the prices of their products they are selling to the government. Most of these prices include shipping cost within the 48 U.S. States.

The third agency is the Department of Veteran Affairs (VA), but most all their purchases use GSA Contracts or Medical Prime Vendor Contractors.

Below is from the www.va.gov website along with the list of prime vendors <https://www.va.gov/opal/sac/mspvng.asp>

The fourth agency is the Federal Prison Industry (UNICOR). They sew & make many textile items for the government and need the textile products from 100% U.S. Manufactures. To get more information go to www.unicor.gov.

The below information from <http://www.otexa.ita.doc.gov/berry.htm> is the place to go with answers on questions about The Berry Amendment.

“The Berry Amendment

The Berry Amendment Restrictions for Clothing, Fabrics, Fibers, and Yarns

The Berry Amendment is a statutory requirement that restricts the Department of Defense (DoD) from using funds appropriated or otherwise available to DoD for procurement of food, clothing, fabrics, fibers, yarns, other made-up textiles, and hand or measuring tools that are not grown, reprocessed, reused, or produced in the United States. The Berry Amendment has been critical to maintaining the safety and security of our armed forces, by requiring covered items to be produced in the United States. With respect to textiles and clothing, the Berry Amendment has been critical to the viability of the textile and clothing production base in the United States.”

HOW TO SELL:

If you want to sell textile products from thread, zippers, socks, cloth, boots, gloves, sweaters, clothing, and many other items; you first need to go to www.sam.gov and register your business for free. If you need help or questions with the registration go to the “[Getting Started](#)” on www.ncmbc.us website.

The critical next step is to register in [MATCHFORCE!](#)

If you have additional questions please contact the North Carolina Military Business Center Headquarters office http://www.ncmbc.us/contact-us-ncmbc_staff/