



# Infrastructure Quarterly Industry Forum

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Industry Focus: *Construction, Infrastructure, and Energy*

Date: *01/13/26*

# Agenda

- **Welcome & Overview**
- Highlights of upcoming opportunities
- Featured Presentation: *USCG SILC*
- Business Spotlight: *Shepherd Response*
- Question & Answers
- Closing & Next Steps



# Disclaimer

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# Who We are

The NCMBC is a statewide business development and technology transition entity of the State of North Carolina, embedded in the state's community colleges and headquartered at Fayetteville Technical Community College. It is the only statewide, military-focused economic development organization in the U.S. and the only North Carolina entity solely dedicated to growing the defense economy through existing industry.

# How NCMBC Can Help

- One-on-one business counseling
- Opportunity sourcing and daily email notifications via Matchforce.org
- Proposal development and solicitation interpretation
- Pre-award capture assistance and teaming support
- Federal agency market intelligence and acquisition forecasts
- Training events, webinars, and contracting workshops



# Mission, Goals, and outcomes

**Mission:** To leverage military and federal business opportunities to expand the economy, grow jobs and improve quality of life

## **Goals and Operations:**

1. Increase federal revenues for businesses
2. Support technology transition to federal agencies
3. Support integration of military into workforce
4. Support defense-related business recruitment



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# Opportunity 1: *USACE SRM IDIQ MATOC*

## **USACE Philadelphia – \$90M Indefinite Delivery Indefinite Quantity (IDIQ), Sustainment Restoration and Modernization (SRM) Construction, Multiple Award Task Order Contract (MATOC)**

- *Solicitation #: W912BU26RA003*
- *Location: USACE Philadelphia AOR*
- *Contract Type: IDIQ MATOC*
- *Set-Aside: FULL AND OPEN*
- *NAICS: 236220*
- *Value Range: \$90M Over 5yrs*
- *Response Due: 02 FEB 2026, 5:00pm EST*
- <https://sam.gov/workspace/contract/opp/9bb7c9323e4441b0b06d22cb5b4676a5/view>

## **NCMBC Guidance:**

- *Two phase best value MATOC covering both design build and design bid build task orders*
- *Broad SRM scope across vertical, MEP, fire protection, HVAC, utilities, demo, geotech, and AT FP, show strong trade coverage and self perform depth*
- *Phase 1 is about getting on the vehicle, align tightly to Sections L and M, especially technical approach, past performance, and small business commitment*
- *No primes identified, likely competition from experienced small business federal GCs in the USACE Philadelphia footprint*
- *No site visit for Phase 1, track PIEE amendments and Phase 2 for project specific industry days or site visits*



# Opportunity 2: *Norfolk Electrical System Upgrade*

## **NAVFAC – Military Construction Project (MILCON) P732 Design-Bid-Build, Electrical Distribution System Upgrades (Gosport Substation Only) at Norfolk Naval Shipyard (NNSY) in Portsmouth, Virginia**

- *Solicitation #: N6247026R0015*
- *Location: Portsmouth, Virginia*
- *Contract Type: Solicitation*
- *Set-Aside: FULL AND OPEN*
- *NAICS: 237130*
- *Value Range: \$100M - \$250M*
- *Response Due: 02 MAR 2026, 3:00pm EST*
- <https://sam.gov/workspace/contract/opp/f8fd11935dbd4356b0fbeb94eb9f19/view>

## **NCMBC Guidance:**

- *Full and open, very large (\$100M to \$250M), medium voltage substation work, ductbank, two microtunnel railroad crossings, SCADA modernization*
- *Heavy evaluation focus on construction experience, safety, schedule, small business participation, past performance*
- *No primes named, expect major heavy electrical and utility primes, strong sub play for microtunneling, ductbank, SCADA, testing, ESS if you engage early*
- *Site visit details TBD via amendments, small business participation target is 20%, offers due Mar 2, 2026 3:00 PM ET*





# Opportunity 3: *DOS Light Construction IDIQ MATOC*

## Department of State – DOS Domestic Light Construction Multiple Award IDIQ Requirement

- *Solicitation #: 19AQMM26R0012\_Domestic\_Light\_RFP*
- *Location: CONUS*
- *Contract Type: IDIQ MATOC*
- *Set-Aside: Small Business*
- *NAICS: 236220*
- *Value Range: NTE \$50M*
- *Response Due: 11 FEB 2026, 4:00pm EST*
- <https://sam.gov/workspace/contract/opp/5b9c70a1d3f9423d94049cc15e61b06e/view>

## NCMBC Guidance:

- *Small business only \$50M MATOC for domestic repair, renovation, and light construction using design build and design bid build*
- *Task orders roughly \$2K to \$3M, firm fixed price, LPTA with acceptable or not acceptable technical, win is clean compliance and low risk execution*
- *Speed matters once on the vehicle, be ready to respond fast to TORPs with a repeatable estimating and proposal process*
- *SAM registration under NAICS 236220 required, many task orders use ProjNet, questions due Jan 27, 2026 COB, proposals due Feb 11, 2026 4:00 PM ET*



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# Assistant Commandant – Shore *PEO & Chief Engineer (CG-SHORE)*

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## Construction Opportunities

CG-SILC| CAPT John Berry, USCG  
NCMBC 13 Jan 2026





## Coast Guard Civil Engineering Program



Industrial Facilities & Bases



Sectors & Stations



Housing & Barracks



Training Centers



Air Stations



Waterways



# National Multiple Award Construction Contract III (NMACC III)

- Primarily Design-Build (DB), but may include Design-Bid-Build (DBB), or performance-based construction
- Includes new construction, marine construction, demolition, renovation, alteration, repair, restoration.
- DHS enterprise-wide non-mandatory contract vehicle.
- Three distinct contractor pools, as follows: One (1) Unrestricted Pool (Full and Open), and two (2) Small Business Pools (Reserves).

## National Multiple-Award Construction Contract III (DHS Wide)



- Design/Build Construction Contract
- Pool 1 Unrestricted, 10 Contractors; awarded Sep 2023 (base year +9 options)
- Pools 2 & 3 Small Business East/West awarded Aug 2024 17 Contractors



- DHS Strategic Sourcing Contract
- Used primarily by FD&CC (Norfolk) and FD&CC Detachment (Seattle)



- Task orders \$3M - \$100M; \$4B Aggregate Capacity
- Major acquisition tool for executing capital construction projects
- USCG PC&I, MASI, and Supplemental funds (MILCON equivalent)



# NMACC III

## Pool 1 (Unrestricted)

Brasfield Gorrie  
Caddell Nova JV  
The Haskell Company  
Tutor Perini  
Walsh Federal  
Whiting Turner  
Gilbane Federal  
AECOM-ECC JV  
Cianbro-Harkins JV  
RQ Construction

## Pool 2 (SB East Region)

CCI Energy & Construction  
APC DB JV  
SW-Mid Builders JV  
Barlovento  
Bristol Design Build Services  
Healtheon, Inc  
Ocean Construction Services  
Fiber Business Solutions

## Pool 3 (SB West Region)

Duwamish-Pacific JV  
SW-Mid Builders JV  
Ahtna Global  
CCI Energy & Construction  
Healtheon, Inc  
Bristol Design Build Services  
J.I. Garcia  
CJW-MZT A JV  
Gideon Contracting



# NMACC III Pool Structure

Project Tier	Project Size/Scale/Range	NMACC III Contract Pool
Tier #1	Above \$25 Million	Pool #1 (Unrestricted)
Tier #2*	Above \$15 Million – \$25 Million	Pool #1, #2 (Small Business East) or #3 (Small Business West)
Tier #3	Below \$15 Million	Pool #2 or #3



# Depot Level Maintenance

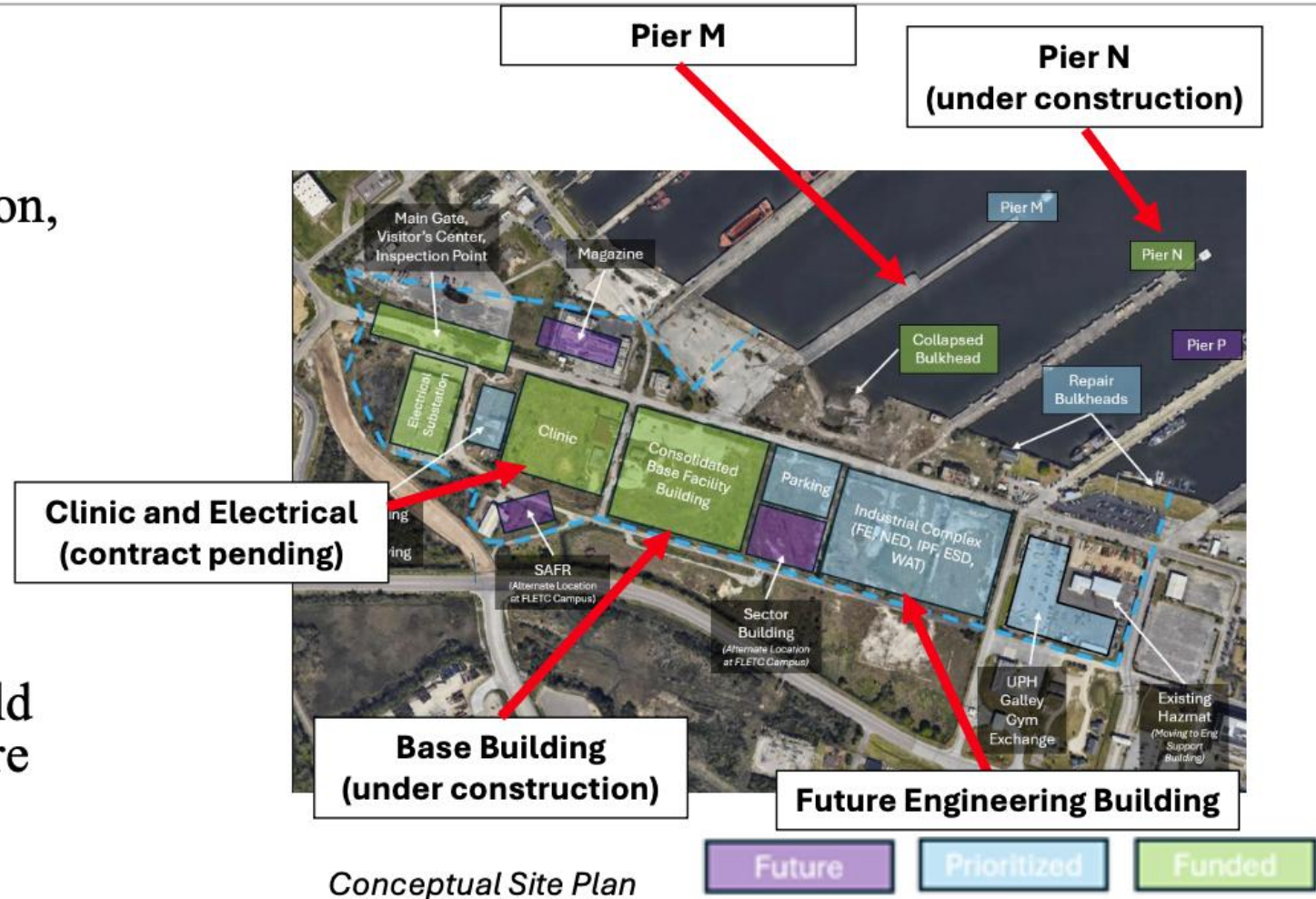
- Depot Maintenance funded at \$2,200M within One Big Beautiful Bill Act.
- Nationwide program will deliver sustainment and lifecycle renewal projects that restore or replace failing components, correct code and safety deficiencies, and harden critical shore and waterfront assets.
- Executed as multiple task orders.
- Performed at active units using phased construction, planned outages, and/or seasonal windows to minimize operational impact.
- Civil Engineering Unit Cleveland, RMACC Region 5





# Base Charleston Continued Build-Out

- Scope (multiple projects):
  - Construct Clinic, Electrical Substation, & Main Gate Access
  - Demo & Rebuild Pier M
  - Construct Shipping & Receiving Building
  - Construct Parking Garage
  - Construct Housing (UPH) & Galley
- Intent:
  - Complete operation and support build out of Base Charleston on the 62-acre property



# Upcoming Projects

## Large Construction (MILCON):

- Elizabeth City, NC FY26 Child Development Center Construction
- Elizabeth, City, NC FY26 (NOTIONAL) Construct HC-130J Simulator Facility
- Charleston, SC FY26 Construct Base Charleston Utility, Infrastructure, Roads & Clinic
- Charleston, SC FY26 Base Charleston Shore Construction
- Charleston, SC FY26 Base Charleston Pier Mike & Waterfront Improvements

## Depot Repairs (coordinated via CEU Cleveland):

- Elizabeth City, NC FY26 Repair Composite Shop in Hangar 75
- Elizabeth City, NC FY26 Replace Roof on Bldg 48
- Elizabeth City, NC FY26 Replace Roof on Hangar 55
- Oregon Inlet, NC FY26 Replace Lighting with LED
- Oregon Inlet, NC FY26 Replace Emergency Generator
- Oak Island, NC FY26 Replace Fire Water Storage Tank & Repair Pump House
- Alexandria, VA FY26 Replace Perimeter Security Fence
- Cape Charles, VA FY26 Construct Boat Storage Facility
- Chincoteague, VA FY26 Replace HVAC and Fire Alarm System
- Milford Haven, VA FY26 Demolish Multiple Aids to Navigation Structures
- Portsmouth, VA FY26 Repair Storm Sewer System



# APFS



Acquisition Planning Forecast  
System:  
<https://apfs-cloud.dhs.gov>

## Coast Guard Points of Contact

- **Mr. Mark Snell**  
USCG Shore Infrastructure Logistics Center, Chief of Contracting Office  
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- **Mr. Gabriel Perez**  
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# Business Spotlight

## Shepherd Response

- *Located in Clayton, NC*
- *Veteran led disaster recovery and reconstruction contractor specializing in federally funded programs including FEMA and HUD. Founded in 2020 to help communities rebuild stronger after disaster.*
- *Veteran leadership brings mission focus, discipline, and integrity to recovery work*
- *Deep program fluency in CDBG DR, HMGP, and HMA, built for compliance driven delivery*
- *Scalable capacity managing up to 135 active projects concurrently with strong communication*
- *Completed 600 plus reconstruction and mitigation projects across three states since 2020*
- *Supported work ranging from home elevations in coastal hurricane zones to large scale recovery programs for state and local governments*
- *When communities are recovering under FEMA and HUD requirements, the challenge is moving fast without breaking compliance. Shepherd Response delivers organized, program fluent execution across dozens of job sites, maintaining quality and communication while coordinating logistics, permitting, and reporting. Their results help homeowners return safely, and help agencies keep recovery programs on track and audit ready.*



**Sambau Ly, Executive**

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# Questions:

Use the Q&A function or  
raise your hand to ask questions





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# Upcoming Forums and Other Events

- JAN 29, Agriculture, Food and Beverage– Quarterly Industry Forum
- FEB 26, Defense Technologies & Innovation – Quarterly Industry Forum
- MAR 12, Medical– Quarterly Industry Forum
- JUN 9, Combat Systems– Quarterly Industry Forum
- FEB 18, Textiles– Quarterly Industry Forum
- Defense Industrial Sustainment for Combat Systems Summit (March 18-19, Chapel Hill)
- Southeast Region Federal Construction, Infrastructure and Environmental Summit (April 14-16, Wilmington)
- Federal and Defense Textile and Tactical Gear Summit (May 19-20, Raleigh)
- Federal Technology Symposium (August 4-5, Fayetteville)

**Visit [NCMBC.US](https://ncmbc.us) for more information**  
**Stay connected via LinkedIn and the NCMBC Newsletter**



# Contact the NC Military Business Center



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