



# MARFORSOC



## Contracting Brief MCI-East SmBus Event

(27 March 2025)

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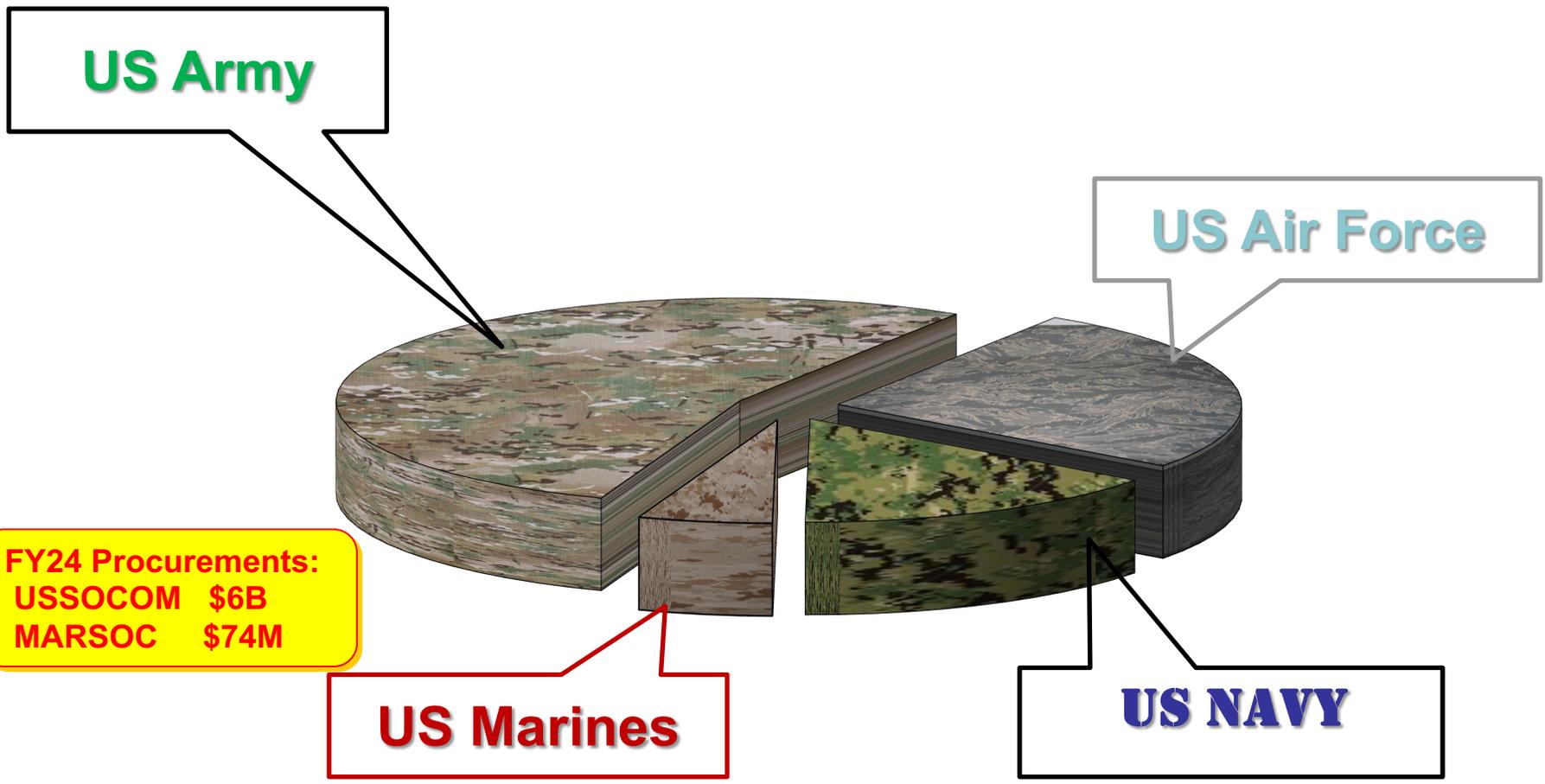
# Agenda



- **USSOCOM Component Comparison**
- **Condensed MARFORSOC '101'**
- **How and What MARFORSOC Buys**
- **Recommendations & POCs**
- **Questions**



# USSOCOM Components



**FY24 Procurements:**  
USSOCOM \$6B  
MARSOC \$74M

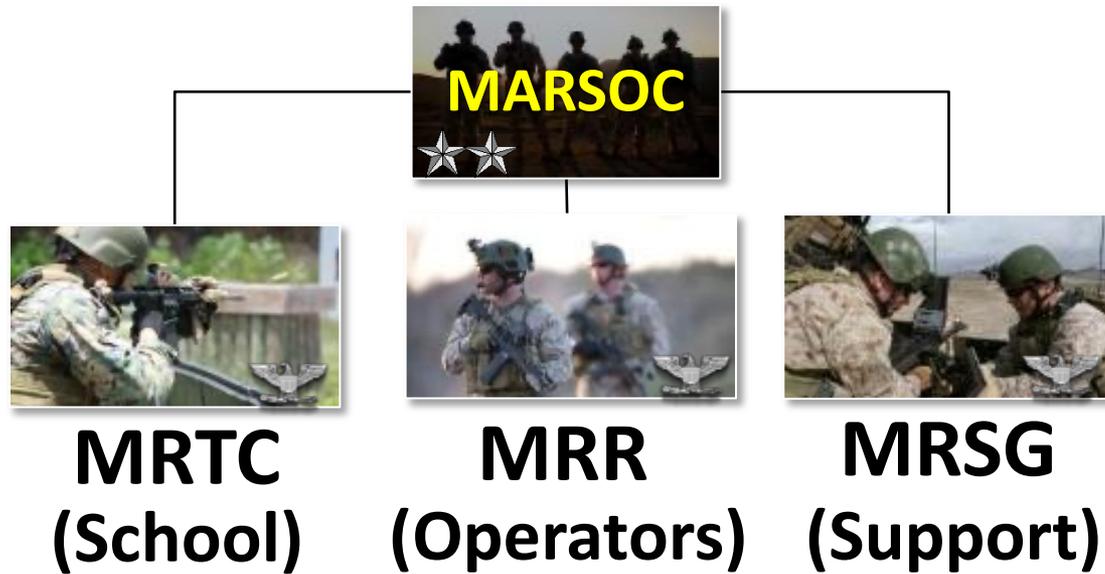
**US Marines**

**US NAVY**

- MARSOC Contracting is not: MCI-East (MCB) or NavFac (ROICC)
- USSOCOM Procurement Authority and SOFARS



# MARFORSOC Overview



**Always Faithful, Always Forward - 'Silent Warriors'**

**(Today will be Different...)**



# How MARFORSOC Buys



- **Large Multiple Award Contracts**

- Managed by USSOCOM HQ in Tampa, FL
- Pre competed and awarded (Enterprise support)
- USSOCOM SOF Core Support – services & training support
- USSOCOM **SOF GSD** (Global Services Delivery)

- **Small Office: 16 personnel**  
(1 OIC, 8 Enlisted, 7 Civilians)
- **Only support MARFORSOC**
- **Competition (+80%)**
- **Small Business Goals**

- **GSA e-Buy / OASIS+, Navy GWAC, and NASA SEWP**

- IT, Computers/Accessories, Multi-Functional Devices, Cell Phs, Services, etc.

- **System for Award Management (SAM)/GPE**

- Services/Training: Comms, Intel, Medical, SigInt, ISR, and Exercise Support
- Products/Supplies: Equipment/Materials (IT, Shredders, Dive, Para, etc.)

- **Oral RFQs**

- Low dollar values, quick turns done over phone and or via email

**Bottom Line: We use the same procurement techniques as everyone else...but we are not like everyone else**



# What MARFORSOC Buys



- **Services (~ 90% of our actions / dollars)**
  - SOF Training support services (Special Skills, Exercises, ISR, MPC, Manpower augmentation)
  - Mostly done via large SOCOM contracts...but not all (GSA and SAM / FBO)
- **Supplies (~ 10% of our actions / dollars)**
  - Mixed bag: IT – Computers/hard drives, shredders, books, etc.
  - Methods of purchase: Oral, GSA, NASA SEWP, SAM.gov
- **Construction (none)**

**Bottom Line: We use the same procuring techniques as everyone else...but we are not like everyone else**



# Recommendations

- Send us your **‘slick sheet’** if you think you are interested in supporting MARFORSOC
  - May be able to work you into RFQ/Ps or market research  
[marsoc.contracting@socom.mil](mailto:marsoc.contracting@socom.mil)
- Seek out **SOF Core Support & SOF GDS prime contractors** for local subcontract opportunities.
  - Internet search: “USSOCOM SOF Core Support services contract awardees” & future “SOF Global Services Delivery”
    - Multiple award IDIQs - \$950M services ceiling cap
- Seek access to GWACs (e.g., GSA FSS’s & NASA SEWP contracts)
- **Monitor** SAM.gov and GWACs - GSA/SEWP/etc.
- **H92257 and H9240R** = are MARFORSOC



# MARFORSOC POCs



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# Questions?



“Marines are who we are,  
Special Operations are what we do”

