

Textiles and Tactical Equipment Quarterly Industry Forum

August 11, 2026 | 1000-1130 ET | Virtual

Presented by: Lee Moritz and Reena Bhatia (Baa-Tea-Ya)



CONNECTING MILITARY AND BUSINESS

[NCMBC.us](https://ncmbc.us)

Disclaimer

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Agenda

- **Welcome and introduction to the NCMBC**
- NCMBC updates and industry insights
- Highlights of upcoming opportunities and capability gaps
- Featured Presentation: John Kirejczyk, PAE Ground Maneuver (formerly PEO Soldier)
- Business Spotlight: Andrew Nagle, A-B Emblem
- Open Q&A and networking
- Save the date: next quarterly forum



Who We Are

- The **NCMBC** is a statewide, business development and technology transition **entity of the State of North Carolina**, embedded in the state's community colleges and headquartered at Fayetteville Technical Community College.
- Totally State-funded, the **NCMBC** is the **only statewide, military-focused economic development entity in the US**, and the only NC entity solely focused on growing the defense economy through existing industry.



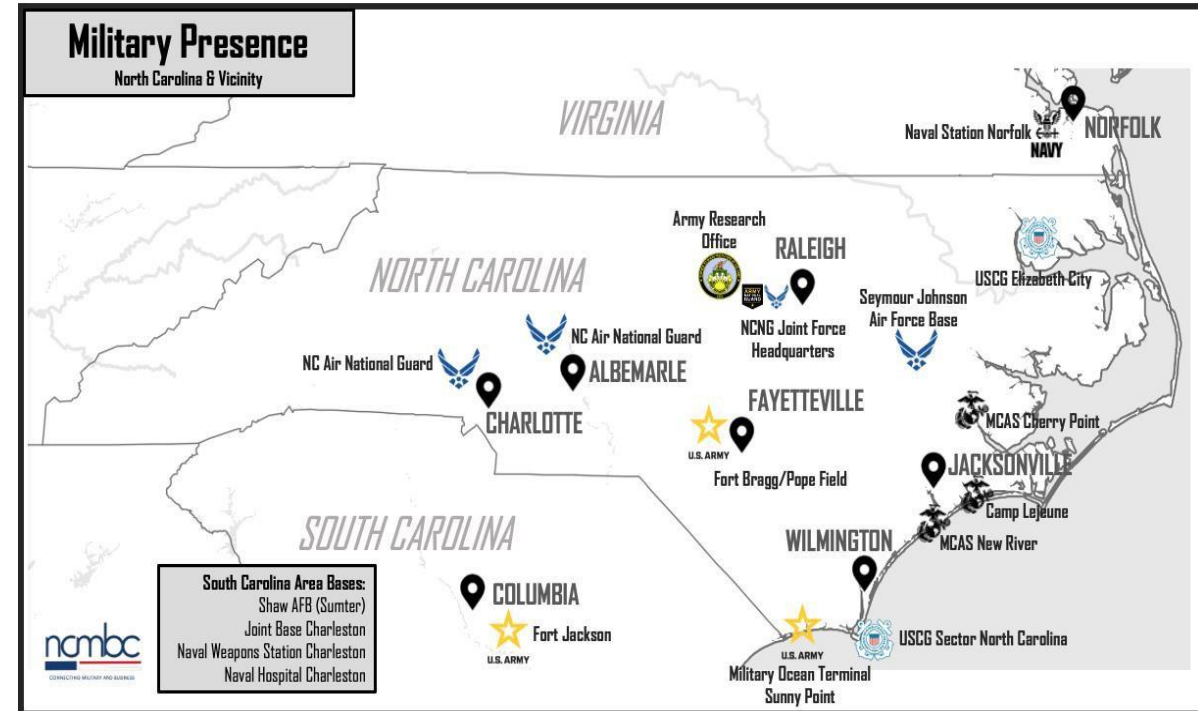
Mission, Goals and Outcomes

- **Mission:** To leverage military and federal business opportunities to expand the economy, grow jobs and improve quality of life
- **Goals and Operations:**
 - 1 - Increase federal revenues for businesses
 - 2 - Support integration of military into workforce
 - 3 - Support defense-related business recruitment
 - 4 - Support technology transition to federal agencies
- **Outcomes:** Contracts (6,934), revenues (\$18.92b), jobs!



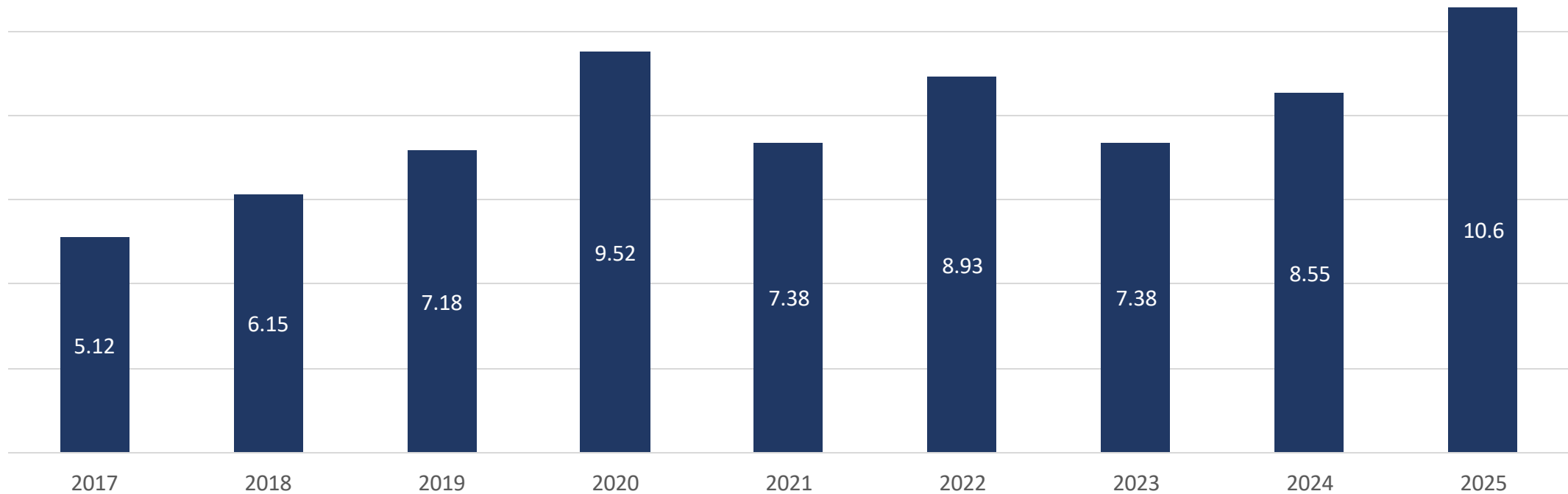
Situation: Military Presence

- **4th highest military presence in US**
- 6 major installations (5 DoD/1 DHS)
- Over 100 National Guard & Reserve facilities
- 130,000 active, Guard and Reserve personnel
- 18,000 annual transitions



Situation: Federal Procurement FY2025

Prime contracts, all Federal in NC: **\$10.60 billion** (98 of 100 Counties)



Prime contracts, DoD in NC: **\$6.98 billion** (85 of 100 Counties)

**FY2025 Data: SAM.gov, as of March 2026*



Operations: Business Development

Unverified NCMBC: Federal Contract Opportunities for 08/01/2026

noreply@salesforce.com <noreply@salesforce.com> on behalf of
NC Military Business Center <admin@ncmbc.us>
To: Jaycie Beam

Saturday, August 1, 2026 at 7:01 AM



NC Military Business Center
An official entity of the State of North Carolina

FEDERAL BUSINESS OPPORTUNITIES
08/01/2026

The North Carolina Military Business Center's (NCMBC) Regional Program Manager team identifies high-value contract opportunities, notifies and positions businesses for those opportunities, and assists clients in understanding government solicitations, developing competitive proposals, and successfully executing federal contracts.

The table below highlights a selection of newly released federal business opportunities that North Carolina businesses are encouraged to pursue. Please share these opportunities with companies in your region that may be qualified to perform the work. Click on each "Opportunity Title" to view additional details.

YOUR REGIONAL PROGRAM MANAGER (RPM)
Lee Moritz
moritzl@ncmbc.us

Agency	Opportunity Title	Type	PSC	NAICS	RPM	Response Date
AGRICULTURE, DEPARTMENT OF FOREST SERVICE, USDA-FS, CSA EAST 12	North Mills River Campground	Total Small Business Set-Aside (FAR)	Y1FB	236220	Tim Malone	Friday September 04 13:00:00 EDT

- Daily email from NCMBC HQ
- Contains **screened/matched** federal opportunities from NCMBC BD staff. Your match will be highlighted based on your registration.



Highlights of Upcoming Opportunities

- **Two federal textile and tactical equipment opportunities featured this quarter**
- SPE1C1-26-R-0115: Men's AGSU All-Weather Coat, DLA Troop Support
- W91QV1-26-Q-A053: Request for Quote, MICC – Fort Belvoir
- Both walked through live, with time for questions
- Monitor daily through SAM.gov, DLA DIBBS and the NCMBC opportunity email
- Tell us your capability gaps so we can target future sessions



Opportunity: AGSU All-Weather Coat

SPE1C1-26-R-0115 • DLA Troop Support, Clothing and Textiles (Due: 12 Aug)

Item and Configuration

Coat, All-Weather, Men's — PGC 00181, lead NSN 01-683-8982. Type II (right shoulder gun flap only), Class 3 Heritage Green 564. Sizes 30–54 in X-Short through X-Long.

Contract Structure

Total small business set-aside in two equal lots. Indefinite delivery / indefinite quantity, firm fixed price, five 12-month price tiers over an anticipated 60 months. FOB Destination.

Verify terms against the SAM.gov notice.

Quantities per Lot

16,650 Guaranteed minimum

66,600 Annual estimated quantity

499,500 Maximum over the term

Specification and Materials

MIL-DTL-32768A w/ Amendment 1, 31 March 2026, superseding the 17 December 2025 issue. Water-repellent-treated polyester/cotton poplin per A-A-50531, with an insulated removable liner.

Patterns and Pre-Production

Government-furnished electronic patterns require Gerber AccuMark v9 or higher, delivered by DoD SAFE within 14 days of award. Pattern date 22 May 2026, sample size 40R. Pre-production samples must pass Government testing before full production is authorized.

Quality and Testing

Inspection and acceptance at origin. Shade evaluation is acceptance testing on every lot — nothing ships until the Government approves. Labs need ISO 17025 or DLA-PTC certification; allow 45 days. DFARS 252.204-7012 does not apply at award, so no SPRS NIST assessment is required to be eligible.



Opportunity: MICC – Fort Belvoir RFQ

W91QV1-26-Q-A053 • Request for Quote • FY2026 (Due: 18 Aug)

Issuing Office

MICC – Fort Belvoir, office code W91QV1, under Army Contracting Command and the Mission and Installation Contracting Command.

What This Office Buys

Ceremonial and installation requirements in the National Capital Region. Recent A-series notices from this office have covered dress caps (W91QV1-26-Q-A013), a FY26 tack IDIQ, and a caisson wagon.

Not Yet Confirmed

Requirement description, set-aside, NAICS code, quantities and response date. None of these were available from public sources at the time this brief was prepared.

Before You Quote

Pull the live notice from SAM.gov and verify every term against it. We will open the posting during this session and walk through it together.



Additional Federal Textile Opportunity Snapshot

Response dates as listed • Verify every notice on SAM.gov before pursuing

Opportunity	Agency	Notice ID	Due
Uniforms & Apparel			
Army Green Service Uniform All Weather Coat	DLA Troop Support	SPE1C126R0115	Aug 12
SOLICITATION FOR LGF Uniform (Suit)	State Dept / Embassy Ankara	19TU1526Q3794SOL	Aug 14
Uniforms for Local Guard Force	State Dept / Embassy Caracas	19VE3026Q0008	Aug 24
USMS FY26 Deputy Gear (D98/D77/D81/D35) + Deputy Uniforms (D54) — 5 related RFQs	US Marshals Service	15M10226QA4700229–232	Aug 10
Firefighter Duty Apparel (Embroidered) + Footwear	Navy / NAVSUP Sigonella	N6817126QN049	Aug 24
8415 — Engineering Uniforms	VA Network 17	36C25726Q0757	check current
Tactical & Protective Gear (soft goods)			
TLS Air Force Pararescue Suit (Brand Name / Equal)	Air Force	FA487726QA149	Aug 11
84 — Suit, Chemical Protective	DLA Troop Support	SPE1C126T1575	Aug 13
42 — Gear, Fire Protective	DLA Troop Support	SPE8E926T3374	Aug 16
Plate Carrier Maritime Vests (FMS Morocco)	Army / ACC-APG	W91CRB-26-Q-VEST	Aug 11
Improved Outer Tactical Vests + Radio Pouches (FMS Paraguay)	Army / ACC-APG	26-P-051507	Aug 13
Helmets, Clothing, Individual Equipment (FMS)	Army / ACC-APG	W91CRB-26-Q-HCIE	Aug 12
RFQ Personal Protective Equipment	Army	W90VN926QA058	Aug 16

Opportunity	Agency	Notice ID	Due
Textile Mill Products — Cloth, Webbing, Rope, Tape			
Cloth, Fiberglass	Navy / NAVSUP WSS Mech	N0010426QED21	Sep 8
Lead Wool Blanket	Navy / NAVSUP WSS Mech	N0010426QED14	Sep 4
56 — Cloth, Salmon	Navy / NAVSUP WSS Mech	N0010426QEB02	Sep 3
Webbing, Textile, Nylon Tubular (Tape / Webbing, Cotton)	DLA Troop Support	SPE1C1-26-R-0124	Aug 13
81 — Shipping and Storage (textile-related packaging)	DLA Aviation Philadelphia	SPRPA126RVC13	Sep 8
Tents, Canvas & Shade Structures			
Supply and Installation of 80'x112' Tent Structure	Army National Guard	W50S9H26QA034	Aug 31
Supply, Delivery & Installation of Tent	State Dept / Embassy Oslo	19N06026Q0011	Aug 7
HAVO Furnish and Install Canopy Tents	National Park Service (HI)	140P8226Q0050	Aug 14
★ Linen & Laundry Services — NC-Local			
Linens & Uniform Rental Services at NIEHS, RTP — comprehensive textile management services	NIH — Research Triangle Park, NC	75N99026R00038	Sep 2

Several rope, tape and fastener-tape items (SPE8EE26T2282 and others) are AbilityOne-restricted — Travis Association for the Blind, Arizona Industries for the Blind — and are not completable by general small businesses. Listed for awareness only.



Featured Presentations

Featured Presentation: John Kirejczyk

Director, Technology Management and Integration – PAE Ground Maneuver (formerly PEO Soldier)

John Kirejczyk serves as Project Manager for Soldier Survivability within PAE Ground Maneuver (SFAE-GSS-SSV), leading the integration and transition of advanced survivability technologies that enhance Soldier protection across operational environments.

Portfolio

Oversight of technologies supporting camouflage, concealment and signature management, with emphasis on reducing detectability across visible, infrared and other spectral bands. This includes textile-based and material-system approaches to multispectral camouflage and signature reduction.

Why this matters to industry

He coordinates technology development among government, industry and research partners to accelerate fielding of next-generation Soldier protection systems, moving advances in materials science and textile engineering into operational capability.



Business Spotlight: Andrew Nagle

Co-CEO, A-B Emblem

Andrew Nagle is Co-CEO of A-B Emblem, a US-based manufacturer of embroidered insignia and patches serving the US military, NASA, public safety agencies and commercial customers worldwide.

Background

He has been with the company since the early 1990s and has held senior leadership roles for decades, helping guide operations, production expansion and long-term customer support across defense and aerospace supply chains.



Business Spotlight: A-B Emblem

The company

Founded in 1941, A-B Emblem has been in continuous operation for more than 75 years and remains a family-owned manufacturer.

Capability

Both domestic and international production capabilities, supporting large-scale insignia and uniform requirements for government and industry customers.

Takeaway for this audience

A long-running example of a domestic textile manufacturer sustaining defense, aerospace and commercial product lines side by side, and a reminder of the sub-tier and teaming opportunities that sit behind large uniform programs.



Open Q&A and Next Steps

- **Questions on either opportunity, or on anything else in the market**
- Tell us your capability gaps: what you can make but cannot yet win
- Register for the NCMBC daily opportunity email at www.ncmbc.us
- Check that your SAM.gov registration is active and your NAICS codes current
- Contact your NCMBC Regional Program Manager for one-on-one support
- Next Textiles and Tactical Equipment Quarterly Forum: December 2, 2026



Operations: 2026 & 2027 Major Events

- Medical, Biomedical & Biodefense Symposium (SEPT 24-25, Chapel Hill)
- Defense Industrial Sustainment for Combat Systems Summit (TBD, 2027)
- SE Region Federal Construction, Infrastructure Summit (APR 20-22, 2027
Wilmington)
- Federal and Defense Textile & Tactical Equipment Summit (MAY 25-26,
2027, Hickory)



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