



Textile Quarterly Industry Forum

By: *Lee Moritz, TJ Gilroy and Erin Ananian-Gentile*

Industry focus: *Textiles and Individual Combat Equipment*

Date: *Feb 18th, 2026*

Agenda

- **Welcome & Overview**
- Highlights for several upcoming opportunities
- Featured Presentation: ***US Combat Capabilities Development Command Soldier Center Emily Madden***
- Business Spotlight: ***MMI Textiles, Will Cromer, Senior Sales Executive***
- Question & Answers
- Closing & Next Steps



Disclaimer

The opinions expressed by participants in this meeting do not necessarily represent the official views or positions of the NC Military Business Center, the North Carolina Community College System, or the State of North Carolina. This meeting and its contents are provided for **informational purposes only** and do not constitute legal advice. The NC Military Business Center, the North Carolina Community College System, and the State of North Carolina assume no responsibility for any actions taken based on the information provided during this meeting.



Who We are

The NCMBC is a statewide business development and technology transition entity of the State of North Carolina, embedded in the state's community colleges and headquartered at Fayetteville Technical Community College. It is the only statewide, military-focused economic development organization in the U.S. and the only North Carolina entity solely dedicated to growing the defense economy through existing industry.

How NCMBC Can Help

- One-on-one business counseling
- Opportunity sourcing and daily email notifications via Matchforce.org
- Proposal development and solicitation interpretation
- Pre-award capture assistance and teaming support
- Federal agency market intelligence and acquisition forecasts
- Training events, webinars, and contraction workshops



Mission, Goals, and outcomes

Mission: To leverage military and federal business opportunities to expand the economy, grow jobs and improve quality of life

Goals and Operations:

1. Increase federal revenues for businesses
2. Support technology transition to federal agencies
3. Support integration of military into workforce
4. Support defense-related business recruitment



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Opportunity 1: Improved Hot Weather Combat Uniform) with OCP Pattern (IHWCU)

Agency – Project Name

- **Solicitation #:** Notice ID 70Z08426Q34262PR260000008
 - **Location:** *Homeland Security and Coast Guard*
 - **Contract Type:** **Combined Synopsis/Solicitation**
 - **Set-Aside:** **Total Small Business Set-Aside (FAR 19.5)**
 - **NAICS:** **315990 - Apparel Accessories and Other Apparel Manufacturing**
 - **Value Range:** *257 units (various size breakdowns)*
 - **Response Due:** *20 Feb, 2026 @ 1:00 PM PST*
 - **Sam.gov link**
<https://sam.gov/workspace/contract/opp/45cac78edd124aceb059171aa0f4e508/view>

NCMBC Guidance:

- **Buy America Act:** The BAA generally requires that a product be manufactured in the US and that over 50% of its components are American-made.
- Can be Manufacturer or distributor
- Please read the entire solicitation, including all attachments, to ensure completion of all requires representations, certifications, and submissions. Acknowledge all Solicitation amendments (SF-30) issued by the Government.



Opportunity 2: Marine Corps Women's Blue Coat

Agency – Project Name

- *Solicitation #:* SPE1C126R0030
- *Location:* DoD DLA Troop Support C&T Supply Chain
- *Contract Type:* Solicitation
- *Set-Aside:* Small Business
- *NAICS:* 315210 Cut and Sew Contractors PSC: 8410
- *Value Range:* Unit of Issue: Each The Contract Minimum Quantity is 1,920 each The Annual Estimated Quantity (AEQ) is 4,800 each The Contract Maximum Quantity is 33,600 each. 60 month contract term
- *Response Due:* Feb 23rd, 2026 @ 3:00 PM PST
- *Sam.gov link*
<https://sam.gov/workspace/contract/opp/631fb4f98f6f4b6594c3fc364c09e837/view>

NCMBC Guidance:

- *POC for questions:* chari.fix@dla.mil
- Phone Number **4457371081**
- NSN: 8410-01-668-8077 PGC: 04200
- Specification: MIL-DTL-32732 dated 8 FEB 2023 and Amendment 1 dated 23 Feb 2023
- NSN: 8410-01-668-8077
- Product Demonstration Models are required to be submitted through traceable means
- Instructions for submitting proposals in DIBBS."



Opportunity 3: RFI - Enhanced Flame Resistant Combat Ensemble (EFRCE) Manufacturability and Certification (USMC)

Agency – Project Name

- **Solicitation #:** RFI-EnhancedFlameResistantCombatEnsemble(EFRCE)ManufacturabilityandCertification(USMC)
- **Contract Type:** Sources Sought
- **Set-Aside:** no set aside
- **NAICS:** 315210 - Cut and Sew Apparel Contractors
- **Responses due:** Mar 24, 2026 Mar 09, 2026 5:00 PM EDT
- <https://sam.gov/workspace/contract/opp/62816848a0da49da8095f5b7b9f22d14/view>

NCMBC Guidance:

- Vendors shall provide one (1) blouse and one (1) trouser manufactured in accordance with Class 1, type 1 of MIL-PRF-EFRCE. If any materials or component substitution needs to be made to meet the requested deadline, provide list of substitutions.
- Vendors shall provide two (2) yard samples, at no cost to the Government, for each proposed material.
- Provide estimated price per yard (full width identified) for each fabric submitted as well as garment pricing for the complete end item (include separate pricing for blouse and trouser). Identify expected price to produce and deliver the item on a large scale. Volume scale should consider production starting at 5,000 units/year followed by increments of 5,000 up to 40,000 units/year.
- **Primary Point of Contact**
 - Todd Towles,
 - todd.towles@usmc.mil



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Federal Market Update

Emily Madden - PEO Soldier / DEVCOM Soldier Center

Emily Madden is a Clothing Designer supporting the U.S. Army's Soldier modernization enterprise through the DEVCOM Soldier Center and collaboration with PEO Soldier programs—particularly within Soldier clothing and individual equipment initiatives.

Professional Role & Focus

- Serves as a Clothing Designer within DEVCOM Soldier Center (Natick, MA).
- Works on the Infantry Combat Equipment Team, contributing to design, technical development, and manufacturing integration for military garments and gear.
- Provides direct support to program offices and cross-service efforts, including initiatives tied to Soldier Clothing & Individual Equipment acquisition pathways.





U.S. ARMY



Joint Clothing Textile Modernization Initiative (JCTMI) Textiles & Tactical Equipment Quarterly Industry Forum

PEO Soldier
Product Manager Soldier Clothing and Individual Equipment
(PdM SCIE)
Ms. Emily Madden
Clothing Designer DEVCOM-SC ICET Matrixed to PdM SCIE

18 Feb 2026



Joint Clothing Textile Modernization Initiative Overview

BLUF:

Joint Clothing Textile Modernization Initiative (JCTMI) introduces a data centric modular network platform and integrated digital tools that accommodate a spectrum of manufacturing capabilities and automation. JCTMI provides the foundation required to position the DoW (*Department of War*) to capitalize on Artificial Intelligence (AI) and data analytics to rapidly respond to Warfighter needs and to be a preferred partner in the organic industrial base. JCTMI digital tools will ensure our current and future Warfighters receive the right uniform with the right fit to meet the mission required.

Justification:

- Digital first operations & workforce optimization
- Address operational readiness issues, loss of industrial base and barriers of entry & surge capability.
- Positions the DoW for AI and automation
- Boosts commonality; agile acquisition & development and process efficiencies

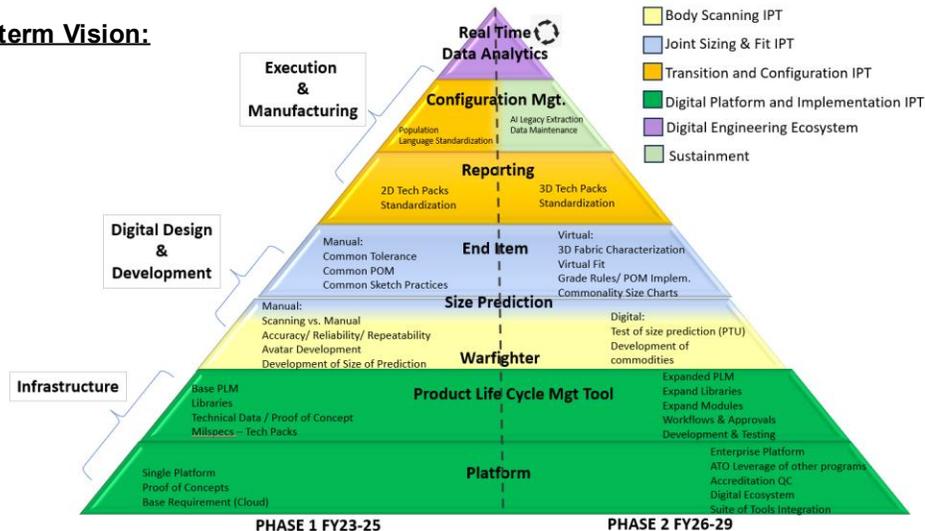
SES Charter, Signed 12 Oct 2023 Stakeholders:

Stakeholders: Army, Air Force, Navy, Marine Corps, Space Force, Coast Guard, DLA

Industry Benefits:

- Sustainable and scalable and dynamic domestic Clothing & Textile (C&T) supply chain
- Reduces barriers to entry for new/ existing vendors
 - Processes and tools (tech packages vice specifications)
 - Capability gaps (body scanning, improved size systems)
- Reduce time for manufacturing changeover and complexity through standardization and modernization
 - Common practices across all customers
 - Terminology standardization for manufacturing, planning and analytics; cross utilization of components, across commodities for manufacturing efficiencies and stabilization
 - Increased visibility and reduced knowledge searching
 - Capitalization of industry commercial practices and tools
- Syncs technology with workforce development needs (govt and industry)
 - Ability to implement automated processes through data and design suited for manufacturing & downstream consumers
- Creates centralized information repositories
 - Automation, increased communication and real time data analytics
 - Transparency across entities

Long-term Vision:



Warfighter Benefits:

- Expedited introduction of new technologies and capabilities
- Data and design for manufacturing for downstream consumers of data
- Improved size / fit for improved mobility, lethality, and survivability
- Increased decision support capability & centralized data sharing
- Increased visibility, transparency and collaboration across stakeholders
- Improved product quality, traceability and configuration
- Common and best practices across all customers for ease of manufacturing and implementation
- Sustainable and scalable domestic C&T supply chain

Current Key Initiatives:

- Apparel Product Lifecycle Management (PLM) System
- Apparel Tech Packs
- OSD Body Scanning & Size Prediction
- Block Integration (Standardize sizing and improved fit)



JCTMI Implementation Plan

Modernization of Tools and Commonization of Information & Processes

Modernization of Tools and Commonization of Information & Processes

FY26

Complete

Performance

Establishment of Digital Environment

Base System Configuration

- Hierarchies
- Layout
- Data source and data sets
- Libraries development
- Color development
- Style development
- Component development
- Workflows
- Quality
- Configuration
- Management
- Dashboards
- Functionality
- Prototyping
- Sourcing
- Search criteria
- Reporting
- Tech pack generation
- Product management
- Role definition
- Task management

Verification and Validation of Digital Environment

Tech Package
Industry Best Practices
Template Refinement
Library Refinement

Block Pattern Development
Grading
3D Visualization
Virtual Fit

Body Scanning
Predictive Sizing Development
Reliability, accuracy and application of sizing system

Expansion of Digital Environment

Vendor Costing Testing

Point of Entry Application
Supplier collaboration

Application of sizing algorithms to inventory
Supplier Management

Population of Clothing & Textile End Items
Application to Clothing & Equipment End Items

Implementation of Digital Environment

- Member & Stakeholder Introduction
- Business Processes & Rules
- Testing
- Technology Plug Ins

Approval of Digital Environment

- Software Approval (Cloud, FEDRAMP)
- Cyber Security
- Permissions
- IT Support and Maintenance

Maintenance of Digital Environment

Phase 1

Phase 2

Initial

DISTRIBUTION STATEMENT A. Approved for public release. Distribution is unlimited.

Sustainment

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Business Spotlight



Will Cromer is a textile industry professional currently serving as Senior Sales Executive at MMI Textiles, a U.S.-based supplier of industrial fabrics, webbing, elastics, and textile components supporting military, tactical, medical, and commercial markets.

Experience includes:

- Global procurement
- International sales
- Sales and product development
- Manufacturing management





Presented By:
Will Cromer

2/18/2026

MMI TEXTILES

Business Spotlight

Company Name

- *Location*
- *Short description*
- *Value proposition (what makes the business stand out)*
- *Recent achievements (which can include contract wins, partnerships or major projects)*
- *Success story or impact (how they supported a mission / solved a problem, etc.)*
- *Any other pertinent information*
- *Contact Information*





Headquarters – based in Cleveland, Ohio we have partnerships around the globe to bring the best product and info to our customers. *New HQ/Warehouse in 2022.*



Over 1500 active customers combined in domestic and international markets – distributors set up in UK and Germany. We have extensive military reach to Europe, Australia, New Zealand, Israel and Mexico.



Over 500 reputable suppliers – we know the importance of a healthy and reliable supply chain. Treating our suppliers as partners is a core value of ours.



GLOBAL Partnerships

Growing connections and affiliations.

OUR Core Values

GRATITUDE

We are grateful for what we have, and we gladly share it with others.

RESPECT

We respect each other, ourselves, and the industry we serve.

ACTIVE LEARNING

We pursue personal and professional growth.

CONTINUOUS IMPROVEMENT

We are pioneers in our industry due to our research, innovation, and collaboration.

ENTHUSIASM

We work hard, have fun, and are passionate about excellence.

WHAT We Do

MMI Textiles is essentially 3 different things



Converter



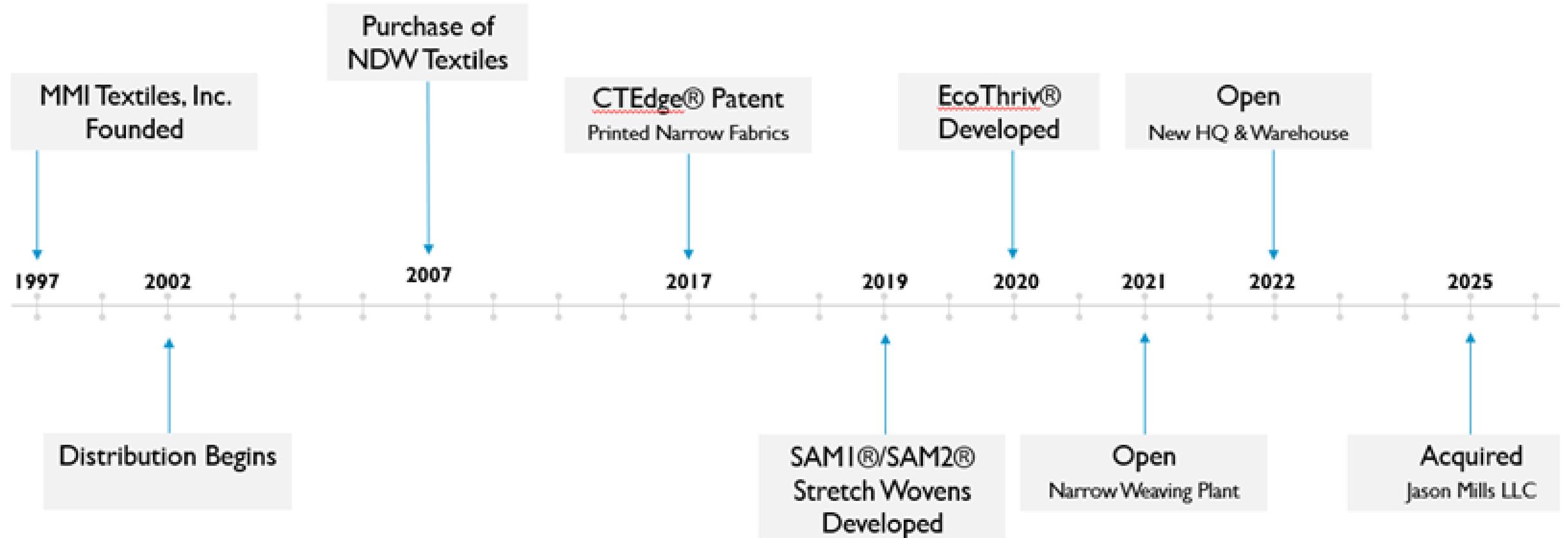
Distributor



Manufacturer

WHERE *We Have Been*

The past, present, and future of MMI Textiles



INDUSTRIES **We Serve**

MMI Textiles has a long history of helping customers in these industries



MILITARY



MEDICAL



COMMERCIAL



APPAREL

PRODUCT Lines

Our product lines include



WOVEN FABRIC

IMPORT AND DOMESTIC
OPTIONS

We can offer you a selection of over 100 stock fabrics and specialize in creating custom woven fabrics dyed and finished to meet your specific requirements.



STRETCH WOVEN FABRIC

These fabrics are made with a blend of fibers that allow them to stretch and move with the body. The benefits of using stretch woven fabric include comfort, durability, breathability, performance, and versatility.



KNIT FABRIC

IMPORT AND DOMESTIC
OPTIONS

MMI collaborates with multiple domestic and import knit factories to offer various warp or circular knit fabrics.



ECOTHRIX®

The EcoThriv® line of fabrics was purposefully designed for responsible yet resilient performance apparel and activewear. It was developed to keep our environmental footprint small while performing at a high level.



TACTWEAR™ HANK

Trelleborg TACTWEAR™ HANK is a unique and innovative product that is designed to provide all the benefits of traditional fabrics while also offering improved durability and long-lasting performance.

PRODUCT Lines

Our product lines include



MILLIKEN TEGRIS®

Tegriss thermoplastic composite fabric is designed for heavy duty, often dangerous work.

We offer Tegriss in less than case quantities. In full and half sheets.



PRINTED NARROW FABRICS

MADE IN THE USA/BERRY COMPLIANT

We offer Printed Narrow Fabrics in Elastic, Webbing, Binding Tape, Loop, Zipper, and more.



WEBBING, BINDING TAPE, AND ELASTIC

IMPORT AND DOMESTIC OPTIONS

We offer a wide range of domestic and imported webbing, binding tape, and elastic.



HOOK AND LOOP

MMI Textiles offers a complete stock program of hook and loop to meet all your touch fastening needs. We offer both an import line as well as Made in the USA VELCRO® Brand for our military customers.



HARDWARE

IMPORT AND DOMESTIC OPTIONS

Through our partnership with ITW Nexus, we offer plastic hardware options for your fastening needs.

CTEdge® MultiCam® Printed Narrow Fabrics

SAMI®/SAM2®

Solution-dyed Wolf Gray

Innovation

Digital Print NIR

(MultiCam® and other camouflage patterns available)

**Printed
HANK™**

*(High Abrasion
Neoprene Kevlar)*

MiniMi® Mini Cord Locks

EcoThriv®

*(Environmentally Preferred
Performance Fabrics)*

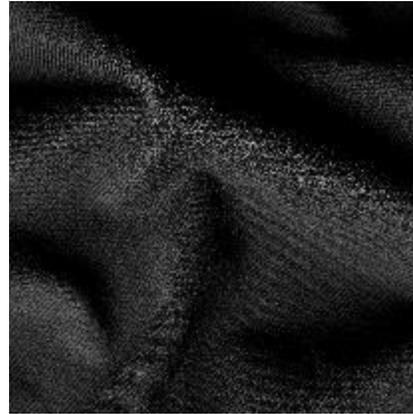
WHAT'S **New?**

Check out our newest materials



SAM LITE

SAM Lite is a 94% nylon/6% spandex blend and offers stretch in the filling direction only, which allows for an extremely lightweight, sub-2 oz. ripstop fabric.



ECOTHRIV[®] CYPRESS

This fabric blends LYCRA T400 and recycled polyester in a double-knit construction.

Cypress weighs around 8.3 oz. and has a cuttable width of 51".



SAMI[®] EMPEL

Through our partnership with [The Haartz Corporation](#), we offer PFAS-free and waterless [EMPEL[™] textile finishing](#) on our Stretch Woven fabrics.



STRATUS[™]

500D Nylon to 1000D Nylon lamination. Made in the USA/Berry Compliant.

Available colors:

- Black/Black
- Coyote Brown/Black
- MultiCam Classic/Black

GLOBAL Partnerships



Thank You

 Will Cromer | will@mmitextiles.com

 HQ: 440-899-8050

 Brooklyn, OH (*Cleveland Area*)

 www.mmitextiles.com

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Questions:

Use the Q&A function or
raise your hand to ask questions



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Upcoming Forums and Other Events

- August 11th- Quarterly Textile Industry Forum
- March 2-4, 2026 -Cherry Hill, NJ [Joint Advanced Planning Brief for Industry \(JAPBI\)](#)
- March 18-19, 2026 - Chapel Hill, NC: [Defense Industrial Sustainment for Combat Systems Summit](#)
- May 19-20, 2026- Raleigh, NC [Federal and Defense Textile and Tactical Equipment Summit](#) Exhibit Space and limited Sponsorships still available

Visit [NCMBC.US](https://ncmbc.us) for more information
Stay connected via LinkedIn and the NCMBC Newsletter



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